

ESUCC

Coop Committee Meeting

Wednesday, February 4, 2015, 2:00 PM

Lincoln Public Schools 5905 O Street Lincoln, NE 68510 with DL sites: ESU No.1, 10, 6949
South 110th Street, LaVista, NE 68128

1. Recommend Approval of Quill Contract
2. Recommend Approval of Quill Contract
3. Recommend Approval of Quill Contract
4. Recommend Approval of Quill Contract
5. Recommend Approval of Quill Contract
6. Recommend Approval of Quill Contract
7. Call to Order
8. Roll Call
9. Agenda Item
 - 9.1. Coop Vision
 - 9.2. Coop Goals
 - 9.2.1. Reduce the Number of PO's
 - 9.2.2. Billing responsive to District needs
 - 9.2.3. Enhancement of Coop through Statewide communication
 - 9.2.4. Effective statewide training
 - 9.2.5. Develop a "user friendly" environment
 - 9.2.6. Ensure on-time delivery
 - 9.3. Program Updates

- 9.3.1. Annual Buy/Paper Buy
- 9.3.2. Special Buys
- 9.3.3. AEPA
 - 9.3.3.1. Recommend Approval of School Specialty Contract
 - 9.3.3.2. Recommend Approval Nilfisk-Advance Contract
 - 9.3.3.3. Fourth Quarter Sales
 - 9.3.3.4. Recommend Approval of Independent Stationers Contract
- 9.4. Future Efforts
 - 9.4.1. Timeline for ESM
 - 9.4.2. Recommend approval of Interlocal Agreements
 - 9.4.3. Recommend Approval of Inter Government Agreement
- 9.5. Financial Goals
- 9.6. Statewide Communications
 - 9.6.1. ESM Update
 - 9.6.2. Advisory Committee Update
- 9.7. Policy & Procedures
- 9.8. Coop Project Director Update
- 10. Next Meeting Agenda Items
- 11. Executive Session
- 12. Adjournment

{{Name: Agenda Item Name}}
{{Discussion: Agenda Item Discussion}}
{{Comments: Agenda Item Comments}}
{{Actions: Agenda Item Actions}}

AEPA IFB #015-B
INSTRUCTIONAL & SCHOOL SUPPLIES
Bid Proposal Table of Contents

Bidder School Specialty, Inc.

Name of Authorized Representative Greg Harbaugh

Office Address W6316 Design Drive, Greenville, WI 54942

Time Zone: Eastern Central Mountain Pacific

Telephone 1-888-388-3224 **Fax** 1-888-388-6344

Email bidnotices@schoolspecialty.com **Website** www.schoolspecialty.com

Instructions: Please complete the table below with the information for the documents included in this bid proposal. The bidder is reminded that two identical copies of this material on electronic media, either two (2) CDs or two (2) flash drives, are required.

Form	Folder	Document Title on CD or Flash drive	Format (i.e., Word, PDF, Excel)	Notes
Table of Contents	A	School Specialty Table of Contents	PDF	
FORM A Bid Affidavit	A	School Specialty Form A	PDF and hard copy	Signature and notarization required.
FORM B Acceptance of Bid & Contract Award	A	School Specialty Form B	PDF and hard copy	Signature required.
FORM C Serv.Questionnaire	A	School Specialty Form C	PDF	Signature required
FORM D Company Info	A	School Specialty Form D	PDF	Signature required
Letter of Line of Credit or Annual Report (See Form D)	A	School Specialty Annual Report	PDF	
FORM E Exceptions-T & Cs	A	School Specialty Form E	PDF	Signature required
FORM F Deviations	A	School Specialty Form F	PDF	Signature required
Part B-Specifications	A	School Specialty Part B		
State Specific Required Forms (See Part A)	A	School Specialty State Specific	PDF	
Bid Security (If required)	A	Not Applicable	PDF and hard copy	
FORM G Discount & Pricing Schedules	B	School Specialty Form G	PDF	Signature required
Excel Workbook-FORM G Discount & Pricing Schedules	B	School Specialty Form G Discounts & Pricing	Excel	
G.5 Warranties, Additional Services (Optional)	B	Not Applicable	PDF	
G.6 Additional Discounts (Optional)	B	Not Applicable	PDF	
Catalogs/price lists	B	Separate CD	PDF	

AEPA BID FORM A: BID AFFIDAVIT

**AEPA IFB #015-B
INSTRUCTIONAL & SCHOOL SUPPLIES**

NAME OF BIDDER School Specialty, Inc.

Instructions: This form must be signed by the bidder's authorized representative and notarized below. The completed document must be scanned to a PDF format and saved to Folder A, and a completed and signed paper version must be included in the package. If awarded, the bidder is required to produce a copy of this document for each of the member agencies with which it contracts.

1. The undersigned, duly authorized to represent the persons, firms and corporations joining and participating in the submission of the foregoing bid (such persons, firms and corporations hereinafter being referred to as the bidder), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, firm or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other bidders, or with any official of the **Member Agency**, or any employee thereof, or any person, firm or corporation under contract with the **Member Agency** whereby the bidder, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid or is to pay to any other bidder or to any of the aforementioned persons anything of value whatever, and that the bidder has not, directly nor indirectly entered into any arrangement or agreement with any other bidder or bidders which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the bidder, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the bidder, nor any officer, director, partner, member or associate of the bidder, nor any of its employees directly involved in obtaining contracts with the State of **Member Agency**, **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the bidder or any person on his behalf has examined and understands the terms, conditions, scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the bidder will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the bidder is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved and have included all information that is required in Sections C, D, E, F and G of these bid forms.

Stephen M. Herren
Authorized Representative (Please print or type)

W6316 Design Drive
Mailing Address

Assistant Secretary
Title (Please print or type)

Greenville, WI 54942
City, State, Zip

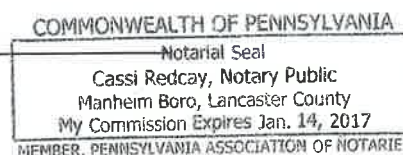
[Signature]
Signature of Authorized Representative

10/06/2014 888-388-3224
Date Phone

Subscribed and sworn to before me this 6th day of October 2014

Notary Public in and for County of Lancaster State of Pennsylvania

My commission expires: Signature: Cassi Theckay
1/14/17



AEPA FORM B: ACCEPTANCE OF BID AND CONTRACT AWARD

AEPA IFB #015-B

INSTRUCTIONAL & SCHOOL SUPPLIES

NAME OF BIDDER School Specialty, Inc.

INSTRUCTIONS: PART I of this form is to be completed by the Bidder and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. The completed document must be scanned to a PDF format and saved to Folder A, and a completed and signed paper version must be included in the package. If approved by AEPA, the bidder is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

PART I: BIDDER

In compliance with the Invitation For Bid (IFB), the undersigned warrants that I/we have examined the Instructions to Bidders, associated documents, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, supplies and equipment incurred in compliance with all terms, conditions, specifications and amendments associated with this IFB and any written exceptions to the bid. Signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Company Name School Specialty, Inc. Date 09/22/2014

Company Address W6316 Design Drive City Greenville State WI Zip 54942

Contact Person Greg Harbaugh Title Vice President of Business Development

Authorized Signature (ink only)  Title Assistant Secretary

Email Address bidnotices@schoolspecialty.com Phone 888-388-3224

PART II: AWARDING MEMBER AGENCY

Your bid response for the above identified bid is hereby accepted. As a Vendor Partner you are now bound to offer and provide the products and services identified within this IFB, your response and approved by AEPA, including all terms, conditions, specifications, exceptions and amendments. As Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. The intent of this contract is to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2016 unless terminated, canceled or extended. By mutual written agreement as warranted, the contract may be extended month by month up to six (6) months or for three (3) additional 12-month periods.

Awarding Agency _____

Agency Executive _____

Awarded this _____ day of _____ Contract Number _____

Contract to commence (Member Agency to select): _____ or March 1, 2015
(Enter date)

AEPA FORM C: SERVICE QUESTIONNAIRE FOR BIDDER

AEPA IFB #015-B INSTRUCTIONAL & SCHOOL SUPPLIES

NAME OF BIDDER School Specialty, Inc.

Instructions: Please respond to Yes/No and choice questions by using an (X). If a text reply is required, respond in the space below. Scan this form and any attachment pages into a single document and convert to a PDF file. Follow the instructions for titling the file and file organization under Part A, Section II Bid Procedures, F. Bid Submission, 2. Format of Bid Submittal.

Note: As part of evaluating the Bidder(s) qualifications, the following is being requested and the Bidder is forewarned failure to respond and/or meet the minimum specifications in these areas, may deem their response as non-responsive.

1. The following chart indicates which AEPA Member States intend to participate in this bid category. Please place an "X" in response to questions in the last three (3) columns. *Note: A Bidder must be willing and able to deliver the proposed products and/or services to ninety (90%) of the participating AEPA Member States.*

AEPA Member States	Participate in this bid category?	Has your company sold these products/services in these states for the PAST THREE YEARS?	If awarded a contract, which states does your company PROPOSE TO SELL IN?	Indicate which states your company has sales reps, distributors or dealers in.
California	Yes	X	X	X
Colorado	Yes	X	X	X
Connecticut	Yes	X	X	X
Florida	Yes	X	X	X
Indiana	Yes	X	X	X
Iowa	Yes	X	X	X
Kansas	Yes	X	X	X
Kentucky	Yes	X	X	X
Massachusetts	Yes	X	X	X
Michigan	Yes	X	X	X
Minnesota	Yes	X	X	X
Missouri	Yes	X	X	X
Montana	Yes	X	X	X
Nebraska	Yes	X	X	X
New Jersey	Yes	X	X	X
New Mexico	Yes	X	X	X
North Dakota	Yes	X	X	X
Ohio	Yes	X	X	X
Oregon	Yes	X	X	X
Pennsylvania	Yes	X	X	X
Texas	Yes	X	X	X
Virginia	Yes	X	X	X
Washington	No	X	X	X
West Virginia	Yes	X	X	X
Wisconsin	Yes	X	X	X
Wyoming	Yes	X	X	X

2. e-commerce: Does this company have an e-commerce website? X YES NO

If **YES**, what is the website? www.schoolspecialty.com

3. **Customer and Support Service:** It is understood depending on the type, kind and level of products and/or services being proposed in response to this bid will impact and determine the type and level of services required and these are identified in Part B Bid Specifications of this IFB.

a. Does this company have online customer support option? YES NO

b. Does this company have a toll-free customer support phone option? YES NO

c. Does this company offer local customer and support service options? YES NO

d. Describe the type, level, available and location(s) of your customer and support service options, including number of dedicated customer/support staff and hours of operation.

See Addendum to Form C.

4. **Training:** If applicable, does this company offer customer training for the products and services sold?

YES NO

If **YES**, describe what types/kinds of training you offer, the venues where training occurs and the location(s) of your trainers, include number of staff dedicated to training and their qualifications and hours of operation.

See Addendum to Form C

5. **Pricing:**

a. Is your pricing methodology guaranteed for the term of the contract? YES NO

b. Will you offer customized price lists to Participating Entities as required per the Pricing terms of Part A?

YES NO

c. Will you offer hot list pricing (optional) as described in the Pricing terms of Part A?

YES NO

d. Will you offer Volume Price Discounts as described in the Pricing terms of Part A?

YES NO

6. **Competitiveness:** In order for your bid to be considered, your company must offer AEPA prices that are equal to or lower than what your company offers to individual customers and/or cooperatives with equal to or lower volume. Is the pricing that is proposed to AEPA equal to or lower than pricing offered to individual customers and/or cooperatives with equal to or lower volume? YES NO

Indicate which of the following apply and the **level of competitive range** you are offering in response to this IFB.

Pricing offered to AEPA is EQUAL TO pricing offered to individual customer and/or cooperatives.

Pricing is LESS THAN individual customer and/or cooperatives. Lower by %

7. **Cooperative Contracts:** Does your company currently have contracts with other cooperatives (local, regional, state, national)? YES NO

If YES, identify which cooperatives and the respective expiration date(s).

IFB 014-B Industrial Arts Supplies Expiration Date: 02/28/2015

IFB 014-F Sports Equipment and Supplies Expiration Date: 02/28/2015

If YES and your company is awarded an AEPA Contract, which contract will you lead with in marketing and sales representative presentations (sales calls)?

See Addendum to Form C.

8. **Administrative Fee:** Which of the following best reflects how your pricing includes the individual AEPA Members) administrative fee.

- a. The pricing for the products and/or services are the same for each AEPA Member Agency, shipping, handling administrative fee and other specific state costs are added to arrive at total price offered to the Individual AEPA Member Agency.
- b. The pricing for the products and/or services is inclusive of the administrative fee and therefore the pricing is the same for all AEPA Member Agencies. Shipping, handling and other state specific costs are added to adjusted the AEPA Member Agency)s price.
- c. The pricing for the products and/or services includes all (shipping, handling, administrative fee, other) costs to arrive at a single price for all AEPA Member Agencies.

9. **Shipping & Handling:**

Orders that are \$50.00 or more shall include free shipping and handling. What is the flat rate your company will charge, regardless of where shipped in the continental United States, for orders less than \$50.00?

§ See Addendum to Form C.

10. **Product Returns:** Does your company have a return policy? YES NO

If YES, describe your return policy and if you charge a restocking fee, what is it? (AEPA allows up to 15% for supplies and up to 25% for equipment). See Addendum to Form C.

11. **Payment Terms:** Will you offer AEPA Buyer)s a quick pay discount? YES NO

If YES, what is the discount? % Net

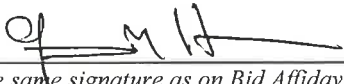
12. **Leasing:** Do you offer leasing arrangements under this bid? YES NO

If YES, remember to indicate the rate factor and other cost factors on the Pricing spreadsheet(s).

13. **If an AEPA contract is approved and awarded by the Member Agencies, as a Vendor Partner, I agree to:**

No.	Responsibilities of an AEPA Vendor Partner	Yes	No
1	Designate and assign a dedicated senior-level contract manager (one authorized to make decisions) to each of the Member Agency accounts. This employee will have a complete copy and must have working knowledge of the contract.	X	
2	Train and educate sales staff on what the AEPA cooperative contract is including pricing, who can order from the contract (by state), terms/conditions of the contract and the respective ordering procedures for each state. It is expected that Vendor Partners will lead with AEPA contracts.	X	
3	Develop a marketing plan to support the AEPA contract in collaboration with respective AEPA Member Agencies. Plan should include, but not be limited to, a website presence, electronic mailings, sales flyers, brochures, mailings, catalogs, etc.	X	
4	Create an AEPA-specific sell sheet with a space to add a Member Agency logo and contact information for use by the Member Agencies and the Vendor Partner)s local sales representatives to market within each state.	X	
5	On a quarterly basis, complete the sales and administrative fee report (see attached PDF example) and submit to each Member Agency along with the respective administrative fees to be paid. If there are no sales, a \$0 report is required.	X	

6	On a quarterly basis, complete the online Vendor Partner sales report for each Member Agency.	X	
7	Have ongoing communication with the Bid Oversight Chairperson, AEPA Member Agencies and the Member Agencies Participating Entities.	X	
8	Attend two (2) AEPA meetings each year (see page 9 in Part A)	X	
9	Participate in national and local conference trade shows to promote the AEPA contracts including, but not limited to the Association of School Business Officials (ASBO), the National Institute of Governmental Purchasing (NIGP), and the National Association of Educational Procurement (NAEP).	X	
10	Increase sales over the term of the contract with all participating AEPA Member Agencies.	X	

Signature  Stephen M. Herren, Assistant Secretary 09/22/2014
Must be same signature as on Bid Affidavit Signature and Acceptance Forms

School Specialty, Inc. Response to Association of Educational Purchasing Agencies Invitation for Bid

Number AEPA IFB #015-B Instructional and School Supply Catalog

Addendum to Form C

3. Customer and Support Service:

School Specialty currently employs approximately 150 dedicated, full-time Customer Care associates. During the summer months, to ensure service levels are satisfied, we employ an additional 50 full-time associates in Customer Care. We will provide a dedicated toll-free customer care support line, fax numbers and email address for AEPA members.

Customer care metrics and goals are as follows:

- Service level-80% of all calls answered within 30 seconds.
- Order entry timeliness-orders entered by the end of the next business day – YTD 95.82%.
- Email issues/requests answered by the end of the next business day – YTD 90%.
- A quality call monitoring system is in place to ensure our advocates provide an A+ experience to their customers. The actual results to date for Fiscal year 2014 are 86% of call observations meet or exceed expectations.
- Orders are also audited for accuracy. Our actual results for Fiscal year 2014 are 93%.

We continuously strive to enhance our efficiency and productivity by seeking out state of the art technology. Our paperless digital imaging system allows us to scan and retain documents resulting in a reduction of paper. Our Multi Media tool assists in providing accurate and timely delivery of all contact types (calls, emails, faxes and mail) to our advocates for processing. Workforce Management is a program that allows us to schedule the right number of people at the right time, with the right skills. Customer value services that we provide include one person contact, a customer performance scorecard and proactive order management, specifically delivery deadlines.

4. Training:

School Specialty encourages AEPA members to contact their local School Specialty Account Manager to determine the type, scope and variety of workshops available including schedules and fees.

7. Cooperative Contracts

In our Marketing and sales presentation efforts, we strive to present the best solution based on the needs and the requirements of the individual customer. If they are searching for a national or cooperative style agreement, we will present AEPA as an option.

9. Shipping and Handling:

School Specialty Catalog Shipping Terms:

Parcel Delivered items:

Items with a prefix of 7 or 9

- Orders over \$49.00, freight is included. No additional S&H charges apply.
- Orders under \$49.00 add \$9.95.

Truck Delivered items:

Items with a prefix 6 or 8

- Orders over \$250.00, freight is included. No additional S&H charges apply.
- Orders under \$250.00, add 15% of the total value of the non-parcel items or, \$49.00 minimum, whichever is greater.

Special Delivery request from customers:

- Customers need to contact our Customer Care Department for a quote.

Inside Delivery:

- \$45.00 on all orders, per order.

Lift Gate Delivery:

- \$69.00 on all orders, per order.

10. Product Returns:

Under our customer-friendly return policy, unused merchandise with which a customer is not completely satisfied may be returned in its original packaging within 30 days. School Specialty pays return shipping for returns due to our error; the customer pays return shipping

for items returned for any other reason. Depending on the manufacturer's policies, the customer may be charged a restocking fee for furniture or equipment returns; all other items are subject to a 15 percent restocking fee. Custom orders may not be returned.

Our standard policy is that we accept returns within 30 days of receipt as described above and that we do not normally accept returns after 30 days. However, we may accept a return after 30 days if a customer has experienced an extreme or unique hardship or circumstances.

AEPA FORM D: COMPANY INFORMATION

**AEPA IFB #015-B
INSTRUCTIONAL & SCHOOL SUPPLIES**

NAME OF BIDDER School Specialty, Inc.

COMPANY CONTACT INFORMATION

Company Name: School Specialty, Inc. Website: www.schoolspecialty.com

Company Address: W6316 Design Drive

City: Greenville State: WI Zip: 54942

Contact Person: Greg Harbaugh Title: Vice President of Business Development

Contact Phone: 888-388-3224 Contact Email: bidnotices@schoolspecialty.com

BACKGROUND

Note: Generally, AEPA will not accept an offer from a business that is less than five (5) years old or which fails to demonstrate and/or establish a proven record of business. If the bidder has recently purchased an established business or has proof of prior success in either this business or a closely related business, provide written documentation and verification in response to the questions below. AEPA reserves the right to accept or reject newly formed companies based on information provided in this response and from its own investigation of the company.

This business is a public company privately owned company.

In what year was this business started under its present name? See addendum to Form D

Under what other or former name(s) has your business operated? See addendum to Form D

Is this business a corporation? No Yes. If yes, please complete the following:

Date of incorporation: 06/11/2013 State of incorporation: Delaware

Name of President: Pat Collins

Name(s) of Vice President(s): Scott Dawson

Name of Secretary: Stephen M. Herren, Assistant Secretary

Name of Treasurer: Kevin Baehler

Is this business a partnership? No Yes. If yes, please complete the following:

Date of organization: _____ State founded: _____

Type of partnership, if applicable: _____

Name(s) of general partner(s): _____

Is this organization individually owned? No Yes. If yes, please complete the following:

Date of organization: _____ State founded: _____

Name of owner: _____

This organization is a form other than those identified above. No Yes.

IF THE ANSWER IS YES, describe the company)s format, year and state of origin, and names and titles of the principals.

COMPANY HEADQUARTER LOCATION

Company Address: W6316 Design Drive

City: Greenville State: WI Zip: 54942

Main Phone Number: 888-388-3224 How long at this address? 2001

COMPANY BRANCH LOCATIONS

Branch Address: See addendum to Form D

City: _____ State: _____ Zip: _____

Branch Address: _____

City: _____ State: _____ Zip: _____

Branch Address: _____

City: _____ State: _____ Zip: _____

Branch Address: _____

City: _____ State: _____ Zip: _____

If more branch locations, insert information here or add another sheet with above information.

SALES HISTORY See addendum to Form D.

Provide your company's annual sales for 2011, 2012 and 2013 YTD in the United States by the various public segments:

	2011	2012	2013 YTD
K-12 (public & private), Educational Service Agencies	\$	\$	\$
Higher Education Institutions	\$	\$	\$
Counties, Cities, Townships, Villages	\$	\$	\$
States	\$	\$	\$
Other Public Sector & Non-profits	\$	\$	\$
Private Sector	\$	\$	\$
TOTAL	\$	\$	\$

WORK FORCE

1. **Key Contacts and Providers:** Provide a list of the individuals, titles, and contact information for the individuals who will provide the following services on a national and/or local basis:

Function	Name	Title	Phone	Email
Contract Manager	Greg Harbaugh	VP of Business Development	800-631-9313	greg.harbaugh@schoolsspecialty.com
Sales Manager	Scott Dawson	VP-National Field Sales	916-390-6816	scott.dawson@schoolsspecialty.com
Customer & Support Manager	Ken Tucker	VP-Customer Care	920-243-5015	ken.tucker@schoolsspecialty.com
Function	Name	Title	Phone	Email
Distributors, Dealers, Installers, Sales Reps	Peter Jones	Vice President of Sales	800-367-2785	peter.jones@schoolsspecialty.com
Consultants & Trainers				

Technical, Maintenance & Support Services	Ken Tucker	VP - Customer Care	920-243-5015	ken.tucker@schoolspecialty.com
Quotes, Invoicing & Payments	Greg Clemens	Mgr-Credit & Collection	419-589-1578	greg.clemens@schoolspecialty.com
Warranty & After the Sale				
Financial Manager	Kevin Baehler	Interim CFO	920-882-5882	kevin.baehler@schoolspecialty.com

2. **Sales Force:** Provide total number and location of salespersons employed by your company in the United States by completing the following: *(To insert more rows, hit the tab key from the last field in the State column.)*

Number of Sales Reps	City	State
200	Continental United States	

3. **Service/Support and Distribution Centers:** Provide the type (service/support or distribution) and location of centers that support the United States by completing the following: *(To insert more rows, hit the tab key from the last field in the State column.)*

Center Type	City	State
Service/Support	Greenville	WI
Distribution	Greenville	WI
Distribution	Mansfield	OH
Distribution	Lancaster	PA

4. **In-house Resources:** Describe the business's current in-house workforce, equipment and facilities available to perform under this solicitation. See addendum to Form D

MARKETING

1. **Key Marketing Contact(s):** List the name(s), title(s) and contact information of the business's key national and regional marketing office(s). *(To insert more rows, hit the tab key from the last field in the State column.)*

Name	Title	Phone	Email
Helen Schleis	Marketing Manager	678-823-5125	helen.schleis@schoolspecialty.com

2. **Marketing Activities:** Describe how this company marketed its products and services to schools and other public sector audiences in Fiscal Year 2012 – 2013 (July 1 – June 30). List all conventions, conferences and other events at which this company exhibited.
See Addendum to Form D

3. **Cooperative Marketing:** Describe ways in which this business can collaborate with Member Agencies in marketing the bid.

See Addendum to Form D

4. **Sales Training:** Explain how your company will education your sales staff on the AEPA contract including timing, methods, etc.

See Addendum to Form D

ENVIRONMENTAL INITIATIVES

1. Describe how your products and/or services support environmental goals.

See Addendum to Form D

2. Describe the company)s “green” objectives (i.e. LEED, reducing footprint, etc.).

See Addendum to Form D

INDEPENDENT SUBCONTRACTORS, DISTRIBUTORS, INSTALLERS, ETC.

If the Bidder is not the sole provider of all goods and services provided under this contract, the following must be answered:

1. **Selection Criteria for Independent Providers:** Describe the criteria and process by which the business selects, certifies and approves subcontractors, distributors, installers and other independent services.
See Addendum to Form D
2. **Current Subcontractors, Distributors, Installers, Etc.:** Provide a list of current subcontractors, distributors, installers and other independent service providers who are contracted to perform the type of work outlined in this bid in the member agency states (listed in Part A of this IFB). Include, if applicable, contractor license information and the state(s) wherein they are eligible to provide services on behalf of this business. See Addendum to Form D

DISCLOSURES

1. **Letter of Line of Credit or Annual Financial Report (REQUIRED):** Attach a letter from the business)s chief financial institution indicating the current line of credit available in its name and evidence of financial stability for the past three calendar years (2010, 2011 and 2012). This letter should state the line of credit as a range (ie., “credit in the low six figures” or “a credit line exceeding five figures”). If company is a publicly traded company a complete Annual Financial Report is required in place of Line of Credit Letter.
See Addendum to Form D
2. **Legal:** Does this business have actions currently filed against it? No Yes.

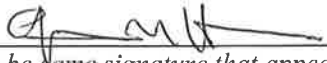
IF YES, AN ATTACHMENT IS REQUIRED: List and explain current actions such as Federal Debarment (on US General Services Administration)s “Excluded Parties List”), appearance on any state or federal delinquent taxpayer list, or claims filed against the retainage and/or payment bond for projects.

REFERENCES

Provide contact information of your company)s ten largest public agency customers:

Agency	Name	Title	Phone Number	Email
1.	See Addendum to Form D			
2.				
3.				
4.				

- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

Signature  Stephen M. Herren, Assistant Secretary 09/22/2014
Must be same signature that appears on the Bid Affidavit Signature and Acceptance Form

**School Specialty, Inc. Response to Association of Educational
Purchasing Agencies Invitation for Bid**

Number AEPA IFB #015-B Instructional and School Supply Catalog

Addendum to Form D

BACKGROUND:

In what year was this business started under its present name?

Under what other or former name(s) has your business operated?

School Specialty was incorporated in 1959 as Valley School Supply. The company's sales grew consistently during its first 30 years of existence but began to struggle financially in the mid-1980's due to losses generated by several non-core businesses. In 1988, Dan Spalding, son of one of the founders, joined the company as CEO. Dan sold off many of the non-core businesses and completed a significant number of strategic acquisitions during the next 13 years. School Specialty became publicly traded in 1998 and was reincorporated in the State of Wisconsin on July 20, 2000. School Specialty organized its operating businesses into 2 operating groups — Educational Resources and Publishing. The Educational Resources Group provides the industry's broadest range and deepest assortment of supplies, instructional products and services in the early childhood to grade 12 market. The Publishing Group provides standards-based curriculum products, supplemental curriculum materials and student assessment and interventions tools. In June, 2013 School Specialty reincorporated in the State of Delaware.

COMPANY BRANCH LOCATIONS:

Business Headquarters

W6316 Design Drive
Greenville, WI 54942

Greenville Distribution Center

W6316 Design Drive
Greenville, WI 54942

Mansfield Office & Distribution Center

100 Paragon Parkway
Mansfield, OH 44903

**Lancaster Distribution
Center**

140 Marble Drive
Lancaster, PA 17601

Nashua Distribution Center
80 Northwest Blvd.
Nashua, NH 03063

Bird in Hand Manufacturing
3031 Industry Drive
Lancaster, PA 17603

Califone
1145 Arroyo Ave San
Fernando, CA

Premier Agendas
5510 268th Street #200

Langley, BC V4W 3X4

School Specialty has operated in these locations for times ranging from 5 to more than 10 years.

SALES HISTORY

See attached financial reports.

WORK FORCE

4. In-House Resources:

School Specialty is the nation's leading education resource for early childhood and pre-K - 12 solutions. We are best known for our unmatched assortment of quality and value-driven education products. Our product assortment of approximately 100,000 skus includes everything from office and basic school supplies to teaching aids, instructional materials, early childhood, reading & literacy, educational & fine art, science, career & technology, special needs, physical education & health, planning & student development, curriculum-based solutions and furniture & equipment. School Specialty has a sales team of approximately 180 professional calling on school districts and school in the 22 AEPA member agency states.

School Specialty's network of four distribution centers maximizes customer service while minimizing both inbound and outbound net landed cost. Within each distribution center, our Warehouse Management System (WMS), sourcing rules and stocking model help optimize service levels and total cost. In particular, our WMS's sophisticated transportation algorithm, developed in conjunction with logistics-industry leader UPS Supply Chain, determines the optimal mode of shipment — parcel or freight — based on variables like destination, time in transit, weight, shape, and cost.

All AEPA members may contact the toll-free number or e-mail address specific to the School Specialty AEPA partnership to report customer service issues. Dedicated Customer Care Advocates will work one on one with customers to ensure accurate, timely and complete resolution.

School Specialty has over 20 years experience in working with customers electronic submission of orders. We have a full time staff dedicated to getting the right solution for each customer. Our team provides project management, training and on-going technical support necessary to ensure complete success with our customers.

MARKETING

2. Marketing Activities:

Catalogs: 43 catalogs launched in 2014 focusing on SSI Brands and categories of products

Marketing Collateral: Focused on SSI Brands — specific to target customers (District Administrators, teachers, etc.); Direct Mailed into districts and sites; Sales tools for one-to-one meetings and discussions.

Web/Online: Promotions — online focusing on promoting SSI Brands to the appropriate market segment; e-mails to targeted customers (District Administrators, teachers, etc.)

Social Media: Initially focused on the Special Needs market via Facebook, Twitter, My Special Needs, blogging; expanding into early childhood, etc.

Tradeshows: Attended a minimum of 200 tradeshows in 2013-2014 encompassing local, state, Regional and National exhibits.

3. Cooperative Marketing:

- I. In partnership with AEPA state agencies, School Specialty will seek to inform members of the wide range of products available to them through SSI and the benefits of purchasing through the Association of Educational Purchasing Agencies (AEPA). School Specialty Marketing personnel will work with respective AEPA Member Agencies to enhance and improve our current relationship. This plan will consist of, but not be limited to, the points outlined in this marketing document. School Specialty Marketing personnel will work closely with respective AEPA Member Agencies to:
 - i. Establish benchmarks and outline objectives for marketing performance.
 - ii. Review and refine marketing initiatives to better serve the needs of both entities as the year progresses.
- II. Target Audience:
 - i. Current AEPA members
 - ii. School districts or organizations targeted for AEPA member acquisition.
- III. Goals:
 - i. To increase School Specialty product awareness among current AEPA members.
 - ii. To secure new AEPA members where appropriate.

- IV. Strategies and Tactics: School Specialty Marketing personnel will work with various AEPA Member Agencies on comprehensive marketing strategies and plans as the two parties agree. School Specialty Marketing personnel will also provide:
- i. AEPA specific brochure detailing the features and benefits of our association.
 - ii. AEPA specific sell sheet with room for the logo of the specific AEPA Member Agency.
 - iii. AEPA specific web landing page (www.schoolspecialty.com/aepea).

4. Sales Training:

Upon award, all Account Managers in the awarded states will receive copies of the contract including the Terms and Conditions. Additional training will be provided in the form of Marketing support materials, online webinars, and conference calls including both details of the contracts and keys for selling.

ENVIRONMENTAL INITIATIVES

- 1. Describe how your products and/or services support environmental goals.**
- 2. Describe the company's "green" objectives (i.e. LEED, reducing footprint, etc.).**

School Specialty believes that the environment is a precious gift. We take our commitment to the environment very seriously given that our environmental choices will help teachers and the students they serve understand the importance of making such a commitment themselves.

Respecting the environment is more than a good business practice — it is the right thing to do. We understand, acknowledge, and accept our responsibility for developing sustainable practices that meet our customers' needs and our financial goals while taking into account the welfare of future generations and their dependence on a healthy environment.

School Specialty is committed to protecting and preserving the earth's natural resources. To carry out this commitment, we have invested resources in 3 areas as part of our commitment to preserving and protecting the environment. These areas include catalog marketing and distribution, office and distribution center operations and merchandising. An overview of each follows:

Catalog Marketing, Distribution & Circulation:

- School Specialty, Inc. is committed to minimizing our direct marketing environmental impact. We reduced our overall paper consumption of paper by 31%, or 3,594 tons, from 2006 to 2009. According to Conservatree, this represents over 27,000 trees.
- To support greener marketing, we have a policy in place which encourages the use of recycled content, rejects paper with components from endangered or ecologically-sensitive areas, requires paper suppliers to obtain fiber from forests managed under credible forest certification schemes (SFI, FSC, CSA, PEFC, ATFS) whenever possible, and reduces total paper fiber consumed through best practices in direct marketing and shifting to online channels.
- We purchase paper through a paper broker who regularly reviews paper suppliers and ensures suppliers we select have a clear climate change strategy, have reduced greenhouse gas emissions, and are energy efficient.

- We produce almost all of our marketing materials through two of the top printers in the country (Quad/Graphics and Brown Printing Company). They are environmental leaders within their field. They recycle scrap paper and contractually have financial incentives to minimize paper waste. They focus on ink waste, ink recovery, and formulating inks that are more eco-friendly. Quad/Graphics' ink have 20% or greater renewable resource content or 50% or greater recycled content or VOC limit of 20%. Brown Printing Company use soy-based inks. Both companies are SmartWayssm Transport Partnership members and Quad/Graphics has won three SmartWayssm Environmental Excellence awards.
- School Specialty has built a direct marketing team with a combined total of over 120 years direct marketing experience at premier direct market companies like Lands End and Mattel. These associates implemented best practices including reduced catalog trim size, reduced average basis weight, improved mailing list hygiene, and improved catalog circulation efficiency.
- In our office location, we mandate the printing on both sides of internal office copy paper. SSI recycles catalogs and marketing material.

Office and Distribution Center Operations

- All office and distribution centers are required to recycle all aluminum, paper, plastic and glass.
- Distribution center recycle all undamaged inbound cartons, corrugate and pallets.
- All purchased corrugate contains a minimum of 60% post-consumer recycled content.
- We do not accept any paper or corrugate that is sourced from forests that have been identified as endangered or "old growth" forests.
- We do not accept any paper or corrugate that is sourced from forests that have been identified as endangered or "old growth" forests.
- Corrugate suppliers must obtain their fiber from forests managed under a credible forest certification scheme wherever possible, or have procurement systems that are third party certified. We recognize the following certification schemes as credible: Sustainable Forestry Initiative (SFI), Forest Stewardship Council (FSC), Canadian Standards Association (CSA), Pan-European Forestry Certification (PEFC), and the American Tree Farm System (ATFS).
- School Specialty has been pursuing energy efficient upgrades at all of our facilities including environmental improvements in lighting, mechanical systems (including boilers, HVAC, motors), programmable thermostats and lighting controls.
- Temperatures in all of our buildings have been seasonally adjusted:
 - Office:
 - Occupied Hours: 68 degrees
 - Unoccupied Hours: 60 degrees
 - Warehouse:
 - Occupied Hours: 57 degrees
 - Unoccupied Hours: 57 degrees
 - Air Conditioning (office only):
 - Occupied Hours: 76 degrees
 - Unoccupied Hours: 82 degrees

Merchandising

School Specialty's entire Merchandising Team (VP, Directors, Category Managers,

Merchandise Managers) is focused on working with suppliers to improve our products and the impact on the environment. Every supplier is required to provide information on their products/company, including:

- Green Seal certification
- Recycled product and content of material
- Certification of wood sourcing
- Participation in Leadership and Energy & Environmental Design

This information is utilized to make Approved Supplier/Approved Item decisions on an everyday basis.

INDEPENDENT MANUFACTURERS, SUBCONTRACTORS, DISTRIBUTORS, INSTALLERS, ETC.

1. Selection Criteria for Independent Providers:

School Specialty does not anticipate utilizing any independent providers, including subcontractors, distributors, installers or other independent service providers to perform service under the IFB. The only potential exception to this is if an AEPA ordered furniture and equipment that they desired be installed, School Specialty would utilize the services of an independent installer. All installers are required to meet a strict set of criteria including the requirement to carry certain minimum levels of insurance as well as to hold all required state and local licenses and permits. Finally, we do background checks on the firms. We monitor the work of each independent firm and cease doing business with any firm that fails to meet the expectations of our customers.

2. Current Subcontractors, Distributors, Installers, Etc.:

School Specialty works with more than 100 independent installation companies in member agency states. These installation partners go through the rigorous selection and approval process described in 3. All of these companies are insured, hold applicable contractor licenses and satisfy all state and local legal requirements.

In light of the large number of installers and the fact that furniture is not a significant category in this IFB, we determined not to include the complete list with our response.

DISCLOSURES

1. Letter of Line of Credit or Annual Financial Report:

Information is attached to this addendum.

REFERENCES

NEW YORK CITY PUBLIC SCHOOL DISTRICT

Susan D. McKeon, Chief Administrator
School Based Procurement
NYCDOE Division of Contracts and Purchasing
65 Court Street
Brooklyn, NY 11201
sdickAschools.nyc.gov
Phone: 718-935-2027
Fax: 718-935-2155

CHICAGO PUBLIC SCHOOL DISTRICT

Opal L. Walls, Deputy Purchasing Officer
Purchasing Department, 10th Floor
125 South Clark St.
Chicago, IL 60603
owallsAcps.k12.il.us
Phone: 773-553-2648
Fax: 773-553-2281

PHILADELPHIA SCHOOL DISTRICT

John A. Venti, CPM, Procurement Manager
Office of Procurement Services
440 N. Broad St.
Philadelphia, PA 19130
javentiAphila.k12.pa.us
Phone: 215-400-5378
Fax: 215-400-4381

MILWAUKEE PUBLIC SCHOOLS

James P. Wegman Procurement Manager
5225 West Vliet Street Milwaukee, WI 53201
wegmanipmail.rnilwatikee.k12.wi.us
Phone: 414-475-8348 Fax: 414-475-8104

NEWARK PUBLIC SCHOOLS

Joyce Lee, Director of Support Services
2 Cedar Street
Newark, NJ 07102
jleenps.k12.ni.us
Phone: 973-733-7704 Fax: 973-733-7008

LOS ANGELES UNIFIED SCHOOL DISTRICT

Quinton Dean
LAUSD Purchasing Services Manager
8525 Rex Road
Pico Rivera, CA 90660
Quinton.deanlausd.net
Phone: 562- 654-9377
Fax: 562-654-9017

JERSEY CITY SCHOOL DISTRICT

Roxanne Padilla, Purchasing Agent
345 Claremont Avenue
Jersey City, New Jersey 07305
rpadillaicboe.org
Phone: 201-915-6260 Fax: 201-915-9857

DISTRICT OF COLUMBIA PUBLIC SCHOOLS

James Armstrong, Manager Procurement Operations
825 North Capital Street, Suite 7066
Washington, DC 20002
james.armstrong@k12.dc.us
Phone: 202-442-5620
Fax: 202-442-5093

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-K

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934:**

For the fiscal year ended April 28, 2012

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

Commission File No. 000-24385

SCHOOL SPECIALTY, INC.

(Exact name of Registrant as specified in its charter)

Wisconsin
(State or other jurisdiction of
incorporation or organization)

39-0971239
(I.R.S. Employer
Identification No.)

W6316 Design Drive
Greenville, Wisconsin
(Address of principal executive offices)

54942
(Zip Code)

Registrant's telephone number, including area code: (920) 734-5712

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Name of each exchange on which registered</u>
Common Stock, \$0.001 par value	Nasdaq Global Select Market

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if smaller reporting company)

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The aggregate market value of the voting stock held by nonaffiliates of the Registrant, as of October 29, 2011, was approximately \$144,111,460. As of June 8, 2012, there were 19,141,720 shares of the Registrant's common stock outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement for the Annual Meeting of Shareholders to be held on August 21, 2012 are incorporated by reference into Part III.

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 10-K

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934:**

For the fiscal year ended April 27, 2013

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

Commission File No. 000-24385

SCHOOL SPECIALTY, INC.

(Exact name of Registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

39-0971239
(I.R.S. Employer
Identification No.)

W6316 Design Drive
Greenville, Wisconsin
(Address of principal executive offices)

54942
(Zip Code)

Registrant's telephone number, including area code: (920) 734-5712

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered

None

None

Securities registered pursuant to Section 12(g) of the Act: Common Stock, \$0.001 par value

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if smaller reporting company)

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The aggregate market value of the voting stock held by nonaffiliates of the Registrant, as of October 27, 2012, was approximately \$34,330,319. As of June 12, 2013, there were 1,000,004 shares of the Registrant's common stock outstanding.

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-K

- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934:**
For the fiscal year ended April 26, 2014
OR
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File No. 000-24385

SCHOOL SPECIALTY, INC.

(Exact name of Registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

39-0971239
(I.R.S. Employer
Identification No.)

W6316 Design Drive
Greenville, Wisconsin
(Address of principal executive offices)

54942
(Zip Code)

Registrant's telephone number, including area code: (920) 734-5712

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Name of each exchange on which registered</u>
None	None

Securities registered pursuant to Section 12(g) of the Act: **Common Stock, \$0.001 par value**

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if smaller reporting company)

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

There was no public trading market for the common stock of the Registrant as of October 26, 2013. Therefore, the aggregate market value of the Registrant's common stock held by non-affiliates cannot be reasonably determined as of that date. As of June 12, 2014, there were 1,000,004 shares of the Registrant's common stock outstanding.

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes No



ADDENDUM NO: 3 – Revised Form F

TO: Prospective Bidders & Interested Parties

DATE: September 15, 2014

PROJECT: Association of Educational Purchasing Agencies (AEPA) Bid 015

This addendum forms a part of the bidding documents and will be incorporated into the Contract Documents, as applicable. Insofar as the original Terms and Conditions and the other Parts (B and C) of this Invitation for Bid are inconsistent, this Addendum shall govern.

AEPA Form F: Deviations; has been revised and must be submitted with bid. Bidder must enter Bid # and Bid Category at top of page along with completing the form and signing. Revised Form F is attached.

END OF ADDENDUM

AEPA FORM F: DEVIATIONS

AEPA IFB #015-B

Bid Category: Instructional and School Supplies

NAME OF BIDDER School Specialty, Inc.

INSTRUCTIONS:

1. If "no" is checked below, complete this form by signing it at the bottom.
2. If "yes" is checked below, either insert answers into this form or create a facsimile in a Microsoft Word table format to provide narrative explanations of exceptions. If creating a facsimile, the bidder is reminded to use the heading above, and include the bidder name and signature at the end.
3. If adding pages, the bidder's name and identifying information as to which item the response refers must appear on each page.
4. Scan this form plus any attachments into a single PDF document.
5. Title the file as per the instructions under Part C (this section), page 2, and save to Folder A.
6. Exceptions to local, state or federal laws cannot be accepted under this bid.

NO, this bidder does not have deviations (exceptions or alternates) to the specifications listed in Part B.

YES, this bidder has the following deviations to the specifications listed in Part B.

Outline Number from Part B	Specification (describe)	Details of Deviation

Signature  Stephen M. Herren, Assistant Secretary 09/22/2014
Must be same signature that appears on Bid Affidavit and Acceptance Forms



ADDENDUM NO: 4 – REVISED Part B Instructional & Classroom Supply Bid

TO: Prospective Bidders & Interested Parties

DATE: September 16, 2014

PROJECT: Association of Educational Purchasing Agencies (AEPA) Bid 015-B

This addendum forms a part of the bidding documents and will be incorporated into the Contract Documents, as applicable. Insofar as the original Terms and Conditions and the other Parts (B and C) of this Invitation for Bid are inconsistent, this Addendum shall govern.

AEPA 015-B Instructional & School Classroom Bid – Part B --- Part B Specification has been revised.

See attached.

END OF ADDENDUM



REVISED

**AEPA IFB #015-B
INSTRUCTIONAL AND SCHOOL SUPPLIES CATALOG**

PART B – SPECIFICATIONS

TABLE OF CONTENTS

1. **Scope of Bid** 1

2. **Type of Bid**..... 2

3. **Anticipated AEPA Member Agency Participation** 2

4. **Glossary of Terms and Abbreviations** 3

5. **Special Terms and Conditions** 3

6. **Standard Specifications [Fixed Specifications]** 3

7. **Product | Category Specific Specifications** 5

8. **Pricing – See Pricing section in Part A – General Terms & Conditions for details**..... 7

1. Scope of Bid

AEPA is seeking qualified, experienced contractor(s) who possess the necessary resources and capabilities to acquire, deliver and perform the required supplies, materials equipment and labor to all participating member states (up to 26) necessary to:

-Respond to request from a number of different types of educational, governmental and public institutions seeking Instructional and School Supplies Catalog.

-These parts and supplies will include but are not limited to: Instructional and School Supplies.

-Types of services may include, but are not limited to: Installation and support services normal to an Instructional and School Supplies Catalog.

2. Type of Bid

This bid is considered a:

YES	NO	TYPE OF BID
√		CATALOG: A catalog bid is utilized when the products and/or services solicited are clearly identified with set and specific characteristics, attributes and configurations that are identifiable as a stand-alone single unit and can be listed and priced as a single unit with options that can be added to enhance and/or improve its operation and functionality. The Bidder offers a fixed discount(s) off retail price or prices in a Commercially Available Catalog. The discounts may be for the entire Commercially Available Catalog, for specific products, product lines, manufacturers or category of products as determined by the Bidder. See Pricing section for detailed information on Catalog Pricing.
	√	LINE ITEM: A line-item bid is utilized when the products and services solicited cannot be identified or listed as a single unit; consists of a number of different variables and configurations, it is necessary to identify the specific project or application; the end product or solution is made of individually priced elements or components and the end product's or solution's cost is derived by the Vendor Partner specially prepared and providing a quote based on the project's terms, conditions and requirements. See Pricing section for detailed information on Line-Item Pricing.

3. Anticipated AEPA Member Agency Participation

State	Participate? Yes/No/ Undecided	Other States Member Sells In	Est. 1 st Year Purchase Volume	% Growth for Year 2-4	State	Participate? Yes/No/ Undecided	Other States Member Sells In	Est. 1 st Year Purchase Volume	% Growth for Years 2-4
California	Yes	AZ,NV	\$500,000	10%	Nebraska	Yes		\$1,000,000	15%
Colorado	Yes		?	2%	New Jersey	Yes		\$789,351	
Connecticut	Yes	MA,ME,NH, NY,RI,VT	\$1,000,000	10%	New Mexico	Yes		\$1,000,000	5%
Florida	Yes	AL,GA	\$1,000,000	10-20%	North Dakota	Yes		\$790,000	5%
Indiana	Yes	IL	1,000,000	2%	Ohio	Yes		\$6,500,000	3%
Iowa	Yes	IL,SD	\$5,250,000	2%	Oregon	Yes		\$150,000	25%
Kansas	Yes	OK	\$500,000	2%	Pennsylvania	Yes	DE,HA, MD,NY	\$2,500,000	20%
Kentucky	Yes	AL,GA,LA, MS,NC,SC, TN,WV	\$400,000	3%	Texas	Yes		\$200,000	10%
Massachusetts	Yes		\$2,500	1%	Virginia	Yes		\$100,000	3-5%
Michigan	Yes		\$50,000	5%	Washington	Yes	AK,ID	\$15,000	15%
Minnesota	Yes	SD	\$2,400,000	5%	West Virginia	Yes		\$500,000	10%
Missouri	Yes	AR,IL,LA,SD	\$5,500,000	5%	Wisconsin	Yes		\$340,919	20%
Montana	Yes	ID	\$875,000	8%	Wyoming	Yes	SD,UT	\$194,000	10%
					Total	26		\$32,556,770	

Please note that individual AEPA Member Agencies that have indicated that they intend to participate in any contract approved under this solicitation, does not guarantee or mean that the individual AEPA Member Agency will enter into a contract with any AEPA approved Vendor Partner. Each AEPA Member Agency will make that determination after reviewing Vendor Partner responses and AEPA's recommendation for acceptance and bid award. The AEPA Member Agency's contracting decision shall be final.

The above information relating to the estimated/projected volume for the first year for this solicitation is provided based on submittals from its members. AEPA Member Agencies anticipate that purchase volumes

will increase in contract years two (2) through four (4). This information is provided as an aid to Bidders in preparing responses only. It is not to be considered a guarantee of volume under this IFB. The successful Vendor Partner's discount and pricing schedule shall apply regardless of the volume of business under the contract.

4. Glossary of Terms and Abbreviations

Abbreviations and Acronyms for Standards and Regulations: Where abbreviations and acronyms are used in specifications or other contract documents, they shall mean the recognized name of the organizations responsible for the standards and regulations in the following list. Names, telephone numbers, and websites are subject to change and are believed to be accurate and up-to-date as of the date of the contract documents.

5. Special Terms and Conditions

- 5.1 The Vendor Partner will warranty all parts and materials for at least 90 days from date of purchase or manufactures' warranty, whichever is longer.
- 5.2 Vendor Partner will endeavor to supply products that are made in the United States of America.

6. Standard Specifications [Fixed Specifications]

Bidder must check either the 'Comply' or 'Deviate' column for each specification item. All deviations shall be noted and explained on Form F: Deviations (in Part C Bid Forms).

Item	Description	Comply	Deviate
6.1	Contractor shall provide a broad-based line of instructional and school supply products of at least 2,500 items in a commercially available catalog(s).	X	
6.2	All products shall be new and of high quality. Products that are re-filled or re-manufactured will be labeled as such.	X	
6.3	The vendor's catalog(s) shall include a variety of major manufacturers of the specified products and services.	X	
6.4	The commercially available catalog(s) includes products from categories that incorporate general school and instructional supplies, so-called "green" school supplies, adhesives, arts and crafts materials, awards and incentives including items such as certificates and stickers, binders, boards and easels, brushes, calculators, classroom storage goods, computer accessories and media, construction paper, converted paper products, crayons, cutting instruments, filing and storage products, fine art supplies, first-aid supplies, games and toys, glues, instructional electronic equipment, kraft paper and fade resistant paper on rolls, labels, lamination equipment and supplies, lined writing papers, markers, materials for room décor, paint, PE supplies, ream wrapped copy paper, science supplies, stickers, teacher planning books and calendars, writing instruments, and writing papers and pads.	X	
6.5	Private label products may be offered. Any change of manufacturers of a private label during the term of the contract will result in offerings equal to or superior to the originally approved manufacturer at a price equal to or lower than the original offering.	X	
6.6	Contractor shall have an electronic on-line catalog, including shopping cart capabilities, for order entry use by the members. The website features will include product lookup functionality that shows contract price and includes the ability to send orders to the vendor electronically.	X	

Item	Description	Comply	Deviate
6.7	Ordering LEAs shall be notified either by confirmation notice or packing slip from the vendor if a product is backordered and cannot be shipped under normal delivery timeframes. <u>Vendor Partner shall inform customer of anticipated availability date for unfilled and partial orders.</u>	X	
6.8	Contractor will maintain a minimum monthly average fill rate of 95%. Line items that are reordered, backordered, or partially filled are not considered filled line items when calculating this service level.	X	
6.9	No "restocking" fees may be collected on items cancelled for failure to be delivered within the specified time frame.	X	
6.10	Contractor agrees to provide quarterly reports by the 15 th of each month following the close of a calendar quarter. If the 15 th of the month occurs on the weekend or holiday, the due date shall fall on the next following business day.	X	
6.11	Contractor must accept all orders if they have a minimum dollar value of \$75.	X	
6.12	Orders not filled and partials shall be indicated on the packing list or an order confirmation message.	X	
6.13	Vendor will maintain a reasonable inventory of contracted products to minimize backorders to 5 percent or less.	X	
6.14	Bidder has bid with catalog that includes both 100 percent sulphite construction paper and for groundwood pulp construction paper.	X	
6.15	On the Core A-List of Products, Bidder has not substituted a groundwood pulp construction paper product where a 100% sulphite construction paper is specified.	X	
6.16	Bidder has included in Column X of the spreadsheet the most common number of units in its packaging Unit of Measure so that evaluators can quickly determine equivalent packaging.		
6.17	Contractor agrees to provide documentation, as may be requested, for any price increases allowed by the Terms and Conditions.	X	
6.18	Contractor has included on Pricing Form A – The Core List Pricing Template – A List Items” a bid with a formula discount for the specified Core Items, otherwise known as the “A List.”		
6.19	Contractor has included on “Pricing Form B – Discount Formula for Non-Core Items and the B List” a bid with a formula discount to be applied to non-core items and customized non-Core Items, otherwise known as the “B List.”		
6.2	The Contractor warrants that all items furnished by the Contractor, its agents and designated partners shall be free and clear of any defects in material and workmanship and shall conform to the published specifications for such product and Vendor's representations regarding the functions and uses for which each product is marketed.	X	
6.21	Bidder agrees to provide samples of products within five business days, if requested, for evaluation of bids.	X	
6.22	For any specified item that is discontinued, not carried or with misnumbered SKUs on the Core List, the Bidder has offered an equivalent substitute and pricing based on the bidder's best understanding of the description.	X	
6.23	Bidder has left no blanks, or unpriced items in the Pricing Template containing the Core List, also known as the A List. Vendor has no “no bid” items, and instead has offered a substitute for any specified item it does not sell or for any instance where an item has been discontinued.		
6.24	Bidder has included a physical copy of the commercially available catalog(s) that is to be the price basis for its bid.	X	

Item	Description	Comply	Deviate
6.25	Orders must be shipped within 48 hours after receipt of an order 90% of the time. The Vendor Partner will notify the Buyer if product ordered cannot be shipped within this time period to provide the opportunity to secure product elsewhere.	X	
6.26	Vendor Partners must be a manufacturer's authorized sales and service dealer for all proposed equipment/software. An authorized sales and service dealer is defined in this solicitation as one purchasing their products for resell directly from the manufacturer(s) or the manufacturer's approved channels. Products that result from new authorized sales and service dealer arrangements between the Vendor Partner and the manufacturer during the term of this contract may be added and offered through the AEPA contract.	X	
6.27	All charges and components necessary for performance of the contract shall be clearly identified even if such are not specifically addressed in any paragraph or subparagraph or form that is a part of this request.	X	
6.28	If the Vendor Partner intends to utilize independent agents/distributors, subcontractors and/or third-party agents to perform and/or provide any part of the products and services offered herein, the Vendor Partner must identify all providers and any and all associated costs with these providers.	X	
6.29	Vendor Partners must be able to supply paper catalogs where requested. The catalog shall have a cover label indicating that the catalog's contents are available through the participating Member Agency and the AEPA contract. The label shall identify the agency's contract number, discount level(s) and any special ordering instructions.	X	
6.30	Packing slips shall accompany all deliveries and shall contain Buyer's purchase order number, vendor name and name of article. Cartons shall be identified by purchase order number and vendor name.	X	
6.31	Products that have a 30/60/90 day money back guarantee will be clearly identified in the catalog and on the web site (if applicable).	X	
6.32	Vendor Partner has the option to offer private label products. Vendor Partner shall maintain the same manufacturer specifications for private label products throughout the term of contract. Any change of manufacturers for a private label shall result in offerings equal to or superior to the originally approved manufacturer at a price equal to or lower than the original offering.	X	
6.33	Vendor Partner must maintain a toll free technical support line open 8 a.m. Eastern Time zone until 5 p.m., Pacific Time zone, Monday through Friday. Calls must be answered by a live US technician.	X	
6.34	Vendor Partner must have a 24-hour toll-free order fax line.	X	
6.35	If the Vendor Partner makes an error in pricing (typographical or photographic error, for example), the Buyer reserves the right to return the product. The Vendor Partner agrees to pay for cost of any returned product due to a pricing error.	X	
6.36	Orders that are \$50.00 or more shall include free shipping and handling. Vendor Partner shall bid a flat rate for all orders that are less than \$50.00 regardless of where to be shipped in the continental United States. Any deviations or exceptions shall be noted.	X	

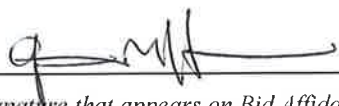
7. Product | Category Specific Specifications

Bidder must check either the 'Comply' or 'Deviate' column for each specification item. All deviations shall be noted and explained on Form F: Deviations (in Part C Bid Forms).

7.1 Minimum Requirements:			
Item	Description	Comply	Deviate
7.1.1	All product lines must meet or exceed all standards set by the National Consumer Protection Agency, Underwriters Laboratories, Environmental Protection Agency and the National Association for Hardware Retailers.	X	
7.1.2	All products shall be properly labeled in accordance with local, AEPA	X	

7.1 Minimum Requirements:			
Item	Description	Comply	Deviate
	member state and federal applicable rules, regulations, laws and statutes. Material Safety Data Sheets (MSDS) and/or secondary labels must be provided as required. Bidders must be aware of states' restrictions for the labeling and purchase of art, craft and classroom materials. Items that violate such restrictions will not be awarded under this solicitation.		

7.2 Optional Requirements:			
Item	Description	Comply	Deviate
7.2.1	The catalog includes a variety of manufacturers of specified products and services, and 80% or more of the catalog is dedicated to classroom supplies.	X	
7.2.2	The catalog offers a selection of "green" products.	X	
7.2.3	Restocking fees may not be collected on items cancelled for failure to be delivered within the specified time.	X	

Signature  Stephen M. Herren, Assistant Secretary 09/22/2014
Must be same signature that appears on Bid Affidavit and Acceptance Forms

8. Pricing – See Pricing section in Part A – General Terms & Conditions for details

FOR CATALOG BIDS:

- 8.1 This bid category DOES have a Core Item List.

- 8.2 Pricing shall be completed on the provided pricing sheets (Microsoft Excel Workbook) with the individual tabs to be completed as follows:
 - G.1 Catalog Discount (Required)
 - G.2A Core List Price Schedule (Required) *Additional product offerings may not be added to this form.*
 - G.2B Non-Core Price Schedule (Required)
 - G.3 Services Price Schedule (Optional)
 - G.4 Volume Discounts (Optional)

- 8.3 The Catalog Category Discount and the Core Items award will not be split.

- 8.4 Bid pricing will be evaluated on a combination of items from both the Category Discount list and the Core Item list. See Evaluation, Approval and Award in Part A, V. General Terms & Conditions For All Agencies for additional information.

AEPA BID FORM G: PRICING SCHEDULE SUBMITTAL INSTRUCTIONS

AEPA IFB #015-B INSTRUCTIONAL & SCHOOL SUPPLIES

NAME OF BIDDER School Specialty, Inc.

INSTRUCTIONS: *Bidders are reminded as they prepare the discount pricing schedule that they are responsible for administrative fees on purchases to be remitted to Member Agencies. (See Part A of this IFB, Pricing.)*

1. There is one (1) Excel Workbook provided for Bidders to complete with your discounts, pricing, etc. Please note that there are several tabs in the Workbook that should be completed. You must use the provided Excel Workbooks. Pricing must be submitted in the Excel Workbook format with the file name "*Bidder Name Form G—Pricing - Description*."
2. In addition to the provided Excel Workbooks, copies of the bidder's most recent catalog or pricelist showing the products available under this bid should be included as PDF documents.
3. Save all documents to Folder B.

These forms are provided on *individual tabs* on the Excel Workbook provided on the AEPA website:

G.1. Catalog Discount for Items in a Commercially Available (REQUIRED)

Complete a form for each catalog bid, reset the 'print area) if lines were added, and save the file according to directions. If bidding multiple catalogs, a separate form **MUST** be submitted for each catalog. Copy the original tab and change the tab name to identify the different catalogs bid.

G.2A Core Items Price Schedule (REQUIRED)

Use this tab of the workbook to provide the Bid Discount Percentage and item information for all of the listed core items. Be sure to complete Form G.2B for non-core item pricing and item information.

G.2B Non-Core Price Schedule (REQUIRED)

Use this tab of the workbook to provide the item information and the Net Effective Bid Price for all non-core items in your catalog. If bidding multiple catalogs, a separate form **MUST** be submitted for each catalog. Copy the original tab and change the tab name to identify the different catalogs bid. The information may be downloaded from your computer system, but must comply with our format.

G.3 Services Price Schedule (OPTIONAL)

If your company provides any design, installation, training or support services to support the items you are bidding, use this form to provide your bid prices.

G.4 Volume Discounts Schedule (OPTIONAL)

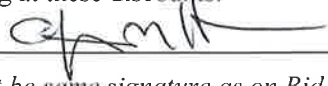
Use this form if your company is offering additional discounts off of the base discounts bid for one time purchases **AND** for public agencies that group their requirements together (based on their estimated total annual spend for commodity). Each Bidder must specify the dollar ranges required in order for the agency(ies) to receive the additional discount.

Use this tab of the workbook to provide the item information and the Net Effective Bid Price for ALL ITEMS

Additional Forms that may be provided by Bidder:

G.5. (Not Provided – Bidder Created) Warranties, Additional Services or Incidental Price Schedule: Provide a price schedule for any and all extended warranties, additional or incidental services, products, equipment and/or supplies.

G.6. (Not Provided – Bidder Created) Additional Discounts: If additional discounts/bonuses are available to AEPA members based on a dollar volume, sizes of orders or other criteria, state the formula for arriving at these discounts:

Signature  Stephen M. Herren, Assistant Secretary 09/22/2014

Must be same signature as on Bid Affidavit Signature and Acceptance Form



Form G.1 – Catalog Discount for Items in a Commercially Available Catalog
AEPA IFB # 015-B Instructional & School Supplies

Bidding Company Name: SCHOOL SPECIALTY, INC.

Name of Catalog: EDUCATION ESSENTIALS
(This must be the catalog in effect as of the bid date)

Note: Groupings to be defined by Bidder and can be by sub-category, manufacturer, etc.

Form G.1 is a REQUIRED FORM

No.	Grouping of Discount	Discount Offered for This Grouping	Comments	No.
1	Prefixes 8 & 9	35%	PLEASE REFER TO BID #7776859082 ON ALL PO'S & INQUIRIES.	1
2	Prefixes 6 & 7	12%	PLEASE REFER TO BID #7776859082 ON ALL PO'S & INQUIRIES.	2
3				3
4			SCHOOL SPECIALTY PUBLISHES NEW CATALOGS ANNUALLY ON OR ABOUT JANUARY 1 OF EACH YEAR. IN LIGHT OF THIS TIMELINE, CATALOGS FOR 2015 HAVE NOT YET BEEN PRINTED.	4
5				5
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32				32
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38				38
39				39
40				40



Form G.1 – Catalog Discount for Items in a Commercially Available Catalog
AEPA IFB # 015-B Instructional & School Supplies

Bidding Company Name: *SCHOOL SPECIALTY, INC.*

Name of Catalog: *ART EDUCATION*
(This must be the catalog in effect as of the bid date)

Note: Groupings to be defined by Bidder and can be by sub-category, manufacturer, etc.

Form G.1 is a REQUIRED FORM

No.	Grouping of Discount	Discount Offered for This Grouping	Comments	No.
1	Prefixes 8 & 9	35%	PLEASE REFER TO BID #7776859082 ON ALL PO'S & INQUIRIES.	1
2	Prefixes 6 & 7	12%	PLEASE REFER TO BID #7776859082 ON ALL PO'S & INQUIRIES.	2
3				3
4			SCHOOL SPECIALTY PUBLISHES NEW CATALOGS ANNUALLY ON OR ABOUT JANUARY 1 OF EACH YEAR. IN LIGHT OF THIS TIMELINE, CATALOGS FOR 2015 HAVE NOT YET BEEN PRINTED.	4
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Form G.1 – Catalog Discount for Items in a Commercially Available Catalog
AEPA IFB # 015-B Instructional & School Supplies

Bidding Company Name: SCHOOL SPECIALTY, INC.

Name of Catalog: SPECIAL NEEDS/ABILITIES
(This must be the catalog in effect as of the bid date)

Note: Groupings to be defined by Bidder and can be by sub-category, manufacturer, etc.

Form G.1 is a REQUIRED FORM

No.	Grouping of Discount	Discount Offered for This Grouping	Comments	No.
1	Prefixes 8 & 9	35%	PLEASE REFER TO BID #7776859082 ON ALL PO'S & INQUIRIES.	1
2	Prefixes 6 & 7	12%	PLEASE REFER TO BID #7776859082 ON ALL PO'S & INQUIRIES.	2
3				3
4			SCHOOL SPECIALTY PUBLISHES NEW CATALOGS ANNUALLY ON OR ABOUT JANUARY 1 OF EACH YEAR. IN LIGHT OF THIS TIMELINE, CATALOGS FOR 2015 HAVE NOT YET BEEN PRINTED.	4
5				5
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Form G.1 – Catalog Discount for Items in a Commercially Available Catalog
AEPA IFB # 015-B Instructional & School Supplies

Bidding Company Name: **SCHOOL SPECIALTY, INC.**

Name of Catalog: **EARLY CHILDHOOD**
(This must be the catalog in effect as of the bid date)

Note: Groupings to be defined by Bidder and can be by sub-category, manufacturer, etc.

Form G.1 is a REQUIRED FORM

No.	Grouping of Discount	Discount Offered for This Grouping	Comments	No.
1	Prefixes 8 & 9	35%	PLEASE REFER TO BID #7776859082 ON ALL PO'S & INQUIRIES.	1
2	Prefixes 6 & 7	12%	PLEASE REFER TO BID #7776859082 ON ALL PO'S & INQUIRIES.	2
3				3
4			SCHOOL SPECIALTY PUBLISHES NEW CATALOGS ANNUALLY ON OR ABOUT JANUARY 1 OF EACH YEAR. IN LIGHT OF THIS TIMELINE, CATALOGS FOR 2015 HAVE NOT YET BEEN PRINTED.	4
5				5
6				6
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Form G.1 – Catalog Discount for Items in a Commercially Available Catalog
AEPA IFB # 015-B Instructional & School Supplies

Bidding Company Name: SCHOOL SPECIALTY, INC.

Name of Catalog: FREY SCIENTIFIC BIG BOOK
(This must be the catalog in effect as of the bid date)

Note: Groupings to be defined by Bidder and can be by sub-category, manufacturer, etc.

Form G.1 is a REQUIRED FORM

No.	Grouping of Discount	Discount Offered for This Grouping	Comments	No.
1	APPLIES TO 2015 FREY SCIENTIFIC CATALOG FROM 3/1/2015 - 12/31/2015. 2015 FREY ON-LINE ELEMENTARY CATALOG FROM 3/1/2015 - 12/31/2015. 2016 FREY SCIENTIFIC CATALOG FROM 1/1/2016 - 2/28/2016. 2016 FREY ONLINE CATALOG FROM 1/1/2016 - 2/28/2016.	28%	CONTRACT #C-AEPA-F. USE THIS NUMBER ON ALL PURCHASE ORDERS TO GUARANTEE PRICING.	1
2			FREE SHIPPING ON ALL ITEMS EXCEPT: PREFIX L (LIVE SPECIMENS) AND PREFIX H (HAZARDOUS MATERIALS). SEE CATALOG ORDER INFORMATION FOR CHARGES. PRODUCTS THAT MUST SHIP BY MOTOR FREIGHT - PREFIX T WILL INCUR A \$75.00 FEE OR WILL INCUR 12% FEE OF THE LINE VALUE. ALL CPO AND DSM PRODUCTS WILL INCUR 12% FEE OF THE LINE VALUE.	2
3			SCHOOL SPECIALTY PUBLISHES NEW CATALOGS ANNUALLY ON OR ABOUT JANUARY 1 OF EACH YEAR. IN LIGHT OF THIS TIMELINE, CATALOGS FOR 2015 HAVE NOT YET BEEN PRINTED.	3
4				4
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**Form G.2A – Core Items Price Schedule
AEPA IFB # 015-B Instructional & School Supplies**

INSTRUCTIONS: Complete the following information for all core items listed below. These are higher usage items and it is anticipated that deeper discounts will be bid for these items. In the event a new catalog or manufacturer's price list changes during the contract term, the Bid Discount Percentage would remain the same. Please be sure to set the 'Print Area' PRIOR to submitting your bid response.

Form G.2A is a REQUIRED FORM

No.	Product Category	Product Description	Manufacturer	Manufacturer SKU	Vendor SKU	Catalog Name:			Net Effective Bid Price	Comments	No.
						Unit of Measure	Catalog List Price	Bid Discount Percentage			
Bidding Company Name: <i>Enter company name here</i>											
1	Bulletin Board Borders	BORDETTE, SCALLOPED, 2.25" X 50', BLUE, PKG	Pacon	0037206	067119	EACH	\$ 3.45	35.0%	1.23		1
2	Bulletin Board Borders	BORDETTE, SCALLOPED, 2.25" X 50', BRITE BLUE, PKG	Pacon	0037176	006811	EACH	\$ 3.45	35.0%	1.23		2
3	Bulletin Board Borders	BORDETTE, SCALLOPED, 2.25" X 50', BROWN, PKG	Pacon	0037026	006060	EACH	\$ 3.45	35.0%	1.23		3
4	Bulletin Board Borders	BORDETTE, SCALLOPED, 2.25" X 50', CANARY, PKG	Pacon	0037086	006066	EACH	\$ 3.45	35.0%	1.23		4
5	Bulletin Board Borders	BORDETTE, SCALLOPED, 2.25" X 50', EMERALD GREEN, PKG	Pacon	0037146	006075	EACH	\$ 3.45	35.0%	1.23		5
6	Bulletin Board Borders	BORDETTE, SCALLOPED, 2.25" X 50', FLAME RED, PKG	Pacon	0037036	006063	EACH	\$ 3.45	35.0%	1.23		6
7	Bulletin Board Borders	BORDETTE, SCALLOPED, 2.25" X 50', ORANGE, PKG	Pacon	0037106	006069	EACH	\$ 3.45	35.0%	1.23		7
8	Bulletin Board Borders	BORDETTE, SCALLOPED, 2.25" X 50', PINK, PKG	Pacon	0037266	006084	EACH	\$ 3.45	35.0%	1.23		8
9	Bulletin Board Borders	BORDETTE, SCALLOPED, 2.25" X 50', VIOLET, PKG	Pacon	0037336	006090	EACH	\$ 3.45	35.0%	1.23		9
10	Bulletin Board Borders	BORDETTE, SCALLOPED, 2.25" X 50', WHITE, PKG	Pacon	0037016	006057	EACH	\$ 3.45	35.0%	1.23		10
11	Chalk and Chalkboard Accessories	CHALK, ANTI-DUST, CRAYOLA, WHITE, 12/BOX	Crayola	50-1402	008034	PACK OF 12	\$ 1.32	35.0%	0.38		11
12	Chalk and Chalkboard Accessories	CHALK, POSTER, JUMBO, 12 ASSORTED COLORS, 144/BOX	Dixon	15360	001440	SET OF 12	\$ 19.99	35.0%	9.39	Sold & Priced as Set of 12	12
13	Chalk and Chalkboard Accessories	CHALK, DRAWING CRAYOLA, ASSORTED COLORS, 24/BOX	Crayola	51-0404	007629	SET OF 24	\$ 7.32	35.0%	3.34		13
14	Chalk and Chalkboard Accessories	CHALK, DRAWING, CRAYOLA, ASSORTED COLORS, 12/BOX	Crayola	51-0403	007632	SET OF 12	\$ 3.85	35.0%	1.74		14
15	Chalk and Chalkboard Accessories	CHALK, LOW DUST, WHITE TAPERED, 144/BOX		33114	084832	SET OF 12	\$ 0.92	35.0%	0.16	Sold & Priced as Set/12	15
16	Chalk and Chalkboard Accessories	CHALK, PASTEL, ASSORTED COLORS, NON-TOXIC, 12/BOX	Sargent	22-4112	072729	SET OF 12	\$ 7.59	35.0%	2.89		16
17	Chalk and Chalkboard Accessories	CHALKBOARD ERASER, PRANG HYGIEIA, CELLULAR LATEX, LEATHER COVER, TEACHER SIZE, 12", EACH	Prang	1106	204887	EACH	\$ 13.85	35.0%	4.99	Quartet Scofoam, 11-3/4" x 2" x 2"	17
18	Chalk and Chalkboard Accessories	CHALKBOARD ERASER, PRANG HYGIEIA, CELLULAR LATEX, PLASTIC COVER, STUDENT SIZE, 5", EACH	Prang	1100	009219	EACH	\$ 2.25	35.0%	0.41	School Smart Brand, 5" x 2" x 1-5/16"	18

Bidding Company Name:		Enter company name here				Catalog Name:			SCHOOL SPECIALTY, INC.		
No.	Product Category	Product Description	Manufacturer	Manufacturer SKU	Vendor SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments	No.
19	Clay	CLAY, MODEL MAGIC, 2 LB., LIGHTWEIGHT WHITE MODELING COMPOUND THAT AIR DRIES WITH OUT KILN FIRING OR BAKING, CAN BE PAINTED WITH DIFFERENT MEDIAS, BUCKET	Binney & Smith	57-4400	391130	EACH	\$ 29.32	35.0%	13.88		19
20	Clay	CLAY, MODEL MAGIC, 4 OZ., LIGHTWEIGHT WHITE MODELING COMPOUND THAT AIR DRIES WITHOUT FIRING OR BAKING, CAN BE PAINTED WITH DIFFERENT MEDIAS. CERTIFIED NON TOXIC, PKG	Binney & Smith	57-4401	391091	EACH	\$ 5.19	35.0%	2.32		20
21	Clay	CLAY, MODELING, SOFT BLUE, ST/4 MODELING CLAY, POUND		600006	086002	EACH	\$ 3.45	35.0%	0.74	School Smart Brand	21
22	Clay	CLAY, MODELING, SOFT, ASST. COLORS WRAPPED NON HARDENING, POUND	School Smart	600001	086004	EACH	\$ 3.59	35.0%	0.75		22
23	Clay	CLAY, MODELING, SOFT, BLUE, FOUR INDIVIDUAL WRAPPED 1/4 LB. STICKS, NON HARDENING 24/CASE. EACH BOX SHALL HAVE CERT. PROD. SEAL OF CRAYON, WATER CLR. & CRAFT INST. OF NON-TOX & QLTY MUST BE DEPT. OF HLTH SERVS. APPROV. ITEMS FOR K-6, POUND	Binney & Smith	00747	086002	EACH	\$ 3.45	35.0%	0.74	School Smart Brand, Sold & Priced as 1 lb. Pack	23
24	Clay	CLAY, MODELING, SOFT, BROWN, FOUR INDIV. WRAPPED 1/4 LB. STICKS, NON HARDENING, 24/CASE EACH BOX SHALL HAVE THE CERT. PROD. SEAL OF CRAYON, WATER COLOR & CRAFT INST. OF NON-TOX & QUALITY. MUST BE DEPT. OF HLTH SERVS. APPROV. ITEMS FOR K-6, POUND	Binney & Smith	00746	085998	EACH	\$ 3.45	35.0%	0.74	School Smart Brand, Sold & Priced as 1 lb. Pack	24
25	Clay	CLAY, MODELING, SOFT, BROWN, WRAPPED NON- HARDENING, POUND	School Smart	60000C	085998	EACH	\$ 3.45	35.0%	0.74		25
26	Clay	CLAY, MODELING, SOFT, GREEN, FOUR INDIV. WRAPPED 1/4 LB. STICKS, NON-HARDENING, 24/CASE BOX SHALL HAVE THE CERT. PROD SEAL OF CRAYON, WATER CLR. & CRAFT INST. OF NON-TOX. & QLTY MUST BE DEPT. OF HLTH SERVS. APPROV. ITEMS FOR K-6, POUND	Binney & Smith	00744	085999	EACH	\$ 3.45	35.0%	0.74	School Smart Brand, Sold & Priced as 1 lb. Pack	26
27	Clay	CLAY, MODELING, SOFT, GREEN, WRAPPED NON HARDENING, POUND	School Smart	60000D	085999	EACH	\$ 3.45	35.0%	0.74		27

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28	Clay	CLAY, MODELING, SOFT, RED, FOUR INDIV. WRAPPED 1/4 LB. STICKS, NON HARDENING, 24/CASE EACH BOX SHALL HAVE THE CERT. PROD. SEAL OF CRAYON, WATER CLR. & CRAFT INST. OF NON-TOX. & QLTY MUST BE DEPT. OF HLTH SERV. APPROV. ITEMS FOR K-6, POUND	Binney & Smith	'00742	085996	EACH	\$ 3.45	35.0%	0.74	School Smart Brand, Sold & Priced as 1 lb. Pack	28
29	Clay	CLAY, MODELING, SOFT, RED, WRAPPED NON HARDENING, POUND	School Smart	60000A	085996	EACH	\$ 3.45	35.0%	0.74		29
30	Clay	CLAY, MODELING, SOFT, YELLOW, FOUR INDIV. WRAPPED 1/4 LB. STICKS, NON HARDENING, 24/CASE EA. BOX SHALL HAVE THE CERT. PRODUCT SEAL OF CRAYON, WATER CLR. & CRAFT INST. OF NON TOX.& QLTY MUST BE DEPT. OF HLTH SERV. APPROV. ITEMS FOR K-6, POUND	Binney & Smith	'00748	086003	EACH	\$ 3.45	35.0%	0.74	School Smart Brand, Sold & Priced as 1 lb. Pack	30
31	Clay	CLAY, MODELING, SOFT, YELLOW, IND WRAP 1/4 LB STICKS, NON- HARDENING, 24/CASE. EACH BOX SHALL HAVE THE CERT. PROD. SEAL OF CRAYON, WATER COLOR & CRAFT INST. OF NON-TOXIC & QUALITY MUST BE DEPT OF HEALTH SERVICES APPROV. ITEMS FOR K-6, POUND	Binney & Smith	57-20	086003	EACH	\$ 3.45	35.0%	0.74	School Smart Brand, Sold & Priced as 1 lb. Pack	31
32	Craft Items	COTTON TIPS: HARWOOD, PRODUCT COTTON, TIPPED, SWABS, BOX OF 1000, BOX		806-WC	1328180	PACK OF 1000	\$ 18.39	35.0%	6.32	Sax Brand	32
33	Craft Items	STICKS: WADDLE, WEE DOO, CRAFT, STICKS PK/500, PACK		70784	085961	PACK OF 500	\$ 9.99	35.0%	4.69	School Smart Brand	33
34	Craft Items	STRING, COTTON-WRAPPING, COTTON WRAPPING 2100 YDS, CONE/2 LB	Pacon	9061	1466770	EACH	\$ 6.65	35.0%	2.84	Quality Park, 475 feet	34
35	Craft Items	STRING, COTTON WRAPPING, 16 PLY, CONE/2 LB	SCHERMERHORN	OK059400	358934	EACH	\$ 4.39	35.0%	1.79	School Specialty, 200 yd., 1/2 lb.	35
36	Craft Items	STRING, COTTON WRAPPING, 4 PLY, CONE/2 LB	SCHERMERHORN	OK058150	1466770	EACH	\$ 6.65	35.0%	2.84	Quality Park, 10 ply, 475 feet	36
37	Craft Items	STRING, IMITATION SINEW 8 OZ, 1,000 FT., CONE/2 LB	CONS THREAD MILLS	520PB-8	1435275	EACH	\$ 19.32	35.0%	9.49	Silver Creek, 8 oz., 1000 ft	37
38	Craft Items	TWINE, 12 PLY, WHITE, 60 LB. BREAKING STRENGTH, 2 LB. CONE, 30/CASE, CONE/2 LB	SCHERMERHORN	050671	358934	EACH	\$ 4.39	35.0%	1.79	School Specialty, 200 yd., 1/2 lb., Sold & Priced as Each	38
39	Craft Items	TWINE, SCHERMERHORN 16 PLY COTTON TWINE, BALL	SCHERMERHORN	0059401	358934	EACH	\$ 4.39	35.0%	1.79	School Specialty, 200 yd., 1/2 lb.	39

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40	Craft Items	WIGGLE EYES OR GOOGLE EYES CLASS PACK ASSORTED SHAPES AND SIZES, 1000/PKG	CHENILLE KRAFT	3400	085869	PACK OF 1000	\$ 17.85	35.0%	8.83		40
41	Craft Items	WIGGLE EYES OR GOOGLE EYES ROUND, BLACK, 7MM, 72/PKG	Pacon	1859881	085844	PACK OF 100	\$ 2.25	35.0%	0.50	Chenille, Sold Pack/100	41
42	Craft Items	WIGGLE EYES OR GOOGLE EYES ROUND, BLACK, ASSORTED, 100/PKG	CHENILLE KRAFT	3446-2	085843	PACK OF 100	\$ 3.72	35.0%	0.77		42
43	Craft Items	WIGGLE EYES OR GOOGLE EYES, BLACK, OVAL, ASSORTED, 100/PKG	Pacon	1859928	085844	PACK OF 100	\$ 2.25	35.0%	0.50	Chenille, Sold as Round Shape	43
44	Craft Items	YARN REMNANT PACK 5 LB/PKG	Pacon	00520	413729	EACH	\$ 30.65	35.0%	11.89		44
45	Craft Items	YARN, NATURAL COTTON WRAP, 800 YARD CONE, EACH	Pacon	09011	402616	EACH	\$ 13.19	35.0%	5.80		45
46	Craft Items	ACRYLIC ROVING YARN RED, EACH	TRAITEX	0007XXX Red	402808	EACH	\$ 13.85	35.0%	4.99		46
47	Craft Items	ACRYLIC ROVING YARN BLACK, EACH	TRAITEX	0007XXX Black	402787	EACH	\$ 13.85	35.0%	4.99		47
48	Crayons	CRAYOLA, COLORED, 24/BOX	Crayola	52-0064	007539	SET OF 64	\$ 6.65	35.0%	3.25	Sold set/64	48
49	Crayons	CRAYOLA LARGE SET LIFT LID BOX ASSORTED COLORS, 16/BOX	Crayola	52-0336	007551	SET OF 16	\$ 6.52	35.0%	2.71		49
50	Crayons	CRAYOLA LARGE SET LIFT LID BOX ASSORTED COLORS, 8/BOX	Crayola	52-0038	007542	SET OF 8	\$ 2.92	35.0%	1.14	#52-0038 Lift box is discontinued, Use #52-0080 Tuck Box	50
51	Crayons	CRAYOLA SO BIG EXTRA LARGE, ASSORTED COLORS, 8/BOX	Crayola	52-0389	008418	SET OF 8	\$ 4.52	35.0%	1.97		51
52	Crayons	CRAYOLA STANDARD CRAYON SET ASSORTED COLORS, 24/BOX	Crayola	52-0024	007521	SET OF 24	\$ 2.65	35.0%	1.19		52
53	Crayons	CRAYOLA STANDARD CRAYON SET LIFT-LID BOX ASSORTED COLORS, 24/BOX	Crayola	52-0241	007521	SET OF 24	\$ 2.65	35.0%	1.19	#52-0241 is discontinued. Use #52-0024 Tuck box	53
54	Crayons	CRAYOLA STANDARD CRAYON SET TUCK-BOX ASSORTED COLORS, 16/BOX	Crayola	52-0016	007512	SET OF 16	\$ 1.99	35.0%	1.02		54
55	Crayons	CRAYOLA STANDARD CRAYON SET TUCK-BOX ASSORTED COLORS, 8/BOX	Crayola	52-0008	007503	SET OF 8	\$ 1.19	35.0%	0.57		55
56	Crayons	CRAYOLA STANDARD SET WITH BUILT IN SHARPENER, ASSORTED COLORS, 96/BOX	Crayola	52-0096	200600	SET OF 96	\$ 9.72	35.0%	4.94		56
57	Crayons	CRAYOLA JUMBO ROUND, 4" X 7/16", 8 COLOR SET RECOM. FOR USE WITH PRIM. GRADES. 144/CASE	Crayola	52-0080	007542	SET OF 8	\$ 2.92	35.0%	1.14	Sold & Priced as Set of 8	57
58	Crayons	CRAYOLA, CLASS PACK LARGE, 8 ASSORTED COLORS, 400/BOX	Crayola	52-8038	008718	PACK OF 400	\$ 66.65	35.0%	33.36		58
59	Crayons	CRAYOLA, LARGE WASHABLE, ASSORTED COLORS, 8/BOX	Crayola	52-3280	008757	SET OF 8	\$ 3.99	35.0%	1.61		59
60	Crayons	CRAYOLA, MULTICULTURAL LARGE, ASSORTED SPECIALTY COLORS, 8/BOX	Crayola	52-080W	008717	SET OF 8	\$ 3.32	35.0%	1.30		60
61	Crayons	CRAYOLA, MULTICULTURAL, ASSORTED SPECIALTY COLORS, 8/BOX	Crayola	52-008W	008716	SET OF 8	\$ 1.32	35.0%	0.51		61

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62	Crayons	CRAYOLA, STANDARD CLASS PACK 8 ASSORTED COLORS, 800/PACK	Crayola	52-8008	008715	SET OF 800	\$ 79.99	35.0%	36.89		62
63	Crayons	CRAYOLA, STANDARD SET WITH BUILT IN SHARPENER, ASSORTED COLORS, 64/BOX	Crayola	52-0064	007539	SET OF 64	\$ 6.65	35.0%	3.25		63
64	Crayons	PRANG REGULAR, TUCK BOX OF 8, 8/BOX	DIXON/PRANG	00000	001287	SET OF 8	\$ 1.05	35.0%	0.28		64
65	Crayons	PRANG, LARGE, LIFT LID, 8, DIXON/PRANG, 8/BOX	DIXON/PRANG	0051800	001305	SET OF 8	\$ 2.92	35.0%	0.74		65
66	Crayons	PRANG, REGULAR, 16CT, 16/BOX	DIXON/PRANG	00100	001290	SET OF 16	\$ 1.72	35.0%	0.43		66
67	Films and Laminating Supplies	FILM, LAMINATING, 12"X500', 1" CORE, ROLL	GBC	3000002	1277259	EACH	\$ 27.32	35.0%	17.10	School Smart Brand	67
68	Films and Laminating Supplies	TRANSPARENCY FILM, 8 1/2"X11", BLACK, CLEAR, WITHOUT SENSING STRIPE FOR PLAIN PAPER COPIERS, 50/BOX	ANNIN	C670335	079883	PACK OF 50	\$ 17.99	35.0%	7.68	School Smart Brand	68
69	Flags & Accessories	FLAG BRACKET, METAL, WALL MOUNT, 1/2", EACH	ANNIN	642600	016794	EACH	\$ 2.65	35.0%	0.58		69
70	Flags & Accessories	FLAG HOLDER, WALL BRACKET FLAG HOLDER, EACH	School Smart	16794	016794	EACH	\$ 2.65	35.0%	0.58		70
71	Flags & Accessories	FLAG, UNITED STATES, 16" X 24" INDOOR USE, CLASSROOM USE, GLOSSY RAYON, WOODEN STAFF, EACH	ANNIN	042900	1303566	EACH	\$ 11.32	35.0%	5.08		71
72	Flags & Accessories	FLAG, UNITED STATES, 24" X 36" INDOOR USE, GLOSSY RAYON, WOODEN STAFF, EACH	ANNIN	43100	1303567	EACH	\$ 17.99	35.0%	5.34		72
73	Flags & Accessories	FLAG, UNITED STATES, 5' X 8', OUTDOOR USE, NYLON CONSTRUCTION, EACH	ANNIN	1200	1334695	EACH	\$ 113.32	35.0%	48.91		73
74	Glitter	COPPER GLITTER 4 OZ, JAR	Pacon	43694	1451288	EACH	\$ 10.25	35.0%	2.93	School Smart Brand, Sold as 16 oz.	74
75	Glitter	BLUE GLITTER 16 OZ, EACH	School Smart	55-405-F	1451292	EACH	\$ 10.25	35.0%	2.93		75
76	Glitter	COPPER GLITTER 16 OZ, EACH	School Smart	55-405-O	1451288	EACH	\$ 10.25	35.0%	2.93		76
77	Glitter	GOLD GLITTER 16 OZ, EACH	School Smart	55-405-C	1451293	EACH	\$ 10.25	35.0%	2.93		77
78	Glitter	GREEN GLITTER 16 OZ, EACH	School Smart	KK-405-D	1451294	EACH	\$ 10.25	35.0%	2.93		78
79	Glitter	BLUE GLITTER 4 OZ, EACH	School Smart	KK-404-F	1451279	EACH	\$ 3.85	35.0%	0.84		79
80	Glitter	GOLD GLITTER 4 OZ, EACH	School Smart	KK-404-C	1451280	EACH	\$ 3.85	35.0%	0.84		80
81	Glitter	GREEN GLITTER 4 OZ, EACH	School Smart	KK-404-D	1451282	EACH	\$ 3.85	35.0%	0.84		81
82	Glitter	MULTI GLITTER 4 OZ, EACH	School Smart	KK-404-Y	1451283	EACH	\$ 3.85	35.0%	0.84		82
83	Glitter	RED GLITTER 4 OZ, EACH	School Smart	55-404-G	1451276	EACH	\$ 3.85	35.0%	0.84		83
84	Glitter	SILVER GLITTER 4 OZ, EACH	School Smart	55-404-B	1451277	EACH	\$ 3.85	35.0%	0.88		84
85	Glitter	MULTI GLITTER 16 OZ, EACH	School Smart	KK-405-Y	1451295	EACH	\$ 10.25	35.0%	2.93		85
86	Glitter	RED GLITTER 16 OZ, EACH	School Smart	55-405-G	1451289	EACH	\$ 10.25	35.0%	2.93		86
87	Glitter	SILVER GLITTER 16 OZ, EACH	School Smart	55-405-B	1451290	EACH	\$ 10.25	35.0%	2.93		87
88	Glitter	SET OF 6 3/4 OZ GLITTER, SET	School Smart	KK-403-01	1451284	SET OF 6	\$ 8.52	35.0%	1.63		88

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89	Glue	GLUE, WHITE, GALLON, PLASTIC CONTAINER DRIES CLEAR, WASHABLE, EACH CONTAINER SHALL HAVE THE CERTIFIED PROD. SEAL OF THE CRAFT INST. FOR NON-TOXIC & QLTY. MUST BE ON THE DEPT. OF HLTH SERVS. LIST OF APPROV. ITEMS FOR K-6, 2/CASE	ELMERS	E340	008979	EACH	\$ 19.85	35.0%	7.83		89
90	Knives & Blades	KNIFE BLADES, FOR X-ACTO,#11, PKG, 5/PKG	HUNT		573155	PACK OF 5	\$ 3.45	35.0%	1.29	X-Acto Brand	90
91	Knives & Blades	KNIFE, DELUX X-ACTO, W/SOFT GRIP & SAFETY CAP, #11 BLADE, BLUE, EACH	HUNT		447194	EACH	\$ 6.79	35.0%	2.83		91
92	Knives & Blades	KNIFE, LIGHT DUTY X-ACTO, WITH ALUMINUM HANDLE, SAFETY CAP, #11 BLADE, EACH	HUNT		573152	EACH	\$ 5.32	35.0%	1.94		92
93	Laminating Supplies	FILM, LAMINATING, 25"X500", 1" CORE, ROLL	GBC		3000004	EACH	\$ 42.65	35.0%	16.91	School Smart Brand	93
94	Laminating Supplies	FILM, LAMINATING, 18" X 500', 1" CORE, 1.5 CL, ROLL	GBC		3000003	EACH	\$ 40.65	35.0%	13.04	School Smart Brand	94
95	Laminating Supplies	FILM, LAMINATING, 25" ROLL 2 1/4" CORE, ROLL	GBC		3000007	EACH	\$ 59.99	35.0%	19.32	School Smart Brand	95
96	Laminating Supplies	FILM, TRANSPARENCY ON ROLL FOR OVERHEADS, ROLL	3M		AF4310	EACH	\$ 13.72	35.0%	4.64	School Smart Brand, 10-1/4"x50'	96
97	Lesson Plan Books	9-10 WEEK RECORD BOOK, EACH	HAMMOND & STEPHENS		322652	EACH	\$ 4.39	35.0%	1.26		97
98	Lesson Plan Books	ATTENDANCE BOOK, EACH	HAMMOND & STEPHENS		323322	EACH	\$ 5.99	35.0%	2.29		98
99	MARKERS	MARKER, DRY ERASE, LOW ODOR BLACK CHISEL, EACH	EXPO		80001	SET OF 12	\$ 21.32	35.0%	9.48	Sold Set/12	99
100	Other	ADHESIVE REUSABLE PUTTY, BLUESTIK, 1 OZ PACK	Dap		9471194	EACH	\$ 3.19	35.0%	1.03		100
101	Other	DRAWING PAD, 50# WHITE SULPHITE, SKETCH DIARY, 8.5X11, 50 SHEETS, SPIRAL BOUND, EACH	Sax		9457586	EACH	\$ 5.32	35.0%	1.54		101
102	OTHER	ERASER DRY ERASE MFG. BY TEST RITE INTL CO LTD, EACH	School Smart		084465	EACH	\$ 3.05	35.0%	0.32		102
103	Other	FINGER MOISTENER, 3/8 OZ., NON TOXIC, ODORLESS, MADE WITH NATURAL SAFE GLYCERIN, EACH	LEE		10050	EACH	\$ 5.59	35.0%	1.41	1.0 oz.	103
104	Other	FOLDERS, MANILA FILE FOLDERS, THIRD CUT, LETTER SIZE, 100/BOX	School Smart		1103	PACK OF 100	\$ 13.72	35.0%	5.37		104
105	Other	HOOKS, CEILING MOUNT FOR SUSPENDED CEILINGS, 4/PKG	ADAMS MFG CORP		037063610204	EACH	\$ 0.92	35.0%	0.27	Sold & Priced as Each	105
106	Other	MARKER DRY ERASE LOW ODOR BLUE CHISEL, EACH	EXPO		80003	PACK OF 12	\$ 21.32	35.0%	9.24	Sold Set/12	106
107	Other	MASTER, THERMAL SPIRIT, LETTER SIZE, FOR USE ON THERMO TYPE MACHINES (THERMO-FAX AND/OR ADDO-FAX), 100 BOX 10/CASE	COLONIAL CARBON		2232						107

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108	Other	PAPERCLIPS, SMOOTH JUMBO, 100/BOX	CHARLES LEONARD INC	A7072719	084475	PACK OF 100	\$ 1.32	35.0%	0.41		108			
109	Other	PLASTER OF PARIS, 4.5/BAG	YIWU	YW0509040	1006331	EACH	\$ 6.25	35.0%	1.09		109			
110	Other	POINTER, BLACKBOARD, MINIMUM 36"; WOODEN, EACH	ACME	10486	1053962	EACH	\$ 7.99	35.0%	4.93	Apollo Brand, Chrome extendable 24-1/2"	110			
111	Other	POST-IT NOTE, 3X3 YELLOW 100 SHEET/PAD, 12/PKG	3M	21200155772	084876	PACK OF 12	\$ 8.39	35.0%	1.91	School Smart Brand	111			
112	Other	PROTRACTOR, 3", WHITE ENAMELED, EACH	CHARLES LEONARD	77410	084409	PACK OF 12	\$ 2.65	35.0%	0.73	School Smart Brand, 4", Sold & priced as set/12	112			
113	Other	PROTRACTOR, WITH SWING ARM BAR, ACME 14069, EACH	ACME	14069	090457	EACH	\$ 4.12	35.0%	1.26	Westcott Brand, 6"	113			
114	Other	PROTRACTOR, PLASTIC 6", EACH	CHARLES LEONARD	77106	084410	PACK OF 12	\$ 3.45	35.0%	1.26	School Smart Brand, Sold & priced as set/12	114			
115	Other	RULER, 12" PLASTIC ASSORTED COLORS, 6/Pkg	School Smart	1473614	1473614	PACK OF 6	\$ 3.32	35.0%	0.69		115			
116	Other	SENTENCE STRIPS, 3X24 SENTENCE STRIP MANILA, EACH	ROSELLE	J535	006468	PACK OF 100	\$ 4.65	35.0%	1.25		116			
117	Other	STAFF LINER FOR RULING MUSIC STAFF ON BLACKBOARD, EACH	ACME	10490	084701	EACH	\$ 3.99	35.0%	1.09		117			
118	Other	STAPLER, DESK, BLACK, EACH	BOSTITCH	B440	1396388	EACH	\$ 26.65	35.0%	10.15		118			
119	Other	STAPLES STANDARD 210/STRIP, 5,000/BOX	School Smart	61059	061059	PACK OF 5000	\$ 1.72	35.0%	0.48		119			
120	Other	TAPE, 1 CORE 3/4X36YD, 1 ROLL/PKG	HIGHLAND	5910	040602	EACH	\$ 1.99	35.0%	0.65		120			
121	Other	TAPE, PERMANENT MENDING 3/4X36Y, 1 ROLL/BOX	HIGHLAND	40725	040725	EACH	\$ 2.25	35.0%	0.81		121			
122	Other	TAPE, MASKING, 1X60YD, 1 ROLL/BOX	3M	40587	040590	EACH	\$ 2.92	35.0%	1.16		122			
123	Other	TISSUE FACIAL, 125 CT., WHITE, 2 PLY BOX, EACH	KLEENEX	K21606	025504	EACH	\$ 3.45	35.0%	1.63		123			
124	Paint	TEMPERA READY TO USE, 16 OZ., VIOLET, EACH	Dixon/Prang	21606	1440694	EACH	\$ 3.59	35.0%	1.74	Versatemp Brand	124			
125	Paint	TEMPERA READY TO USE, 16 OZ., BLACK, EACH	Dixon/Prang	21608	1440686	EACH	\$ 3.59	35.0%	1.74	Versatemp Brand	125			
126	Paint	TEMPERA READY TO USE, 16 OZ., BLUE, EACH	Dixon/Prang	21605	1440687	EACH	\$ 3.59	35.0%	1.74	Versatemp Brand	126			
127	Paint	TEMPERA READY TO USE, 16 OZ., BROWN, EACH	Dixon/Prang	21607	1440688	EACH	\$ 3.59	35.0%	1.74	Versatemp Brand	127			
128	Paint	TEMPERA READY TO USE, 16 OZ., GREEN, EACH	Dixon/Prang	21604	1440689	EACH	\$ 3.59	35.0%	1.74	Versatemp Brand	128			
129	Paint	TEMPERA READY TO USE, 16 OZ., ORANGE, EACH	Dixon/Prang	21602	1440691	EACH	\$ 3.59	35.0%	1.74	Versatemp Brand	129			
130	Paint	TEMPERA READY TO USE, 16 OZ., PEACH, EACH	Dixon/Prang	21634	201965	PINT	\$ 4.79	35.0%	2.28	Crayola Brand, Artista II	130			
131	Paint	TEMPERA READY TO USE, 16 OZ., RED, EACH	Dixon/Prang	21601	1440692	EACH	\$ 3.59	35.0%	1.74	Versatemp Brand	131			
132	Paint	TEMPERA READY TO USE, 16 OZ., WHITE, EACH	Dixon/Prang	21609	1440695	EACH	\$ 3.59	35.0%	1.74	Versatemp Brand	132			
133	Paint	TEMPERA READY TO USE, 16 OZ., YELLOW, EACH	Dixon/Prang	21603	1440696	EACH	\$ 3.59	35.0%	1.74	Versatemp Brand	133			

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No.	Product Category	Product Description	Manufacturer	Manufacturer SKU	Vendor SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments	No.
134	Paint	TEMPERA, FLUORESCENT BLUE, 16 OZ., EACH	Crayola	54-1116-092	007773	PINT	\$ 15.59	35.0%	6.39		134
135	Paint	TEMPERA, FLUORESCENT GREEN, 16 OZ., EACH	Crayola	54-1116-095	007776	PINT	\$ 15.59	35.0%	6.39		135
136	Paint	TEMPERA, FLUORESCENT ORANGE, 16 OZ., EACH	Crayola	54-1116-094	007785	PINT	\$ 15.59	35.0%	6.39		136
137	Paint	TEMPERA, FLUORESCENT PINK, 16 OZ., EACH	Crayola	54-1116-097	007779	PINT	\$ 15.59	35.0%	6.39		137
138	Paint	TEMPERA, FLUORESCENT RED, 16 OZ., EACH	Crayola	54-1116-093	007782	PINT	\$ 15.59	35.0%	6.39		138
139	Paint	TEMPERA, ARTISTA II, FLUORESCENT YELLOW, 16 OZ. EACH	Crayola	54-1116-096	007770	PINT	\$ 15.59	35.0%	6.39		139
140	Paint	TEMPERA, ARTISTA II, GREEN, EACH	Crayola	54-3115	007683	PINT	\$ 4.79	35.0%	2.28		140
141	Paint	TEMPERA, READY TO USE, 16 OZ., TURQUOISE, EACH	Dixon/Prang	21619	1440693	EACH	\$ 3.59	35.0%	1.74	Versatemp Brand	141
142	Paint	WASHABLE, BLACK, GALLON, EACH	Crayola	54-2128	008262	EACH	\$ 27.99	35.0%	14.53		142
143	Paint	WASHABLE, RED, 16 OZ., EACH	Crayola	54-2016	008247	EACH	\$ 5.45	35.0%	2.28		143
144	Paint	WASHABLE, FINGER 16 OZ., YELLOW, EACH	Crayola	55-1316	007995	EACH	\$ 8.79	35.0%	4.13		144
145	Paint	WASHABLE, WATERCOLOR SET ASSORTED COLORS, SET	Crayola	53-0525	008190	SET OF 8	\$ 3.45	35.0%	1.53		145
146	Paint	WATERCOLOR CAKES, OPAQUE, 12/SET	PELIKAN		244620	SET OF 12	\$ 16.79	35.0%	7.30		146
147	Paint	WATERCOLOR HALF PAN SET WITH BRUSH, ASSORTED, 8/SET	Crayola	53-0008	001227	SET OF 8	\$ 6.39	35.0%	2.82	Prang Brand	147
148	Paint	WATERCOLOR HALF PAN SET WITHOUT BRUSH, ASSORTED, 8/SET	Dixon/Prang	81000	001227	SET OF 8	\$ 6.39	35.0%	2.82	Prang Brand, Includes Brush	148
149	Paint	WATERCOLOR OVAL SET WITH BRUSH, ASSORTED, 8/SET	Dixon/Prang	00800	001233	SET OF 8	\$ 4.92	35.0%	2.34		149
150	Paint	WATERCOLOR OVAL SET WITHOUT BRUSH, ASSORTED, 8/SET	Dixon/Prang	8100	001233	SET OF 8	\$ 4.92	35.0%	2.34	Prang Brand, Includes Brush	150
151	Paint	WATERCOLOR SET OVAL PAN, 8/SET	Crayola	53-0080	007560	SET OF 8	\$ 5.45	35.0%	2.92		151
152	Paint	WATERCOLOR WHOLE PAN SET WITHOUT BRUSH, 7/SET	Dixon/Prang	70000	001233	SET OF 8	\$ 4.92	35.0%	2.34	Prang Brand, Set of 8, Includes Brush	152
153	Paint	TEMPERA, 16 OZ. RED, EACH	Crayola	54-1216	007857	PINT	\$ 10.52	35.0%	5.09		153
154	Paint	WATERCOLOR, OVAL WATERCOLOR 8/SET	School Smart	0058000	1329860	SET OF 8	\$ 1.59	35.0%	0.59	Art-time Brand	154
155	Paper, Art Kraft Roll	36" X 1000', AUTUMN GOLD, ROLL	Pacon	0067091	006696	EACH	\$ 122.65	35.0%	56.78		155
156	Paper, Art Kraft Roll	36" X 1000', BLACK, ROLL	Pacon	0067301	006261	EACH	\$ 90.65	35.0%	40.93		156
157	Paper, Art Kraft Roll	36" X 1000', BRIGHT BLUE, ROLL	Pacon	0067171	006738	EACH	\$ 118.65	35.0%	51.41		157
158	Paper, Art Kraft Roll	36" X 1000', BRIGHT GREEN, ROLL	Pacon	0067131	006735	EACH	\$ 130.65	35.0%	49.45		158
159	Paper, Art Kraft Roll	36" X 1000', BROWN, ROLL	Pacon	0067021	006243	EACH	\$ 89.32	35.0%	38.55		159
160	Paper, Art Kraft Roll	36" X 1000', CANARY, ROLL	Pacon	0067081	006249	EACH	\$ 106.65	35.0%	44.05		160
161	Paper, Art Kraft Roll	36" X 1000', DARK BLUE, ROLL	Pacon	0067181	006258	EACH	\$ 93.32	35.0%	38.55		161
162	Paper, Art Kraft Roll	36" X 1000', EMERALD GREEN, ROLL	Pacon	0067141	006255	EACH	\$ 85.32	35.0%	36.41		162
163	Paper, Art Kraft Roll	36" X 1000', FLAME RED, ROLL	Pacon	0067031	006246	EACH	\$ 130.65	35.0%	52.48		163
164	Paper, Art Kraft Roll	36" X 1000', LIGHT BLUE, ROLL	Pacon	0067161	006543	EACH	\$ 113.32	35.0%	46.05		164
165	Paper, Art Kraft Roll	36" X 1000', LIGHT GREEN, ROLL	Pacon	0067121	006549	EACH	\$ 117.32	35.0%	46.05		165
166	Paper, Art Kraft Roll	36" X 1000', ORANGE, ROLL	Pacon	0067101	006252	EACH	\$ 117.32	35.0%	48.19		166

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167	Paper, Art Kraft Roll	36" X 1000', PINK, ROLL	Pacon	0067261	006459	EACH	\$ 106.65	35.0%	44.98		167
168	Paper, Art Kraft Roll	36" X 1000', PURPLE, ROLL	Pacon	0067331	006699	EACH	\$ 118.65	35.0%	46.05		168
169	Paper, Art Kraft Roll	36" X 1000', SCARLET, ROLL	Pacon	0067041	006546	EACH	\$ 113.32	35.0%	42.84		169
170	Paper, Art Tissue	12" X 18", APPLE GREEN, PKG	Pacon	0059127	214968	PACK OF 50	\$ 6.12	35.0%	2.50		170
171	Paper, Art Tissue	12" X 18", BABY PINK, PKG	Pacon	0059047	214839	PACK OF 50	\$ 6.12	35.0%	2.50		171
172	Paper, Art Tissue	12" X 18", BLACK, PKG	Pacon	0059174	214971	PACK OF 50	\$ 6.12	35.0%	2.50		172
173	Paper, Art Tissue	12" X 18", CANARY, PKG	Pacon	0059027	214836	PACK OF 50	\$ 6.12	35.0%	2.50		173
174	Paper, Art Tissue	12" X 18", EMERALD GREEN, PKG	Pacon	0059137	214860	PACK OF 50	\$ 6.12	35.0%	2.50		174
175	Paper, Art Tissue	12" X 18", NATIONAL RED, PKG	Pacon	0059187	214842	PACK OF 50	\$ 6.12	35.0%	2.50		175
176	Paper, Art Tissue	12" X 18", ORANGE, PKG	Pacon	0059167	214848	PACK OF 50	\$ 6.12	35.0%	2.50		176
177	Paper, Art Tissue	12" X 18", PURPLE, PKG	Pacon	0059077	214965	PACK OF 50	\$ 6.12	35.0%	2.50		177
178	Paper, Art Tissue	12" X 18", RED, PKG	Pacon	0059037	214845	PACK OF 50	\$ 6.12	35.0%	2.50		178
179	Paper, Art Tissue	12" X 18", SEAL BROWN, PKG	Pacon	0059237	006228	QUIRE OF 24 SHTS	\$ 3.72	35.0%	1.59	Pacon Brand, only have 20 x 30 size, Pack of 24	179
180	Paper, Art Tissue	12" X 18", SKY BLUE, PKG	Pacon	0059397	214872	PACK OF 50	\$ 6.12	35.0%	2.50		180
181	Paper, Art Tissue	12" X 18", SPRING GREEN, PKG	Pacon	0059117	214857	PACK OF 50	\$ 6.12	35.0%	2.50		181
182	Paper, Art Tissue	12" X 18", WHITE, PKG	Pacon	0059007	214833	PACK OF 50	\$ 5.59	35.0%	2.46		182
183	Paper, Art Tissue	20" X 30" KOLORFAST, APPLE GREEN, QUIRE	Pacon	0058110	203798	QUIRE OF 24 SHTS	\$ 4.65	35.0%	1.25		183
184	Paper, Art Tissue	20" X 30" KOLORFAST, BLACK, QUIRE	Pacon	0058140	203801	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25		184
185	Paper, Art Tissue	20" X 30" KOLORFAST, BROWN, QUIRE	Pacon	0058230	245621	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25		185
186	Paper, Art Tissue	20" X 30" KOLORFAST, CERISE, QUIRE	Pacon	0058300	203804	QUIRE OF 24 SHTS	\$ 4.65	35.0%	1.25		186
187	Paper, Art Tissue	20" X 30" KOLORFAST, DARK BLUE, QUIRE	Pacon	0058400	203807	QUIRE OF 24 SHTS	\$ 4.65	35.0%	1.25		187
188	Paper, Art Tissue	20" X 30" KOLORFAST, DARK BROWN, QUIRE	Pacon	0058430	245621	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25	Pacon Brand, Brown only	188

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189	Paper, Art Tissue	20" X 30" KOLORFAST, DARK PINK, QUIRE	Pacon	0058280	203816	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25		189
190	Paper, Art Tissue	20" X 30" KOLORFAST, GOLD, QUIRE	Pacon	0058010	no bid						190
191	Paper, Art Tissue	20" X 30" KOLORFAST, GRAY, QUIRE	Pacon	0058240	203801	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25	Pacon Brand, Black only	191
192	Paper, Art Tissue	20" X 30" KOLORFAST, HOLLY GREEN, QUIRE	Pacon	0058120	203825	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25		192
193	Paper, Art Tissue	20" X 30" KOLORFAST, LAVENDER, QUIRE	Pacon	0058290	203828	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25		193
194	Paper, Art Tissue	20" X 30" KOLORFAST, LIGHT PINK, QUIRE	Pacon	0058040	203837	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25		194
195	Paper, Art Tissue	20" X 30" KOLORFAST, LIGHT BLUE, QUIRE	Pacon	0058320	203831	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25		195
196	Paper, Art Tissue	20" X 30" KOLORFAST, NAVY, QUIRE	Pacon	0058460	203807	QUIRE OF 24 SHTS	\$ 4.65	35.0%	1.25	Pacon Brand, Dark Blue only	196
197	Paper, Art Tissue	20" X 30" KOLORFAST, ORANGE, QUIRE	Pacon	0058160	203846	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25		197
198	Paper, Art Tissue	20" X 30" KOLORFAST, PEACH, QUIRE	Pacon	0058350	203846	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25	Pacon Brand, Orange only	198
199	Paper, Art Tissue	20" X 30" KOLORFAST, PURPLE, QUIRE	Pacon	0058070	203574	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25		199
200	Paper, Art Tissue	20" X 30" KOLORFAST, SCARLET, QUIRE	Pacon	0058030	203577	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25		200
201	Paper, Art Tissue	20" X 30" KOLORFAST, TURQUOISE, QUIRE	Pacon	0058200	203859	QUIRE OF 24 SHTS	\$ 3.19	35.0%	1.25		201
202	Paper, Art Tissue	20" X 30" KOLORFAST, YELLOW, QUIRE	Pacon	0058370	203604	QUIRE OF 20 SHTS	\$ 4.65	35.0%	1.25		202
203	Paper, Art Tissue	20" X 30" SPECTRA, APPLE GREEN, QUIRE	Pacon	0059120	006213	QUIRE OF 24 SHTS	\$ 3.72	35.0%	1.59		203
204	Paper, Art Tissue	20" X 30" SPECTRA, AZURE BLUE, QUIRE	Pacon	0059100	006207	QUIRE OF 24 SHTS	\$ 3.72	35.0%	1.59		204
205	Paper, Art Tissue	20" X 30" SPECTRA, BABY PINK, QUIRE	Pacon	0059040	006198	QUIRE OF 24 SHTS	\$ 3.72	35.0%	1.59		205

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206	Paper, Art Tissue	20" X 30" SPECTRA, BLACK, QUIRE	Pacon	0059140	006219	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59		206	
207	Paper, Art Tissue	20" X 30" SPECTRA, CANARY, QUIRE	Pacon	0059020	006192	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59		207	
208	Paper, Art Tissue	20" X 30" SPECTRA, CHINESE RED, QUIRE	Pacon	0059360	006969	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59		208	
209	Paper, Art Tissue	20" X 30" SPECTRA, DARK PINK, QUIRE	Pacon	0059050	no bid						209	
210	Paper, Art Tissue	20" X 30" SPECTRA, EMERALD, QUIRE	Pacon	0059130	006216	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59		210	
211	Paper, Art Tissue	20" X 30" SPECTRA, FRENCH BLUE, QUIRE	Pacon	0059200	006762	QUIRE OF \$ 24 SHTS	4.65	35.0%	1.59		211	
212	Paper, Art Tissue	20" X 30" SPECTRA, GOLDENROD, QUIRE	Pacon	0059170	006759	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59		212	
213	Paper, Art Tissue	20" X 30" SPECTRA, LEAF GREEN, QUIRE	Pacon	0059220	006213	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59	Pacon Brand, Apple Green	213	
214	Paper, Art Tissue	20" X 30" SPECTRA, MAGENTA, QUIRE	Pacon	0059060	006225	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59	Pacon Brand, National Red	214	
215	Paper, Art Tissue	20" X 30" SPECTRA, MEDIUM BLUE, QUIRE	Pacon	0059340	006234	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59		215	
216	Paper, Art Tissue	20" X 30" SPECTRA, NATIONAL BLUE, QUIRE	Pacon	0059400	006237	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59		216	
217	Paper, Art Tissue	20" X 30" SPECTRA, NATIONAL RED, QUIRE	Pacon	0059180	006225	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59		217	
218	Paper, Art Tissue	20" X 30" SPECTRA, ORANGE, QUIRE	Pacon	0059160	006222	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59		218	
219	Paper, Art Tissue	20" X 30" SPECTRA, ORCHID, QUIRE	Pacon	0059290	006945	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59		219	
220	Paper, Art Tissue	20" X 30" SPECTRA, PURPLE, QUIRE	Pacon	0059070	006204	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59		220	
221	Paper, Art Tissue	20" X 30" SPECTRA, SCARLET, QUIRE	Pacon	0059030	1006914	QUIRE OF \$ 24 SHTS	3.72	35.0%	1.59		221	

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222	Paper, Art Tissue	20" X 30" SPECTRA, SEAL BROWN, QUIRE	Pacon	0059230	006228	QUIRE OF 24 SHTS	\$ 3.72	35.0%	1.59		222	
223	Paper, Art Tissue	20" X 30" SPECTRA, SKY BLUE, QUIRE	Pacon	0059390	391967	QUIRE OF 24 SHTS	\$ 4.65	35.0%	2.34		223	
224	Paper, Art Tissue	SPECTRA, ASSORTED COLOR TISSUE PACK 12" X 18", 10 COLORS, 50/PKG	Pacon	0058520	006183	PACK OF 50	\$ 3.72	35.0%	1.90		224	
225	Paper, Art Tissue	SPECTRA, ASSORTED COLOR TISSUE PACK 20" X 30", 12 RAINBOW COLORS, QUIRE	Pacon	0059450	200591	PACK OF 480	\$ 66.65	35.0%	37.47		225	
226	Paper, Art Tissue	SPECTRA, ASSORTED COLOR TISSUE PACK 20" X 30", 20 COLORS, 100/PKG	Pacon	0058516	006180	PACK OF 100	\$ 13.32	35.0%	4.72		226	
227	Paper, Art Tissue	SPECTRA, ASSORTED COLOR TISSUE PACK 20" X 30", 20 COLORS, 20/PKG	Pacon	5'008506	006177	PACK OF 20	\$ 3.99	35.0%	1.68		227	
228	Paper, Art Tissue	SPECTRA, ASSORTED, PACK 12" X 18", 25 COLORS, 100/PKG	Pacon	0059530	013083	PACK OF 100	\$ 6.12	35.0%	2.54		228	
229	Paper, Binder & Writing	PAPER, BINDER, 8.5X11, 16# WHITE FILLER, 3/8 RULE, 3 HOLE PUNCHED, REAM	ROSELLE	X2402AA	085287	REAM	\$ 8.52	35.0%	3.00		229	
230	Paper, Binder & Writing	PLAIN NEWS, 9X12, WHITE, REAM	ROSELLE	WPN9122500	085596	REAM	\$ 5.72	35.0%	2.04		230	
231	Paper, Binder and Writing	CHART PAPER, 24X32 1" RULE, PUNCHED, 100/PKG	ROSELLE	1285050	1285050	PACK OF 100	\$ 31.99	35.0%	8.53		231	
232	Paper, Binder and Writing	COMPOSITION BOOK, BLACK MARBLE COVER, SEMI STIFF COVER, 100 SHEETS, 9 3/4" x 7 1/2", EACH	ROARING SPRING	9026026	026026	EACH	\$ 3.32	35.0%	0.76	School Smart Brand	232	
233	Paper, Binder and Writing	INDEX CARDS, 3X5, NARROW RULE WHITE 90# 100/PACK	School Smart	IND35RL	088706	PACK OF 100	\$ 1.05	35.0%	0.34		233	
234	Paper, Binder and Writing	PAPER BOND, HEAVYWEIGHT 9" X 12", PAD, EACH	Pacon	X4762BB	453692	EACH	\$ 4.25	35.0%	1.25		234	
235	Paper, Binder and Writing	PAPER, RULED 16 LB., WIDE RULED 1/2", 8X10, REAM	Pacon	L2441-5987	085338	REAM	\$ 6.92	35.0%	2.16	School Smart Brand	235	
236	Paper, Binder and Writing	PAPER, WHITE WRITING, 16#, 8 1/2" X 8", 3/8, RULED 8 1/2" WAY, GR4-DOT, REAM	AMERICAN PAPER	GR4-DOT	085341	REAM	\$ 6.92	35.0%	2.16		236	
237	Paper, Binder and Writing	PAPER PLAIN NEWS, 12X18, WHITE, REAM WRAPPED, REAM	ROSELLE	3409	085597	REAM	\$ 11.32	35.0%	4.10		237	
238	Paper, Binder and Writing	PAPER PLAIN NEWS, 18X24, WHITE, REAM	ROSELLE	318	085598	REAM	\$ 19.99	35.0%	8.15		238	
239	Paper, Binder and Writing	PAPER PLAIN NEWS, 8 1/2X11, WHITE, REAM	Pacon	3401	085250	REAM	\$ 4.65	35.0%	1.86	School Smart Brand	239	
240	Paper, Binder and Writing	PAPER RULED NEWS, 18X12 3/4X3/8 RULED LONG WAY, PKG	AMERICAN PAPER	ARN1803	085232	REAM	\$ 13.59	35.0%	5.52		240	
241	Paper, Binder and Writing	PAPER RULED NEWS, 18X12 PICTURE STORY 1X1/2 RULE, PKG	AMERICAN PAPER	ARN1829	085217	REAM	\$ 13.59	35.0%	5.52		241	
242	Paper, Binder and Writing	PAPER RULED NEWS, 1ST GRADE RULE LONG 3/4X3/8, 80/PKG	AMERICAN PAPER	80	085216	REAM	\$ 9.45	35.0%	2.74	Sold/Ream	242	
243	Paper, Binder and Writing	PAPER RULED NEWS, 2ND GRADE 3/4X3/8 LONG RULE, PKG	AMERICAN PAPER	ARN1811	085219	REAM	\$ 13.59	35.0%	5.52		243	

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244	Paper, Binder and Writing	PAPER, 2ND GRADE RULED NEWS PRINT 5/8X5/16, PKG	Pacon	2692	085274	REAM	\$ 6.92	35.0%	2.37		244
245	Paper, Binder and Writing	PAPER RULED, 1/2X1/4 NEWSPRINT LONG WAY, PKG	Pacon	2694	085313	REAM	\$ 6.92	35.0%	2.37		245
246	Paper, Binder and Writing	PAPER 12X9 RULED LONG WAY 1X1/2 NEWSPRINT, PKG		79	085270	REAM	\$ 6.92	35.0%	1.99	School Smart Brand, 11 x 8.5	246
247	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, ASSORTED, PKG		054330		PACK OF 50	\$ 3.45	35.0%	1.13		247
248	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, AVOCADO, PKG			248484	PACK OF 50	\$ 3.45	35.0%	1.11	Medium Green	248
249	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, BLACK, PKG		054303		PACK OF 50	\$ 3.45	35.0%	1.10		249
250	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, BLUE GREEN, PKG		054288		PACK OF 50	\$ 3.45	35.0%	1.11		250
251	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, BLUE, PKG		054279		PACK OF 50	\$ 3.45	35.0%	1.11		251
252	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, BROWN, PKG		054297		PACK OF 50	\$ 3.45	35.0%	1.10		252
253	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, BUTTERSCOTCH, PKG		054756		PACK OF 50	\$ 3.45	35.0%	1.23	Yellow-Orange	253
254	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, COPPER, PKG		054297		PACK OF 50	\$ 3.45	35.0%	1.10	Brown	254
255	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, DARK BLUE, PKG		054282		PACK OF 50	\$ 3.45	35.0%	1.23		255
256	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, DARK BROWN, PKG		054300		PACK OF 50	\$ 3.45	35.0%	1.37		256
257	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, DARK GREEN, PKG		054273		PACK OF 50	\$ 3.45	35.0%	1.37		257
258	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, GRAY, PKG		054306		PACK OF 50	\$ 3.45	35.0%	1.03		258

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259	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, GREEN, PKG			248484	PACK OF 50	\$ 3.45	35.0%	1.11	Medium Green	259
260	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, HOLIDAY GREEN, PKG			248491	PACK OF 50	\$ 3.45	35.0%	1.09		260
261	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, HOLIDAY RED, PKG			054255	PACK OF 50	\$ 3.45	35.0%	1.33		261
262	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, LIGHT BLUE, PKG			054276	PACK OF 50	\$ 3.45	35.0%	1.07		262
263	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, LIGHT BROWN, PKG			054315	PACK OF 50	\$ 3.45	35.0%	1.17		263
264	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, LIGHT GREEN, PKG			054264	PACK OF 50	\$ 3.45	35.0%	1.07		264
265	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, LIGHT YELLOW, PKG			054258	PACK OF 50	\$ 3.45	35.0%	1.07	Yellow	265
266	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, LILAC, PKG			054312	PACK OF 50	\$ 3.45	35.0%	1.07		266
267	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, MAGENTA, PKG			054294	PACK OF 50	\$ 3.45	35.0%	1.17		267
268	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, ORANGE, PKG			054261	PACK OF 50	\$ 3.45	35.0%	1.31		268
269	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, PINK, PKG			054252	PACK OF 50	\$ 3.45	35.0%	1.07		269
270	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, RASPBERRY, PKG			248652	PACK OF 50	\$ 3.99	35.0%	1.78		270
271	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, RED, PKG			054249	PACK OF 50	\$ 3.45	35.0%	1.32		271

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272	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, SALMON, PKG			248619	PACK OF 50	\$ 3.99	35.0%	1.55		272
273	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, SCARLET, PKG			054309	PACK OF 50	\$ 3.45	35.0%	1.33		273
274	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, SLATE GRAY, PKG			054306	PACK OF 50	\$ 3.45	35.0%	1.03	Gray	274
275	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, VIOLET, PKG			054291	PACK OF 50	\$ 3.45	35.0%	1.07		275
276	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, WHITE, PKG			077843	PACK OF 50	\$ 3.45	35.0%	1.09		276
277	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, YELLOW GREEN, PKG			248617	PACK OF 50	\$ 3.99	35.0%	1.54		277
278	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, YELLOW ORANGE, PKG			054756	PACK OF 50	\$ 3.45	35.0%	1.23		278
279	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 12X18, YELLOW, PKG			054258	PACK OF 50	\$ 3.45	35.0%	1.07		279
280	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 18X24, ASSORTED, PKG			054369	PACK OF 50	\$ 6.65	35.0%	2.85		280
281	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 18X24, BLACK, PKG			054366	PACK OF 50	\$ 6.65	35.0%	2.51		281
282	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 18X24, BLUE, PKG			054357	PACK OF 50	\$ 6.65	35.0%	2.41		282
283	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 18X24, BROWN, PKG			054360	PACK OF 50	\$ 6.65	35.0%	2.51		283
284	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 18X24, GREEN, PKG			054348	PACK OF 50	\$ 6.65	35.0%	2.41		284
285	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 18X24, HOLIDAY GREEN, PKG			248492	PACK OF 50	\$ 6.65	35.0%	2.41		285

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286	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 18X24, HOLIDAY RED, PKG			006993	PACK OF 50	\$ 6.65	35.0%	2.85		286
287	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 18X24, LIGHT BLUE, PKG			054354	PACK OF 50	\$ 6.65	35.0%	2.21		287
288	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 18X24, ORANGE, PKG			054345	PACK OF 50	\$ 6.65	35.0%	2.74		288
289	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 18X24, PINK, PKG			054339	PACK OF 50	\$ 6.65	35.0%	2.21		289
290	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 18X24, RED, PKG			054336	PACK OF 50	\$ 6.65	35.0%	2.85		290
291	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 18X24, WHITE, PKG			077844	PACK OF 50	\$ 6.65	35.0%	2.40		291
292	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 18X24, YELLOW, PKG			054342	PACK OF 50	\$ 6.65	35.0%	2.21		292
293	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 24X36, ASSORTED, PKG			054393	PACK OF 50	\$ 14.65	35.0%	5.63		293
294	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, ASSORTED, PKG			054243	PACK OF 50	\$ 1.85	35.0%	0.57		294
295	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, BLACK, PKG			054216	PACK OF 50	\$ 1.85	35.0%	0.57		295
296	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, BLUE GREEN, PKG			054201	PACK OF 50	\$ 1.85	35.0%	0.57		296
297	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, BLUE, PKG			054192	PACK OF 50	\$ 1.85	35.0%	0.53		297
298	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, BROWN, PKG			054210	PACK OF 50	\$ 1.85	35.0%	0.56		298
299	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, BUTTERSCOTCH, PKG			054744	PACK OF 50	\$ 1.85	35.0%	0.61	Yellow-Orange	299

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300	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, COPPER, PKG			054210	PACK OF 50	\$ 1.85	35.0%	0.56	Brown	300
301	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, DARK BLUE, PKG			054195	PACK OF 50	\$ 1.85	35.0%	0.61		301
302	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, DARK BROWN, PKG			054213	PACK OF 50	\$ 1.85	35.0%	0.66		302
303	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, DARK GREEN, PKG			054186	PACK OF 50	\$ 1.85	35.0%	0.66		303
304	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, GRAY, PKG			054219	PACK OF 50	\$ 1.85	35.0%	0.52		304
305	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, GREEN, PKG			248485	PACK OF 50	\$ 1.85	35.0%	0.59	Medium Green	305
306	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, HOLIDAY GREEN, PKG			248490	PACK OF 50	\$ 1.85	35.0%	0.53		306
307	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, HOLIDAY RED, PKG			054168	PACK OF 50	\$ 1.85	35.0%	0.73		307
308	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, LIGHT BLUE, PKG			054189	PACK OF 50	\$ 1.85	35.0%	0.53		308
309	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, LIGHT BROWN, PKG			054228	PACK OF 50	\$ 1.85	35.0%	0.57		309
310	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, LIGHT GREEN, PKG			054177	PACK OF 50	\$ 1.85	35.0%	0.53		310
311	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, LIGHT YELLOW, PKG			054171	PACK OF 50	\$ 1.85	35.0%	0.53	Yellow	311
312	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, LILAC, PKG			054225	PACK OF 50	\$ 1.85	35.0%	0.53		312
313	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, MAGENTA, PKG			054207	PACK OF 50	\$ 1.85	35.0%	0.61		313

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314	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, ORANGE, PKG			054174	PACK OF 50	\$ 1.85	35.0%	0.60		314
315	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, PINK, PKG			054165	PACK OF 50	\$ 1.85	35.0%	0.53		315
316	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, RASPBERRY, PKG			248649	PACK OF 50	\$ 1.99	35.0%	0.78		316
317	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, RED, PKG			054162	PACK OF 50	\$ 1.85	35.0%	0.68		317
318	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, SALMON, PKG			248639	PACK OF 50	\$ 1.99	35.0%	0.80		318
319	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, SCARLET, PKG			054222	PACK OF 50	\$ 1.85	35.0%	0.63		319
320	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, SLATE GRAY, PKG			054219	PACK OF 50	\$ 1.85	35.0%	0.52	Gray	320
321	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, VIOLET, PKG			054204	PACK OF 50	\$ 1.85	35.0%	0.53		321
322	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, WHITE, PKG			077842	PACK OF 50	\$ 1.85	35.0%	0.55		322
323	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, YELLOW, PKG			054171	PACK OF 50	\$ 1.85	35.0%	0.53		323
324	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, YELLOW GREEN, PKG			248637	PACK OF 50	\$ 1.99	35.0%	0.76		324
325	Paper, Construction	ECONOMY QUALITY, GROUND WOOD PULP CONTENT PERMISSIBLE, 9X12, YELLOW ORANGE, PKG			054744	PACK OF 50	\$ 1.85	35.0%	0.61		325
326	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, ASSORTED, PKG			054156	PACK OF 50	\$ 5.45	35.0%	2.39		326
327	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, BLACK, PKG			054150	PACK OF 50	\$ 5.45	35.0%	1.85		327
328	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, BLUE, PKG			054129	PACK OF 50	\$ 5.45	35.0%	2.56		328

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329	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, BRILLIANT LIME, PKG			054084	PACK OF 50	\$ 5.45	35.0%	2.33		329
330	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, BURGUNDY, PKG			248444	PACK OF 50	\$ 5.45	35.0%	2.63		330
331	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, CHARTREUSE, PKG			054072	PACK OF 50	\$ 5.45	35.0%	2.33		331
332	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, DARK BROWN, PKG			054135	PACK OF 50	\$ 5.45	35.0%	2.33		332
333	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, DARK GREEN, PKG			054126	PACK OF 50	\$ 5.45	35.0%	2.18		333
334	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, FESTIVE GREEN, PKG			054075	PACK OF 50	\$ 5.45	35.0%	2.43		334
335	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, FESTIVE RED, PKG			054651	PACK OF 50	\$ 5.45	35.0%	2.56		335
336	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, GOLD, PKG			054405	PACK OF 50	\$ 5.45	35.0%	2.16		336
337	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, GRAY, PKG			054144	PACK OF 50	\$ 5.45	35.0%	2.05		337
338	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, HOLIDAY GREEN, PKG			216778	PACK OF 50	\$ 5.45	35.0%	2.25		338
339	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, HOLIDAY RED, PKG			216776	PACK OF 50	\$ 5.45	35.0%	2.15		339
340	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, LIGHT GREEN, PKG			054105	PACK OF 50	\$ 5.45	35.0%	2.25		340
341	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, LIGHT RED, PKG			054093	PACK OF 50	\$ 5.45	35.0%	2.31		341
342	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, LIGHT YELLOW, PKG			054102	PACK OF 50	\$ 5.45	35.0%	2.05		342
343	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, LILAC, PKG			054114	PACK OF 50	\$ 5.45	35.0%	2.05		343
344	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, MAGENTA, PKG			054057	PACK OF 50	\$ 5.45	35.0%	2.31		344
345	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, MAGENTA, PKG			054057	PACK OF 50	\$ 5.45	35.0%	2.31		345

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346	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, ORANGE, PKG			054063	PACK OF 50	\$ 5.45	35.0%	2.56		346	
347	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, PINK, PKG			054096	PACK OF 50	\$ 5.45	35.0%	2.51		347	
348	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, PURPLE, PKG			054414	PACK OF 50	\$ 5.45	35.0%	2.82		348	
349	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, RED, PKG			054153	PACK OF 50	\$ 5.45	35.0%	2.05		349	
350	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, ROYAL BLUE, PKG			054111	PACK OF 50	\$ 5.45	35.0%	2.56		350	
351	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, SALMON, PKG			054090	PACK OF 50	\$ 5.45	35.0%	2.33		351	
352	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, SCARLET, PKG			054081	PACK OF 50	\$ 5.45	35.0%	2.33		352	
353	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, SHOCKING PINK, PKG			054099	PACK OF 50	\$ 5.45	35.0%	2.16		353	
354	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, SKY BLUE, PKG			054108	PACK OF 50	\$ 5.45	35.0%	2.05		354	
355	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, SLATE GRAY, PKG			054147	PACK OF 50	\$ 5.45	35.0%	2.08		355	
356	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, TAN, PKG			054132	PACK OF 50	\$ 5.45	35.0%	2.36		356	
357	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, TURQUOISE, PKG			054078	PACK OF 50	\$ 5.45	35.0%	2.33		357	
358	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, VIOLET, PKG			054087	PACK OF 50	\$ 5.45	35.0%	2.06		358	
359	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, WARM BROWN, PKG			054138	PACK OF 50	\$ 5.45	35.0%	1.99		359	
360	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, WHITE, PKG			054141	PACK OF 50	\$ 5.45	35.0%	1.99		360	
361	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18, YELLOW, PKG			054069	PACK OF 50	\$ 5.45	35.0%	2.50		361	
362	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 12X18,PUMPKIN, PKG			054123	PACK OF 50	\$ 5.45	35.0%	2.08		362	

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363	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 18X24, ASSORTED, PKG			054933	PACK OF 50	9.99	35.0%	5.77		363
364	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 18X24, BLACK, PKG			054939	PACK OF 50	9.99	35.0%	4.23		364
365	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 18X24, BLUE, PKG			054927	PACK OF 50	9.99	35.0%	4.84		365
366	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 18X24, DARK BROWN, PKG			055248	PACK OF 50	9.99	35.0%	4.63		366
367	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 18X24, FESTIVE GREEN, PKG			054924	PACK OF 50	9.99	35.0%	5.29		367
368	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 18X24, FESTIVE RED, PKG			054945	PACK OF 50	9.99	35.0%	4.87		368
369	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 18X24, ORANGE, PKG			054936	PACK OF 50	9.99	35.0%	4.56		369
370	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 18X24, RED, PKG			054942	PACK OF 50	9.99	35.0%	4.56		370
371	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 18X24, SHOCKING PINK, PKG			055245	PACK OF 50	9.99	35.0%	5.08		371
372	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 18X24, SKY BLUE, PKG			055239	PACK OF 50	9.99	35.0%	4.56		372
373	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 18X24, WARM BROWN, PKG			054930	PACK OF 50	9.99	35.0%	4.56		373
374	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 18X24, WHITE, PKG			054918	PACK OF 50	9.99	35.0%	3.99		374
375	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 18X24, YELLOW, PKG			054921	PACK OF 50	9.99	35.0%	4.56		375
376	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 24X36, BLACK, PKG			012038	PACK OF 50	23.32	35.0%	9.89		376
377	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, ASSORTED, PKG			054054	PACK OF 50	2.92	35.0%	1.45		377
378	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, BLACK, PKG			1006763	PACK OF 50	2.92	35.0%	1.25		378
379	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, BLUE, PKG			054027	PACK OF 50	2.92	35.0%	1.28		379
380	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, BRILLIANT LIME, PKG			053985	PACK OF 50	2.92	35.0%	1.28		380

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No.	Product Category	Product Description	Manufacturer	Manufacturer SKU	Vendor SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments	No.
381	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, BURGUNDY, PKG			248443	PACK OF \$ 50	2.92	35.0%	1.42		381
382	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, CHARTREUSE, PKG			053973	PACK OF \$ 50	2.92	35.0%	1.19		382
383	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, DARK BROWN, PKG			054033	PACK OF \$ 50	2.92	35.0%	1.19		383
384	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, DARK GREEN, PKG			054024	PACK OF \$ 50	2.92	35.0%	1.42		384
385	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, FESTIVE GREEN, PKG			053976	PACK OF \$ 50	2.92	35.0%	1.42		385
386	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, FESTIVE RED, PKG			054648	PACK OF \$ 50	2.92	35.0%	1.28		386
387	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, GOLD, PKG			054402	PACK OF \$ 50	2.92	35.0%	1.17		387
388	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, GRAY, PKG			054042	PACK OF \$ 50	2.92	35.0%	1.19		388
389	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, HOLIDAY GREEN, PKG			216777	PACK OF \$ 50	2.92	35.0%	1.44		389
390	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, HOLIDAY GREEN, PKG			216777	PACK OF \$ 50	2.92	35.0%	1.44		390
391	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, HOLIDAY RED, PKG			216775	PACK OF \$ 50	2.92	35.0%	1.15		391
392	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, LIGHT GREEN, PKG			054006	PACK OF \$ 50	2.92	35.0%	1.19		392
393	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, LIGHT RED, PKG			053994	PACK OF \$ 50	2.92	35.0%	1.25		393
394	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, LIGHT YELLOW, PKG			054003	PACK OF \$ 50	2.92	35.0%	1.17		394
395	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, LILAC, PKG			054015	PACK OF \$ 50	2.92	35.0%	1.19		395
396	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, MAGENTA, PKG			053958	PACK OF \$ 50	2.92	35.0%	1.26		396
397	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, ORANGE, PKG			053964	PACK OF \$ 50	2.92	35.0%	1.28		397

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398	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, PINK, PKG			053997	PACK OF 50	2.92	35.0%	1.26		398
399	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, PUMPKIN, PKG			054588	PACK OF 50	2.92	35.0%	1.12		399
400	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, PURPLE, PKG			054411	PACK OF 50	2.92	35.0%	1.42		400
401	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, RED, PKG			054051	PACK OF 50	2.92	35.0%	1.26		401
402	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, ROYAL BLUE, PKG			054012	PACK OF 50	2.92	35.0%	1.28		402
403	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, SALMON, PKG			053991	PACK OF 50	2.92	35.0%	1.19		403
404	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, SCARLET, PKG			053982	PACK OF 50	2.92	35.0%	1.19		404
405	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, SHOCKING PINK, PKG			054000	PACK OF 50	2.92	35.0%	1.28		405
406	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, SKY BLUE, PKG			054009	PACK OF 50	2.92	35.0%	1.19		406
407	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, SLATE GRAY, PKG			054045	PACK OF 50	2.92	35.0%	1.12		407
408	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, TAN, PKG			054030	PACK OF 50	2.92	35.0%	1.19		408
409	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, TURQUOISE, PKG			053979	PACK OF 50	2.92	35.0%	1.42		409
410	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, VIOLET, PKG			053988	PACK OF 50	2.92	35.0%	1.26		410
411	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, WARM BROWN, PKG			054036	PACK OF 50	2.92	35.0%	1.19		411
412	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, WHITE, PKG			1006764	PACK OF 50	2.92	35.0%	1.00		412
413	Paper, Construction	HIGH QUALITY, 100% SULPHITE, 76#, FADE RESISTANT, 9X12, YELLOW, PKG			053970	PACK OF 50	2.92	35.0%	1.25		413
414	Paper, Fadeless Art Rolls	24" X 60', BLACK, ROLL	Pacon	0057307	006135	EACH	14.92	35.0%	5.63		414
415	Paper, Fadeless Art Rolls	24" X 60', BRITE BLUE, ROLL	Pacon	0057177	006817	EACH	14.92	35.0%	5.63		415
416	Paper, Fadeless Art Rolls	24" X 60', CANARY, ROLL	Pacon	0057087	006108	EACH	14.92	35.0%	5.63		416
417	Paper, Fadeless Art Rolls	24" X 60', EMERALD, ROLL	Pacon	0057147	006123	EACH	14.92	35.0%	5.63		417
418	Paper, Fadeless Art Rolls	24" X 60', FLAME RED, ROLL	Pacon	0057035	006150	EACH	20.79	35.0%	8.41		418
419	Paper, Fadeless Art Rolls	24" X 60', ORANGE, ROLL	Pacon	0057107	006114	EACH	14.92	35.0%	5.63		419
420	Paper, Fadeless Art Rolls	24" X 60', VIOLET, ROLL	Pacon	0057337	006141	EACH	14.92	35.0%	5.63		420

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421	Paper, Fadeless Art Rolls	24" X 60', WHITE, ROLL	Pacon	0057017	006099	EACH	\$ 14.92	35.0%	5.63		421
422	Paper, Fadeless Art Rolls	48" X 50', BLACK, ROLL	Pacon	0057305	006537	EACH	\$ 20.79	35.0%	8.41		422
423	Paper, Fadeless Art Rolls	48" X 50', BRITE BLUE, ROLL	Pacon	0057175	006828	EACH	\$ 20.79	35.0%	8.41		423
424	Paper, Fadeless Art Rolls	48" X 50', BROWN, ROLL	Pacon	0057025	006147	EACH	\$ 20.79	35.0%	8.41		424
425	Paper, Fadeless Art Rolls	48" X 50', CANARY, ROLL	Pacon	0057085	006153	EACH	\$ 20.79	35.0%	8.41		425
426	Paper, Fadeless Art Rolls	48" X 50', EMERALD GREEN, ROLL	Pacon	0057145	006162	EACH	\$ 20.79	35.0%	8.41		426
427	Paper, Fadeless Art Rolls	48" X 50', ORANGE, ROLL	Pacon	0057105	006156	EACH	\$ 20.79	35.0%	8.41		427
428	Paper, Fadeless Art Rolls	48" X 50', PINK, ROLL	Pacon	0057265	006171	EACH	\$ 20.79	35.0%	8.41		428
429	Paper, Fadeless Art Rolls	48" X 50', VIOLET, ROLL	Pacon	0073335	006174	EACH	\$ 20.79	35.0%	8.41		429
430	Paper, Fadeless Art Rolls	48" X 50', WHITE, ROLL	Pacon	0057015	006144	EACH	\$ 20.79	35.0%	8.41		430
431	Paper, Kraft and Butcher	BUTCHER, 50 LB. STOCK, 36" X 1000' WHITE, ROLL	AMERICAN PAPER	5036WK	086654	EACH	\$ 86.65	35.0%	38.54		431
432	Paper, Kraft and Butcher	BUTCHER, 50 LB. WHITE 36"X1000', 1" RULE, ROLL	Pacon	X5936RK	086654	EACH	\$ 86.65	35.0%	38.54	APC Brand, Is not Ruled	432
433	Paper, Kraft and Butcher	KRAFT, 48" X 200', AUTUMN GOLD, ROLL	Pacon	0067094	006744	EACH	\$ 46.65	35.0%	17.93		433
434	Paper, Kraft and Butcher	KRAFT, 48" X 200', BLACK, ROLL	Pacon	0067304	006420	EACH	\$ 36.65	35.0%	17.93		434
435	Paper, Kraft and Butcher	KRAFT, 48" X 200', BRIGHT BLUE, ROLL	Pacon	0067174	006750	EACH	\$ 43.99	35.0%	17.93		435
436	Paper, Kraft and Butcher	KRAFT, 48" X 200', BRIGHT GREEN, ROLL	Pacon	0067134	006747	EACH	\$ 45.32	35.0%	17.93		436
437	Paper, Kraft and Butcher	KRAFT, 48" X 200', BROWN, ROLL	Pacon	0067024	006267	EACH	\$ 35.32	35.0%	17.93		437
438	Paper, Kraft and Butcher	KRAFT, 48" X 200', CANARY, ROLL	Pacon	0067084	006273	EACH	\$ 43.99	35.0%	17.93		438
439	Paper, Kraft and Butcher	KRAFT, 48" X 200', DARK BLUE, ROLL	Pacon	0067184	006288	EACH	\$ 39.32	35.0%	17.93		439
440	Paper, Kraft and Butcher	KRAFT, 48" X 200', EMERALD GREEN, ROLL	Pacon	0067144	006282	EACH	\$ 33.99	35.0%	17.93		440
441	Paper, Kraft and Butcher	KRAFT, 48" X 200', FLAME RED, ROLL	Pacon	0067034	006270	EACH	\$ 45.32	35.0%	17.93		441
442	Paper, Kraft and Butcher	KRAFT, 48" X 200', LIGHT BLUE, ROLL	Pacon	0067164	006285	EACH	\$ 43.99	35.0%	17.93		442
443	Paper, Kraft and Butcher	KRAFT, 48" X 200', LIGHT GREEN, ROLL	Pacon	0067124	006279	EACH	\$ 43.99	35.0%	17.93		443
444	Paper, Kraft and Butcher	KRAFT, 48" X 200', ORANGE, ROLL	Pacon	0067104	006276	EACH	\$ 45.32	35.0%	17.93		444
445	Paper, Kraft and Butcher	KRAFT, 48" X 200', PINK, ROLL	Pacon	0067264	006291	EACH	\$ 45.32	35.0%	17.93		445
446	Paper, Kraft and Butcher	KRAFT, 48" X 200', PURPLE, ROLL	Pacon	0067334	006753	EACH	\$ 43.99	35.0%	17.93		446
447	Paper, Kraft and Butcher	KRAFT, 48" X 200', WHITE, ROLL	Pacon	0067004	006264	EACH	\$ 31.32	35.0%	14.87		447
448	Paper, Kraft and Butcher	KRAFT, 36X100 BROWN, ROLL	Pacon	66021	006507	EACH	\$ 30.65	35.0%	9.80		448
449	Paper, Kraft and Butcher	KRAFT, 36X100 CANARY, ROLL	Pacon	66081	352994	EACH	\$ 30.65	35.0%	9.80		449
450	Paper, Kraft and Butcher	KRAFT, 36X100 EMERALD, ROLL	Pacon	66141	353000	EACH	\$ 30.65	35.0%	9.80		450
451	Paper, Kraft and Butcher	KRAFT, 36X100 FLAME RED, ROLL	Pacon	66061	082286	EACH	\$ 30.65	35.0%	9.80		451
452	Paper, Kraft and Butcher	KRAFT, 36X100 LIGHT BLUE, ROLL	Pacon	66151	076581	EACH	\$ 30.65	35.0%	9.80		452
453	Paper, Kraft and Butcher	KRAFT, 36X100 LIGHT GREEN, ROLL	Pacon	66121	082285	EACH	\$ 30.65	35.0%	9.80		453
454	Paper, Kraft and Butcher	KRAFT, 36X100 ORANGE, ROLL	Pacon	66101	006516	EACH	\$ 30.65	35.0%	9.80		454
455	Paper, Kraft and Butcher	KRAFT, 36X100 WHITE, ROLL	Pacon	66001	214986	EACH	\$ 26.65	35.0%	9.80		455
456	Papers, Padded	PAPER BOND, HEAVYWEIGHT 11" X 14", PAD	Pacon	X4764AA	453695	EACH	\$ 7.72	35.0%	1.97		456
457	Papers, Padded	PAPER BOND, HEAVYWEIGHT 27" X 34", IN PAD, PAD	TOPS	7501	085343	EACH	\$ 16.12	35.0%	4.91		457
458	Pencils & Pens	BALLPOINT, ROUND STIC, BLACK MEDIUM, 12 PER PACK	BIC	GSM11 -BK	027465	PACK OF 12	\$ 1.99	35.0%	0.98		458

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459	Pencils & Pens	BALLPOINT, ROUND STIC, RED MEDIUM, 12 PER PACK	BIC	GSM11 -RD	027466	PACK OF 12	\$ 1.99	35.0%	0.98		459
460	Pencils & Pens	WIDE TIP WATERCOLOR, SET/8	SANFORD	64290	086409	SET OF 8	\$ 3.99	35.0%	0.73	School Smart Brand	460
461	Pencils & Pens	PENCIL #2 SOFT TICONDEROGA, 12/PKG	TICONDEROGA	13882	017646	PACK OF 12	\$ 3.59	35.0%	1.71		461
462	Pencils & Pens	PENCIL, COLORED METALLIC FX, 8/SET	Crayola	68-3708	245791	SET OF 8	\$ 4.92	35.0%	2.21		462
463	Pencils & Pens	PENCIL, COLORED PENCIL, 24/SET	Crayola	68-1024E	008220	SET OF 24	\$ 6.52	35.0%	3.04		463
464	Pencils & Pens	PENCIL, COLORED, 12 ASSORTED COLOR SET PRE-SHARPENED, IN EASEL PKG THICK LEAD, 24/CASE	BINNEY & SMITH	68-4012E	160-1456	PACK OF 12	\$ 3.32	35.0%	1.63	Sold & Priced as Box of 12	464
465	Pencils & Pens	PENCIL, COLORED, 12 ASSORTED COLOR SET WATER SOLUBLE, 36/CASE	Crayola	68-4302	008559	SET OF 12	\$ 4.39	35.0%	2.03	Sold & Priced as Set of 12	465
466	Pencils & Pens	PENCIL, COLORED, 12 FULL LENGTH IN TUCK BOX, 12/SET	Dixon/Prang	23120	405826	SET OF 12	\$ 3.19	35.0%	1.41		466
467	Pencils & Pens	PENCIL, DRAFTING, .5MM, 12/PKG	PENTEL	PD345-A	049224	EACH	\$ 4.52	35.0%	2.13	Sold & Priced as Each	467
468	Pencils & Pens	PENCIL, DRAWING, EAGLE TURQUOISE, 1 DOZ.	SANFORD	233625	408378	PACK OF 12	\$ 7.19	35.0%	2.51	General's Brand, B	468
469	Pencils & Pens	PENCIL, FIRST QUALITY, #3, HARD LEAD, YELLOW, 12/BOX 120 BOXES/CASE	Dixon	12873	053688	PACK OF 12	\$ 3.05	35.0%	1.02	#2.5, Dixon 12875. Sold & Priced as Box of 12	469
470	Pencils & Pens	PENCIL, FIRST QUALITY, SCHOOL QUALITY, #2 1/2, MEDIUM LEAD, YELLOW, NOT TO BE USED WITH SCANTRON TEST ANSWER SHEETS, 12/BOX 120 BOXES/ CASE	Dixon	12875	053688	PACK OF 12	\$ 3.05	35.0%	1.02	Sold & Priced as Box/12	470
471	Pencils & Pens	PENCIL, FIRST QUALITY, SCHOOL QUALITY, #2, SOFT LEAD, YELLOW TO BE USED WITH SCANTRON TEST ANSWER SHEETS, 12/PKG	Dixon	12872	038109	PACK OF 12	\$ 3.05	35.0%	1.02		471
472	Pencils & Pens	PENCIL, GRADES 1-4, 11/32" DIAMETER, SOFT MEDIUM THICK LEAD, WITHOUT ERASER, 12/PKG	Dixon	13040	017664	PACK OF 12	\$ 5.32	35.0%	2.37		472
473	Pencils & Pens	PENCIL, GRADES 1-4, 11/32" DIAMETER, THICK CORE BLACK LEAD, WITH ERASER, 12/PKG	Dixon	13304	017670	PACK OF 12	\$ 5.99	35.0%	2.91		473
474	Pencils & Pens	PENCIL, KINDERGARTEN, 13/32" DIAMETER, SOFT THICK LEAD, WITHOUT ERASER, 12/PKG	Dixon	13080	1004651	PACK OF 12	\$ 5.85	35.0%	3.04		474
475	Pencils & Pens	PENCIL, DRAWING, SAX 2H DRAWING PENCIL, 66-2H, DOZEN,	SAX	66-2H	406753	PACK OF 12	\$ 6.52	35.0%	2.37		475
476	Pencils & Pens	PENCIL, DRAWING, 12/PKG	SAX	664B	406762	PACK OF 12	\$ 6.52	35.0%	2.37		476
477	Pencils & Pens	PENCIL, DRAWING PENCIL, 12/PKG	SAX	66-4H	406765	PACK OF 12	\$ 6.52	35.0%	2.37		477
478	Pencils & Pens	PENCIL, DRAWING, 12/PKG	SAX	66-2B	406750	PACK OF 12	\$ 6.52	35.0%	2.37		478

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479	Pipe Cleaners	PIPE CLEANERS, CHENILLE STEMS, JUMBO, ASSORTED, PKG/100		7110-01	085873	PACK OF 100	\$ 2.79	35.0%	0.84		479
480	Pipe Cleaners	PIPE CLEANERS, CHENILLE STEMS, JUMBO, BLACK, PKG/100		7112-03	085820	PACK OF 100	\$ 2.79	35.0%	0.80		480
481	Pipe Cleaners	PIPE CLEANERS, CHENILLE STEMS, JUMBO, BLUE, PKG/100		7112-10	085867	PACK OF 100	\$ 2.79	35.0%	0.80		481
482	Pipe Cleaners	PIPE CLEANERS, CHENILLE STEMS, JUMBO, HOLIDAY GREEN, PKG/100		7112-08	085822	PACK OF 100	\$ 2.79	35.0%	0.80		482
483	Pipe Cleaners	PIPE CLEANERS, CHENILLE STEMS, JUMBO, RED, PKG/100		7112-06	085865	PACK OF 100	\$ 2.79	35.0%	0.80		483
484	Pipe Cleaners	CHENILLE STEMS, JUMBO, YELLOW, 100/PKG		7112-05	085821	PACK OF 100	\$ 2.79	35.0%	0.80		484
485	Poster Boards	RAILROAD, 4-PLY BLACK, 22" X 28" 25 SHEETS/CARTON	Pacon	5481-1	1485728	PACK OF 25	\$ 17.05	35.0%	6.06	School Smart Brand	485
486	Poster Boards	RAILROAD, 4-PLY BROWN, 22" X 28" 25 SHEETS/CARTON	Pacon	5469-1	1485736	PACK OF 25	\$ 17.05	35.0%	6.06	School Smart Brand	486
487	Poster Boards	RAILROAD, 4-PLY CANARY, 22" X 28" 25 SHEETS/CARTON	Pacon	5452-1	1485738	PACK OF 25	\$ 17.05	35.0%	6.06	School Smart Brand	487
488	Poster Boards	RAILROAD, 4-PLY CARDINAL, 22" X 28" 25 SHEETS/CARTON	Pacon	5463-1	1485729	PACK OF 25	\$ 17.05	35.0%	6.06	Red, School Smart Brand	488
489	Poster Boards	RAILROAD, 4-PLY CORAL, 22" X 28" 25 SHEETS/CARTON	Pacon	5455-1	1485731	PACK OF 25	\$ 17.05	35.0%	6.06	School Smart Brand, Orange	489
490	Poster Boards	RAILROAD, 4-PLY DARK BLUE, 22" X 28" 25 SHEETS/CARTON	Pacon	5465-1	1485733	PACK OF 25	\$ 17.05	35.0%	6.06	School Smart Brand	490
491	Poster Boards	RAILROAD, 4-PLY EMERALD GREEN, 22" X 28" 25 SHEETS/CARTON	Pacon	5451-1	1485730	PACK OF 25	\$ 17.05	35.0%	6.06	Light Green, School Smart Brand	491
492	Poster Boards	RAILROAD, 4-PLY KELLY GREEN, 22" X 28" 25 SHEETS/CARTON	Pacon	5466-1	1485737	PACK OF 25	\$ 17.05	35.0%	6.06	Holiday Green, School Smart Brand	492
493	Poster Boards	RAILROAD, 4-PLY LEMON, 22" X 28" 25 SHEETS/CARTON	Pacon	5472-1	1485738	PACK OF 25	\$ 17.05	35.0%	6.06	Yellow, School Smart Brand	493
494	Poster Boards	RAILROAD, 4-PLY LIGHT BLUE, 22" X 28" 25 SHEETS/CARTON	Pacon	5484-1	1485734	PACK OF 25	\$ 17.05	35.0%	6.06	School Smart Brand	494
495	Poster Boards	RAILROAD, 4-PLY ORANGE, 22" X 28" 25 SHEETS/CARTON	Pacon	5478-1	1485731	PACK OF 25	\$ 17.05	35.0%	6.06	School Smart Brand	495
496	Poster Boards	RAILROAD, 4-PLY RED, 22" X 28" 25 SHEETS/CARTON	Pacon	5475-1	1485729	PACK OF 25	\$ 17.05	35.0%	6.06	School Smart Brand	496
497	Poster Boards	RAILROAD, 4-PLY ROYAL BLUE, 22" X 28" 25 SHEETS/CARTON	Pacon	5450-1	1485733	PACK OF 25	\$ 17.05	35.0%	6.06	Dark Blue, School Smart Brand	497
498	Poster Boards	RAILROAD, 4-PLY MAGENTA, 22" X 28" 25 SHEETS/CARTON	Pacon	5471-1	1485735	PACK OF 25	\$ 17.05	35.0%	6.06	School Smart Brand	498
499	Poster Boards	TAG, 12X18 MANILA TAG MEDIUM WEIGHT, 125#, 100/PKG	BOSTON PAPER	5184	085507	PACK OF 100	\$ 12.25	35.0%	4.77		499
500	Poster Boards	TAG, 12X18 MANILA TAG PLAIN, 100/PKG	BOSTON PAPER	5114	085511	PACK OF 100	\$ 12.39	35.0%	5.25		500
501	Poster Boards	TAG, 18X24 MANILA TAG BOARD 125#, PLAIN, 100/PKG	BOSTON PAPER	5190	085508	PACK OF 100	\$ 18.52	35.0%	9.54		501
502	Poster Boards	TAG, 9X12 MANILA TAG PLAIN, 125#, 100/PKG	BOSTON PAPER	5181	085506	PACK OF 100	\$ 5.45	35.0%	2.41		502

Bidding Company Name:		Enter company name here										Catalog Name:		SCHOOL SPECIALTY, INC.	
No.	Product Category	Product Description	Manufacturer	Manufacturer SKU	Vendor SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments	No.				
503	Poster Boards	TAG, NEON ASSORTED COLOR, 22" X 28", 100/PKG	RIVERSIDE	4220 085518		PACK OF 50	\$ 75.99	35.0%	30.73	Hygloss, Sold & Priced as Pack of 50	503				
504	Poster Boards	TAG, 22" X 28", BLACK, 100/PKG	RIVERSIDE	4200 1485744		PACK OF 25	\$ 23.85	35.0%	7.71	School Smart, Sold & Priced as Pack of 25	504				
505	Poster Boards	TAG, 22" X 28", DARK BLUE, 100/PKG	RIVERSIDE	4206 1485749		PACK OF 25	\$ 23.85	35.0%	7.71	School Smart, Sold & Priced as Pack of 25	505				
506	Poster Boards	TAG, 22" X 28", DARK GREEN, 100/PKG	RIVERSIDE	4205 1485753		PACK OF 25	\$ 23.85	35.0%	7.71	School Smart, Sold & Priced as Pack of 25	506				
507	Poster Boards	TAG, 22" X 28", LIGHT BLUE, 100/PKG	RIVERSIDE	4208 1485750		PACK OF 25	\$ 23.85	35.0%	7.71	School Smart, Sold & Priced as Pack of 25	507				
508	Poster Boards	TAG, 22" X 28", ORANGE, 100/PKG	RIVERSIDE	4203 1485747		PACK OF 25	\$ 23.85	35.0%	7.71	School Smart, Sold & Priced as Pack of 25	508				
509	Poster Boards	TAG, 22" X 28", PINK, 100/PKG	RIVERSIDE	4202 1485748		PACK OF 25	\$ 23.85	35.0%	7.71	School Smart, Sold & Priced as Pack of 25	509				
510	Poster Boards	TAG, 22" X 28", RED, 100/PKG	RIVERSIDE	4201 1485745		PACK OF 25	\$ 23.85	35.0%	7.71	School Smart, Sold & Priced as Pack of 25	510				
511	Poster Boards	TAG, 22" X 28", WHITE, 100/PKG	RIVERSIDE	4207 1485754		PACK OF 100	\$ 65.32	35.0%	22.40	School Smart Brand	511				
512	Poster Boards	24X36 MANILA TAG BOARD 125#, 100/PKG	BOSTON PAPER	5196 085509		PACK OF 100	\$ 39.99	35.0%	18.19		512				

**SCHOOL SPECIALTY, INC.
CERTIFICATE OF CORPORATE RESOLUTION**

The undersigned Assistant Secretary of School Specialty, Inc. (the "Corporation") hereby certifies that the Board of Directors of the Corporation unanimously adopted the following resolution on the 17th day of February 2004 which is in full force and effect and which has not been modified or rescinded:

"RESOLVED that, the officers of School Specialty, Inc. or any of its subsidiaries as specified on the attached Exhibit A entitled "Officers Authorized to Sign Bids" be and hereby are authorized to execute, deliver, and thereby bind the Corporation into bid agreements or any agreements regarding the purchase of inventory in the ordinary course of the Corporation's business."

Dated this 6th day of Oct 2014.



Donna S. Hutchison, Assistant Secretary
School Specialty Inc.

**OFFICERS AUTHORIZED TO SIGN BIDS
SCHOOL SPECIALTY & SUBSIDIARIES
OFFICERS BY LOCATION**

SCHOOL SPECIALTY, INC. Telephone: 888-388-3224
W6316 Design Drive FAX: 888-388-6344
Greenville, WI 54942

Officers:

Joseph M. Yorio	President & Chief Executive Officer
Kevin L. Baehler	Interim Chief Financial Officer, Interim Treasurer
Richmond Y. Holden	Executive Vice President
Patrick T. Collins	Executive Vice President
Roscoe Anthony	Senior Vice President for Califone
K. Craig Timlick	VP/GM for SS Canada, Senior VP for Premier Agendas
Paul Andersen (Greenville)	Assistant Secretary
Tim Kerfien (Greenville)	Assistant Secretary
Nathaniel Fieweger (Greenville)	Assistant Secretary
Douglas A. Barnd (Mansfield)	Assistant Secretary (1)
Greg Clemens (Mansfield)	Assistant Secretary
Scott Kurtzman (Mansfield)	Assistant Secretary
Leonard Adkins (Mansfield)	Assistant Secretary
Stephen M. Herren (Lancaster)	Assistant Secretary
Joseph B. Gooden (Norcross)	Assistant Secretary
Dave Ciommo (Cambridge)	Assistant Secretary (1)

BIRD-IN-HAND WOODWORKS, LLC (100% owned sub of CEC) Telephone: 800-631-5652
W6316 Design Drive Fax: 888-388-6344
Greenville, WI 54942

Officers:

Joseph M. Yorio	President
Stephen M. Herren	Assistant Secretary ■

BRODHEAD GARRETT (division of School Specialty) Telephone: 800-321-6730
100 Paragon Parkway Fax: 800-232-8776
Mansfield, OH 44903

Officers:

Joseph M. Yorio	President & Chief Executive Officer
Douglas A. Barnd	Assistant Secretary
Leonard Adkins	Assistant Secretary
Scott Kurtzman	Assistant Secretary

CALIFONE INTERNATIONAL, LLC. (100% owned sub of SSI)
1145 Arroyo Avenue, #A
San Fernando, CA 91340

Telephone: 800-722-0500
Fax: 877-402-2248

Officers:

Roscoe Anthony	President
Charles Rosenbach	Assistant Secretary

CHILDCRAFT EDUCATION, LLC (100% owned sub of SSI)
W6316 Design Drive
Greenville, WI 54942

Telephone: 800-631-5652
Fax: 888-388-6344

Officers:

Joseph M. Yorio	President
Stephen M. Herren	Assistant Secretary
Donna Hutchison	Assistant Secretary

CLASSROOMDIRECT.COM, LLC (100% owned sub of SSI)
W6316 Design Drive
Greenville, WI 54942

Telephone: 800-248-9171
Fax: 800-628-6250

Officers:

Joseph M. Yorio	President
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DELTA EDUCATION, LLC (100% owned sub of SSI)
80 Northwest Blvd
Nashua, NH 03063

Telephone: 800-442-5444
Fax: 800-282-9560

Officers:

Joseph M. Yorio	President
Thomas G. Guetling	Vice President, Sales
Doug Welles	Vice President, Sales
Kent Walker	Assistant Secretary
Trish M. Kookan	Assistant Secretary

FREY SCIENTIFIC, LLC (dba Delta Education, LLC)
80 Northwest Blvd
Nashua, NH 03063

Telephone: 800-225-3739
FAX: 877-256-3739

Officers:

Joseph M. Yorio	President
Kent Walker	Assistant Secretary
Trish M. Kookan	Assistant Secretary
Doug Welles	Assistant Secretary

PREMIER AGENDAS, LLC (100% owned sub of SSI)
400 Sequoia Drive, Suite 200
Bellingham, WA 98226

Telephone: 800-536-2959
Fax: 800-880-3287

Officers:

K. Craig Timlick	President
John Clarkin	Vice President, Sales

PREMIER SCHOOL AGENDAS, LTD. (100% owned sub of SSI)
Unit 103 20230 – 64th Ave
Langley, BC V2Y 1N3

Telephone: 866-519-2816
Fax: 800-775-0353

Officers:

K. Craig Timlick	President
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SAX ARTS & CRAFTS, LLC (division of School Specialty)
W6316 Design Drive
Greenville, WI 54942

Telephone: 800-558-6696
FAX: 888-388-6344

Officers:

Joseph M. Yorio	President
Joseph B. Gooden	Assistant Secretary
Stephen M. Herren	Assistant Secretary

SPORTIME, LLC (100% owned sub of SSI)
W6316 Design Drive
Greenville, WI 54942

Telephone: 800-283-5700
Fax: 888-388-6344

Officers:

Joseph M. Yorio	President
Paul Rosengard	Vice President, SPARK
Stephen M. Herren	Assistant Secretary
Joseph B. Gooden	Assistant Secretary
Kecia Carrasco	Assistant Secretary(1)

All Assistant Secretaries as appointed by the Chief Executive Officer

(1) Possesses School Specialty, Inc. Corporate Seal

(2) Possesses Sportime, LLC Corporate Seal

(3) Possesses abc, Childcraft and Bird-in-Hand Seals

AEPA Bid #015 - Addendum #1 - Part A

September 8, 2014

Part A – Terms & Conditions

Page 5:

C. Questions

All questions and responses received during the IFB process will be available on the AEPA website (www.aepacoop.org), as addenda, and will become part of the bid documents. It is the Bidders responsibility to check the website for the addenda prior to the bid deadline. Questions received less than fourteen (14) days prior to bid due date will not be answered. **All questions should reference the bid number and category for which the question is being asked and submit as follows:**

Questions regarding this IFB *from the time the IFB is published until September 25, 2014*, should be submitted to aepa-bid-questions@googlegroups.com.

Questions regarding this IFB *after Bid Opening (October 8, 2014) but prior to the approval of the contract*, should be submitted to aepa-bids@googlegroups.com.

Questions regarding this IFB *after Notification of Approval* should be submitted to aepa-president@googlegroups.com.

Page 18:

Late Bids: Late bids shall not be opened and will be deemed non-responsive and within twenty-four hours such determination will be posted to AEPA's website www.aepacoop.org. Bidders with rejected bids must make a written request within thirty (30) days to AEPA by sending an email to aepa-secretary@googlegroups.com requesting to have their rejected bid returned at Bidder's expense. Late bids will be destroyed after forty-five (45) days.

Page 24-25:

Protests: Under this public procurement and AEPA's Solicitation, any Bidder who is aggrieved in connection with this procurement, can file a protest in accordance with (1) AEPA's Solicitation Document; (2) AEPA's Policies and Procedures; and (3) AEPA Member Agency's State Procurement Code and Board Policies. Venue for any and all legal actions regarding or arising out of the transactions covered herein shall be solely in the court of jurisdiction located in the state and county of the AEPA Member Agency and will govern any resulting transactions.

1. Procurement Phases: AEPA's procurement/solicitation process is broken down into three (3) phases. Any Bidder who is aggrieved in connection with any of the three (3) procurement/solicitation phases listed below and/or any functions or activities associated with each shall file their protest with the AEPA representative indicated below.

A. Bid Due Date: The preparation and contents of the solicitation, its terms, conditions and specifications, the notification, distribution of solicitation documents and addendums (date published through the bid due date and time).

B. AEPA Approval: The receiving, opening, recording, evaluating, recommending and approving Bidders to be considered for AEPA approval and/or actions relating to contract renewal and extension. (Date received and opened through date of individual contract award and future renewals).

C. Contract Award: The awarding, implementing and administering of resulting contracts and the disclosure of confidential data. (Date individual contracts awarded by AEPA Member Agencies or 120 days from AEPA approval).

2. Protest contents: Protests shall be in writing and must be filed with the appropriate AEPA represented below. A protest must include:

- A. The name, address and telephone number of the protester;
- B. The original signature of the protester or its representative;
- C. Identification of the procurement function and/or contract activity with the solicitation or the contract number;
- D. A detailed statement of the factual grounds or legal basis for the protest;
- E. Supporting exhibits, evidence or documents to substantiate any claim unless not available within the filing time, in which case, the expected availability date shall be indicated; and
- F. The form of relief requested.

3. Protest Submittal: Protester shall submit the bid protest in accordance with the requirements of the above three (3) procurement functions immediately or within ten days of the date the protester knows or should have known the basis of the protest per the following:

- A. Bid Due Date: Knows or should have known the basis of the protest upon the bid due date or 10 days after the bid due date.
- B. AEPA Approval: Knows or should have known the basis of the protest upon notification from AEPA of the bid category approval.
- C. Contract Award: Knows or should have known the basis of the protest or ten days after the notification from the AEPA Member Agency award.

Procurement Phase	Who to Contact	Email Address
Bid Due Date	Bid Question Coordinator	aepa-bid-questions@googlegroups.com
AEPA Approval	Bid Coordinator	aepa-bids@googlegroups.com
Contract Award	Individual AEPA Member Agency with a copy to the AEPA President	See AEPA Member Agency Information Sheet

Page 25:

Questions: Inquiries and questions related to this solicitation, should reference the bid number and respective category and be submitted as follows:

1. From the time the solicitation is published until the deadline for questions for Bidders, questions should be submitted to aepa-bid-questions@googlegroups.com.
2. From the time bids are opened but prior to the approval of the contract by AEPA, questions should be submitted to aepa-bids@googlegroups.com.
3. After notification of AEPA contract approval, questions should be submitted via email to aepa-president@googlegroups.com.
4. Once a contract has been awarded by an individual AEPA Member Agency any inquiries and questions relating to contract implementation, execution, transactions and/or concerns/issues occurring within that state should be addressed to the individual AEPA Member Agency.

All other inquiries and questions should be addressed and submitted to the AEPA President by email at President@aepacoop.org.

- b. **Excel Workbook with Discounts and Pricing Schedule:** Title the Excel document as per the instructions in **Document Development** above. Be sure to complete the required tabs as outlined on Form G.
- c. **Warranties, Additional Services or Incidental Price Schedule (G.5):** In response to Form G., the Bidder may be asked to provide a price schedule for warranties, etc. This document is created by the Bidder (it is not provided) and should be presented in Microsoft Excel and titled as per the instructions in **Document Development** above.
- d. **Additional Discounts (G.6):** In response to Form G, the Bidder may be select to offer additional discounts/bonuses to AEPA members based on a dollar volume, sizes of orders or other criteria, and must state the formula for arriving at these discounts. This document is created by the Bidder (it is not provided) and should be presented in Microsoft Excel and titled as per the instructions in **Document Development** above.
- e. **Catalogs and/or Price lists:** For catalog bids, PDFs of the Bidder's most recent published catalog(s) or price lists must be included for catalog bids. Each PDF document must be titled as per the instructions in **Document Development** above.

FOLDERS C and ETC., CONTENTS:

Folder C and additional folders are reserved for any additional documents or files other than those listed above that may be requested and/or related to this bid.

If the bid is awarded, the Bidder will be required to produce original signed and notarized Forms A and B in paper (hard copy) form for each participating AEPA Member Agency. Additionally, if required, a copy of the bid security to each participating AEPA Member Agency as indicated for that bid category.

3. Bid Transmittal – Due by October 8, 2014, at 1:30 PM EDT

It is the responsibility of the Bidder to be certain that the bid submittal is in the actual possession of AEPA at **Oakland Schools, 2111 Pontiac Lake Road, Waterford, MI 48328-2736**, on or prior to the exact due date and time of **October 8, 2014, at 1:30 PM EDT**. Bids must be submitted in a sealed envelope or box properly addressed to Association of Educational Purchasing Agencies, with the Bid Number, Bid Category being offered, Bid Due Date and Time, and Bidder's Name and Address clearly indicated on the envelope or box. **Bids received late will not be opened and will be deemed non-responsive. Anyone who downloads the bid documents and fails to submit a bid shall be deemed as a No-Bid Response.**

If the designated location for receiving bids is closed due to an unforeseen circumstance on the day bid responses are due, responses will be due at the same time on the next day the building is open.

Responsive bids will be opened and the name of each Bidder and other appropriate information will be publicly read.

G. Bid Evaluation

Bid responses will be reviewed, analyzed and evaluated based on the evaluation criteria stipulated within this bid document (Refer to the *Evaluation, Approval and Award* section located in Section V. General Terms and Conditions for All Agencies).

H. Contract Award and Implementation

An AEPA oversight committee will perform initial bid response review and evaluation and will prepare and make a recommendation to AEPA for its consideration and approval. Those selected Bidders who are approved by AEPA will then be considered by the individual AEPA Member Agencies for contract award. It should be noted that once AEPA has approved the bid response, a Bidder becomes a "Vendor Partner" for AEPA.

Recommendations for approval by AEPA will be posted to the website (SEE LINK BELOW) on November 7, 2014. If the AEPA approves the recommended contract at the Winter Meeting, the Vendor Partner will be invited to present for 15 minutes to the group to educate all 26 states on your company, products, etc. It is the Bidder's responsibility to access this information. It should be noted that while a

Customer Name

Street Address

City State Zip

PO #

Item #

Item Description

Manufacturer #

Qty

Extended Advertised Price

Extended AEPA Price

Savings

Total Purchases

Total Administrative Fee

NILFISK-ADVANCE, INC.
CLARKE AEPa PRICE LIST
IFB #015- C Custodial Equipment and Supplies

EFFECTIVE - January 1, 2015

Supersedes all other price lists

Model Number	Description	Accessory Used On / Opts Included in Machine Package	Suggested List	Discount	Dealer Net
CARPET VACUUMS					
UPRIGHT VACUUMS					
03002A	ReliaVac® 12		\$297.00	33%	\$198.99
03003A	ReliaVac® 12 DC		\$345.00	33%	\$231.15
03004A	ReliaVac® 12 HP		\$378.00	33%	\$253.26
03005A	ReliaVac® 16 HP		\$498.00	33%	\$333.66
107407690	CarpetMaster® 112		\$418.00	33%	\$280.06
107407691	CarpetMaster® 115		\$499.00	33%	\$334.33
9060208020	CarpetMaster® 212		\$524.00	33%	\$351.08
9060408010	CarpetMaster® 215		\$615.00	33%	\$412.05
9060508010	CarpetMaster® 218		\$691.00	33%	\$462.97
OPTIONS AND ACCESSORIES					
56648423	BAG ASSEMBLY	RELIAVAC	\$27.60	25%	\$20.70
56039515	KIT--DIRT CUP CONVERSION UPRTS	RELIAVAC	\$54.10	25%	\$40.58
30864A	PULLEY AND FAN KIT-GREEN	RELIAVAC	\$36.00	25%	\$27.00
56630489	ASM DISTURBULATOR UPRT 12 VG2	RELIAVAC	\$36.60	25%	\$27.45
56630492	ASM DISTURBULATOR UPRT 12 VG1	RELIAVAC	\$57.90	25%	\$43.43
56630493	ASM DISTURBULATOR-UPRT 16 VG1	RELIAVAC	\$63.70	25%	\$47.78
30860A	CLOTH ZIPPER BAG RELIAVAC-BLK	RELIAVAC	\$40.90	25%	\$30.68
56637120	PAPER BAG PKG/10	RELIAVAC	\$13.90	25%	\$10.43
56016563	BAG DUST--2 LAYER PKG OF 10	RELIAVAC	\$32.90	25%	\$24.68
56648413	BRUSH STRIP KIT - 12HP	RELIAVAC	\$5.50	25%	\$4.13
56648414	BRUSH STRIP KIT - 16HP	RELIAVAC	\$5.50	25%	\$4.13
56052964	MAGNET PERMANENT--VACUUM CLNR	RELIAVAC	\$17.00	25%	\$12.75
56643426	MAGNET PERMANENT--UPRT VAC 16	RELIAVAC	\$20.20	25%	\$15.15
1470958500	MOTOR PRE-FILTER CASSETTE HOLDER	CARPETMASTER	\$6.00	25%	\$4.50
1470960500	MOTOR PRE-FILTER, PKG OF 3	CARPETMASTER	\$7.50	25%	\$5.63
1470966500	NON-HEPA EXHAUST FILTER	CARPETMASTER	\$10.60	25%	\$7.95
1471058500	DUST BAG KIT, PKG OF 10 AND 2 PRE-FILTERS	CARPETMASTER	\$22.00	25%	\$16.50
1471059500	CLOTH DUST BAG	CARPETMASTER	\$32.30	25%	\$24.23
1471250600	HEPA EXHAUST FILTER (SAME AS STANDARD ON MACHINE)	CARPETMASTER	\$27.20	25%	\$20.40
1470851500	REPLACEMENT DETAIL WAND	CARPETMASTER	\$15.00	25%	\$11.25
1470950500	REPLACEMENT VACUUM HOSE	CARPETMASTER	\$34.90	25%	\$26.18
1471203500	CREVICE NOZZLE TOOL	CARPETMASTER	\$13.30	25%	\$9.98
1471205500	UPHOLSTERY NOZZLE TOOL	CARPETMASTER	\$11.90	25%	\$8.93
CANISTER VACUUMS					
9055314010	EUROCLEAN GD930		\$630.00	33%	\$422.10
9052437010	UZ 964 HIP VAC™ SR		\$523.00	33%	\$350.41
OPTIONS AND ACCESSORIES					
56649625	TURBO TOOL AIR DRIVEN BRUSH, MEDIUM DUTY, CLEAN OUT DOOR, BLACK, 1.25 INCH (32MM)	ALL MODELS	\$83.10	25%	\$62.33
103098500	CREVICE TOOL, BLACK, 1.25 INCH (32MM)	ALL MODELS	\$10.20	25%	\$7.65
113104500	COMBINATION ROUND DUSTER/UPHOLSTERY TOOL, BLACK, 1.25 INCH (32MM)	ALL MODELS	\$19.50	25%	\$14.63
1407087500	12 INCH MULTI-SURFACE DOUBLE ARTICULATED FLOOR TOOL, ROLLER WHEEL, BLACK, 1.25 INCH (32MM)	ALL MODELS	\$59.50	25%	\$44.63
1407584500	BENT END WAND ASSEMBLY, 1.25 INCH (32MM)	ALL MODELS	\$30.70	25%	\$23.03
116431500	WAND, STRAIGHT SECTION, SOLD INDIVIDUALLY, ALUMINUM, 1.25 INCH (32MM)	EUROCLEAN GD930	\$25.20	25%	\$18.90
118130500	WAND, TELESCOPIC, ALUMINUM, 1.25 INCH (32MM)	EUROCLEAN GD930	\$44.00	25%	\$33.00
1401515500	FOAM FILTER, STANDARD ON NON-HEPA GD 930	EUROCLEAN GD930	\$16.40	25%	\$12.30
1401535500	MOTOR PROTECTION FILTER	EUROCLEAN GD930	\$28.60	25%	\$21.45
1402666010	HEPA FILTER, OPTIONAL	EUROCLEAN GD930	\$156.90	25%	\$117.68
1402781100	VACUUM HOSE, BLACK, 8 FT WITHOUT FITTINGS, 1.25 INCH (32MM)	EUROCLEAN GD930	\$56.80	25%	\$42.60
1402782500	6 FT HOSE ASSEMBLY WITH VACUUM INTERFACE AND BENT WAND, BLACK, 1.25 INCH (32MM)	EUROCLEAN GD930	\$60.50	25%	\$45.38
1403846500	GD 930 VACUUM INTERFACE, TWIST ON	EUROCLEAN GD930	\$21.50	25%	\$16.13
1405213010	HOSE ADAPTER TO CONNECT EXTRA HOSES	EUROCLEAN GD930	\$16.40	25%	\$12.30

NILFISK-ADVANCE, INC.
CLARKE AEPA PRICE LIST
IFB #015- C Custodial Equipment and Supplies

EFFECTIVE - January 1, 2015

Supersedes all other price lists

Model Number	Description	Accessory Used On / Opts Included in Machine Package	Suggested List	Discount	Dealer Net
1406554010	DUST BAG, .58 GALLON, PACK OF 5	UZ 964 HIP VAC™ SR	\$10.70	25%	\$8.03
1406554050	HIGH FILTRATION DUST BAGS (PACK OF 10)	UZ 964 HIP VAC™ SR	\$53.10	25%	\$39.83
1406597500	EXHAUST FILTER, PACK OF 3	UZ 964 HIP VAC™ SR	\$35.60	25%	\$26.70
1406794010	ROUND MOTOR PROTECTION FILTER, PACK OF 1	UZ 964 HIP VAC™ SR	\$10.20	25%	\$7.65
1406908000	CLOTH DUST BAG, REUSABLE, SHAKE OUT	UZ 964 HIP VAC™ SR	\$47.00	25%	\$35.25
1407015020	DUST BAG FOR GD 930 SERIES, 4 GALLON (15 L), PACK OF 5	EUROCLEAN GD930	\$14.50	25%	\$10.88
1407160010	HEPA FILTER, ROUND	UZ 964 HIP VAC™ SR	\$92.30	25%	\$69.23
1407313020	HIGH FILTRATION DUST BAG, 4 GALLON (15L), PACK OF 10	EUROCLEAN GD930	\$80.00	25%	\$60.00
1407547000	GATOR TOOL OR PADDLE TOOL, BLACK, 1.25 INCH (32MM)	UZ 964 HIP VAC™ SR	\$112.90	25%	\$84.68
1408070000	HOSE ASSEMBLY COMPLETE WITH VACUUM INTERFACE AND BENT END, 1.25 INCH (32MM) X 4 FT	UZ 964 HIP VAC™ SR	\$62.10	25%	\$46.58
1408246040	WAND, STRAIGHT SECTION, STEEL, BLACK, 1.25 INCH (32MM), 2 REQUIRED	UZ 964 HIP VAC™ SR	\$8.00	25%	\$6.00
1409189000	CARRYING HARNESS ALLOWS GD 930 TO WORN AS A BACKPACK	EUROCLEAN GD930	\$96.00	25%	\$72.00

BACK PACK VACUUMS

9060707010	COMFORT PAK 10 WITH TOOL KIT		\$532.00	33%	\$356.44
9060610010	COMFORT PAK 6 WITH TOOL KIT		\$514.00	33%	\$344.38

OPTIONS AND ACCE

1407087500	12 INCH MULTI-SURFACE DOUBLE ARTICULATED FLOOR TOOL, ROLLER WHEEL, BLACK, 1.25 INCH (32MM)		\$59.50	25%	\$44.63
1407547500	PADDLE FLOOR TOOL, 12 IN (30.5 CM), 1.5 IN. (38 MM) FITTING		\$45.10	25%	\$33.83
1408246040	WAND, STRAIGHT SECTION, STEEL, BLACK, 1.25 INCH (32MM), 2 REQUIRED		\$8.00	25%	\$6.00
1471104500	OPTIONAL HEPA FILTER		\$83.80	25%	\$62.85
1471236500	VACUUM HOSE, WITH BENT HANDLE, 1.25 IN, (32 MM) FITTING		\$87.10	25%	\$65.33
1471383510	HARD FLOOR BRUSH TOOL, 14 IN (35.5 CM), 1.5 IN. (38 MM) FITTING		\$42.40	25%	\$31.80
1471383520	CARPET SCALLOP TOOL, 13.6 IN (34.5 CM), 1.5 IN. (38 MM) FITTING		\$33.90	25%	\$25.43
56649625	TURBO TOOL AIR DRIVEN BRUSH, MEDIUM DUTY, CLEAN OUT DOOR, BLACK, 1.25 INCH (32MM)		\$83.10	25%	\$62.33
81906500	TELESCOPIC STRAIGHT TUBE, CHROME PLATED STEEL, 1.25 INCH (32MM)		\$40.90	25%	\$30.68
1471089500	EXHAUST FILTER, PKG OF 3		\$9.70	25%	\$7.28
1471090510	STANDARD HARNESS, COMPLETE		\$68.50	25%	\$51.38
1471095500	MOTOR PRE-FILTER, PKG OF 3		\$7.50	25%	\$5.63
1471097510	DUST BAGS, 10 QT., PKG OF 10		\$20.60	25%	\$15.45
1471098510	DUST BAGS, 6 QT. PKG. OF 10		\$15.50	25%	\$11.63
1471099500	OUTER CLOTH SACK FILTER FOR 10 QT.		\$31.90	25%	\$23.93
1471100500	OUTER CLOTH SACK FILTER FOR 6 QT.		\$29.20	25%	\$21.90
1471237500	VACUUM HOSE, WITH CUFFS, 4.5 FT (137 CM), 1.5 IN. (38 MM) FITTING		\$18.20	25%	\$13.65
1471246510	PREMIUM HARNESS, COMPLETE		\$91.20	25%	\$68.40
1471383500	QUICK GLIDE MULTI-SURFACE FLOOR TOOL, 14 IN (35.5 CM), 1.5 IN. (38 MM) FITTING		\$45.10	25%	\$33.83
1471384500	UPHOLSTERY TOOL, 5 IN (13 CM), 1.5 IN. (38 MM) FITTING		\$10.90	25%	\$8.18
1471385500	DUST BRUSH, 3 IN (7.5 CM), 1.5 IN. (38 MM) FITTING		\$12.60	25%	\$9.45
1471387500	2-PIECE, S-CURVE ALUMINUM WAND, 1.5 IN. (38 MM) FITTING		\$57.90	25%	\$43.43
1471388500	STANDARD TOOL KIT, INCLUDES WAND, QUICK-GLIDE, UPHOLSTERY, DUST AND CREVICE TOOLS		\$106.70	25%	\$80.03

53456A

03064A	CARPETMASTER® 30		\$3,015.00	33%	\$2,020.05
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OPTIONS AND ACCE

53456A	BAGPAPER VACUUM 10 PACK		\$86.00	25%	\$64.50
30549A	HOSE ACCESSORY CM30 VAC		\$79.60	25%	\$59.70
30551A	CUFFHOSE CM30 VAC		\$31.40	25%	\$23.55
49884A	WAND-EXTENSION 19 IN		\$10.70	25%	\$8.03
30553A	TOOL TURBO CM30 VAC		\$148.50	25%	\$111.38

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51710A	BRUSH DUSTING KIT 10604A		\$6.80	25%	\$5.10
10693A	BRUSH ASM BRUSH W/SHAFT		\$195.80	25%	\$146.85

CARPET EXTRACTORS

SELF-CONTAINED CARPET EXTRACTORS

56265230	CLEAN TRACK® 12		\$2,146.00	28%	\$1,545.12
56382723	CLEAN TRACK® S16		\$2,543.00	28%	\$1,830.96
56382724	CLEAN TRACK® L18		\$3,318.00	28%	\$2,388.96
56266002	CLEAN TRACK® 18 WASH & RINSE		\$4,070.00	28%	\$2,930.40

OPTIONS AND ACCE

56265340	BRUSH ASSEMBLY 12	CLEAN TRACK® 12	\$118.80	25%	\$89.10
11142A	HOSE & HAND TOOL W/BAG KIT	CLEAN TRACK® 12	\$337.90	25%	\$253.43
56265044	BRUSH ASSEMBLY 16	CLEAN TRACK® S16	\$125.80	25%	\$94.35
56265175	BRUSH ASSEMBLY BLUE 16 HARD	CLEAN TRACK® S16	\$194.20	25%	\$145.65
56265176	BRUSH ASSEMBLY 240 GRIT 16	CLEAN TRACK® S16	\$360.20	25%	\$270.15
56265099	BRUSH ASSEMBLY 18	CLEAN TRACK® 18" MODELS	\$151.20	25%	\$113.40
56265177	BRUSH ASSEMBLY BLUE 18 HARD	CLEAN TRACK® 18" MODELS	\$197.90	25%	\$148.43
56265178	BRUSH ASSEMBLY 240 GRIT 18	CLEAN TRACK® 18" MODELS	\$312.50	25%	\$234.38
56220109	HAND TOOL	ALL MODELS	\$115.70	25%	\$86.78
56220070	UPHOLSTERY HAND TOOL	ALL MODELS	\$168.10	25%	\$126.08
56262209	WAND	ALL MODELS	\$265.00	25%	\$198.75
56265305	CARPET WAND 12	ALL MODELS	\$465.90	25%	\$349.43
56265368	HOSE ASSY	ALL MODELS	\$142.50	25%	\$106.88
56265174	15FT HOSE ASSEMBLY	ALL MODELS	\$238.40	25%	\$178.80
56266100	HOSE WITH CLEARVIEW WATERLINE	CLEAN TRACK® 18 WASH & RINSE	\$319.90	25%	\$239.93
56266031	NYLON BRUSH ASSEMBLY 18 STD	CLEAN TRACK® 18" MODELS	\$188.90	25%	\$141.68
56265150	SQUEEGEE TOOL HARD FLOOR 24	ALL MODELS	\$438.20	25%	\$328.65
56266105	KIT HARD FLOOR TOOL	CLEAN TRACK® 18 WASH & RINSE	\$483.80	25%	\$362.85
56105506	SQUEEGEE BLADE FOR 24 HARD F	ALL MODELS	\$19.50	25%	\$14.63
56266109	HOSE & HAND TOOL KIT	ALL MODELS	\$350.70	25%	\$263.03
56314402	WAND ASSEMBLY	ALL MODELS	\$937.80	25%	\$703.35
56266099	HOSE WITH WATERLINE 4	CLEAN TRACK® 18 WASH & RINSE	\$172.90	25%	\$129.68
56317064	NOZZLE SPRAY 1	ALL MODELS	\$16.30	25%	\$12.23
56266085	SPRAYTIP 2 AGITATOR WASH &	ALL MODELS	\$15.80	25%	\$11.85
56266104	PLUG QUICK JET BRASS FOR AG	ALL MODELS	\$17.70	25%	\$13.28
56266079	VAC SHOE ASSEMBLY 16 AGITATOR	ALL MODELS	\$203.20	25%	\$152.40
56266077	VAC SHOE ASSEMBLY 18 AGITATOR	ALL MODELS	\$214.30	25%	\$160.73
54084A	BAG W/HANDLE BLACK MESH	ALL MODELS	\$32.30	25%	\$24.23

SELF-CONTAINED C.

56317013	CLEAN TRACK® L24		\$11,487.00	28%	\$8,270.64
56317012	CLEAN TRACK® L24		\$12,857.00	28%	\$9,257.04

OPTIONS AND ACCE

56314389	SOFT NYLON CYLINDRICAL BRUSH, 24 INCH (61 CM)		\$204.80	25%	\$153.60
56317047	ANTI BACTERIAL, MULTI SURFACE, CYLINDRICAL BRUSH, GREEN, 24 INCH (61CM)		\$178.80	25%	\$134.10
56265052	REPLACEMENT NOZZLE FOR RESTORATION MODE		\$13.50	25%	\$10.13
56314981	BATTERY WATERING KIT WITH INSTRUCTION SHEET (FIELD INSTALLED ONLY)		\$580.70	25%	\$435.53
56315316	TOTE BAG (20 IN X 15 IN X 5 IN), MOUNTS ON LEFT SIDE OF MACHINE (FIELD INSTALLED ONLY)		\$86.70	25%	\$65.03
56315503	REFILLABLE ON-BOARD DETERGENT CARTRIDGE, 1.25 GALLONS (4.7 L)		\$95.00	25%	\$71.25
56317064	REPLACEMENT SPRAY NOZZLE #1		\$16.30	25%	\$12.23
56317097	REPLACEMENT SHOE		\$46.80	25%	\$35.10
56317153	ELECTRONIC FLOAT SWITCH KIT		\$103.60	25%	\$77.70
56409441	USER PROGRAMMER FOR CURTIS SPEED CONTROL		\$504.50	25%	\$378.38
56409823	PROGRAMMER CABLE ASSEMBLY FOR USE WITH CURTIS SPEED CONTROL PROGRAMMER		\$48.00	25%	\$36.00

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56220070	HAND UPHOLSTERY TOOL, STAINLESS STEEL HAND TOOL WITH PLASTIC SHOE AND INTERNAL SINGLE SPR		\$168.10	25%	\$126.08
56262209	LIGHT DUTY SOFT FLOOR WAND, STAINLESS STEEL WAND ASSEMBLY WITH SINGLE SPRAY JET AND PLASTI		\$265.00	25%	\$198.75
56265174	15 FOOT (4.6 M) SOLUTION AND RECOVERY HOSE ASSEMBLY		\$238.40	25%	\$178.80
56265305	HEAVY DUTY SOFT FLOOR WAND, STAINLESS STEEL WAND ASSEMBLY		\$465.90	25%	\$349.43
56265368	8 FOOT (2.4 M) SOLUTION AND RECOVERY HOSE ASSEMBLY.		\$142.50	25%	\$106.88
SPOT EXTRACTORS					
CLARKE130SP	BEXTSPOT® PRO SPOTTER		\$540.00	28%	\$388.80
OPTIONS AND ACCE					
	WAND8 WOLF130 PKG WAND		\$179.50	25%	\$134.63
	VV67703A VACUUM HOSE ASSEMBLY SL10		\$81.70	25%	\$61.28
	VV67704A SOLUTION HOSE ASSEMBLY SL10		\$85.00	25%	\$63.75
	VA86860 HAND TOOL		\$61.10	25%	\$45.83
PORTABLE EXTRAC					
56105280	BEXT® PRO 100-15-SW	W/15 FT HOSE/SS SINGLE BEND WAND	\$2,125.00	28%	\$1,530.00
56105281	BEXT® PRO 100H-15-SW	W/15 FT HOSE/SS SINGLE BEND WAND	\$2,629.00	28%	\$1,892.88
56105282	BEXT® PRO 400H-15-AW	W/15 FT HOSE/AQUAWAND	\$3,596.00	28%	\$2,589.12
OPTIONS AND ACCE					
	10386A EXTRACTOR VAC/SOLUTION EXTENSION HOSE W/ 2 FEMALE COUPLERS 1/4 INCH Q.C.		\$309.60	25%	\$232.20
	FP153 15 FT HIGH PRESSURE SOLUTION & CRUSHPROOF VACUUM HOSE ASSEMBLY		\$245.50	25%	\$184.13
	FP195 25 FT HIGH PRESSURE SOLUTION & CRUSHPROOF VACUUM HOSE ASSEMBLY		\$426.40	25%	\$319.80
	52514A 3 1/2 INCH ENCLOSED AUTOMOTIVE DETAIL TOOL AND 1/4 INCH Q.C.		\$218.40	25%	\$163.80
	52832A 4 INCH UPHOLSTERY TOOL WITH ENCLOSED SPRAY JET AND 1/4 INCH Q.C.		\$246.00	25%	\$184.50
	54084A MESH BAG, BLACK WITH CARRY HANDLE		\$32.30	25%	\$24.23
	56102807 STAINLESS STEEL HAND TOOL		\$200.40	25%	\$150.30
	56380456 AQUAWAND FOR 300 PSI OR HIGHER MACHINES		\$711.40	25%	\$533.55
	56380572 AQUAWAND FOR 150 PSI OR LOWER MACHINES		\$711.40	25%	\$533.55
	61394A 12 INCH DOUBLE BEND STAINLESS STEEL WAND, TWIN NOZZLES & 1/4 INCH QUICK CONNECT		\$473.60	25%	\$355.20
	61395A 12 INCH DOUBLE BEND STAINLESS STEEL WAND, TWIN NOZZLES & 1/4 INCH QUICK CONNECT		\$473.60	25%	\$355.20
	CSW-12 12 INCH SINGLE BEND STAINLESS LOW PRESSURE STEEL WAND, TWIN TIP		\$391.60	25%	\$293.70
	CSW-12-MPE 12 INCH SINGLE BEND STAINLESS HIGH PRESSURE STEEL WAND, TWIN TIP.		\$391.60	25%	\$293.70
SWEEPERS					
9084705010	BSW 28		\$4,148.00	33%	\$2,779.16
OPTIONS AND ACCE					
	1463161000 FILTER POLYESTER KIT		\$73.80	25%	\$55.35
	1463035000 BROOM SIDE 109X315 PPL05		\$26.00	25%	\$19.50
	1463016000 BROOM MAIN 180X500		\$237.10	25%	\$177.83
	1463015000 BROOM MAIN 200X500		\$108.80	25%	\$81.60
SPECIALTY CLEANI					
56383731	DIRECTAIR™ PRO CARPET DRYER		\$260.00	33%	\$174.20
56380773	TFC400		\$3,766.00	33%	\$2,523.22
OPTIONS AND ACCE					
	56380852 HANDLE 54 BLACK METAL FOR	TFC400	\$36.10	25%	\$27.08
	56380855 BRUSH DUAL SURFACE WITH SQUE	TFC400	\$58.40	25%	\$43.80
	56108027 WAND 2 PIECE ALUM. SNAP FIT	TFC400	\$80.10	25%	\$60.08
	56108028 FLOOR SQUEEGEE TOOL 14	TFC400	\$47.80	25%	\$35.85
	56108072 SPRAY GUN COMPLETE	TFC400	\$153.40	25%	\$115.05
	56380853 HANDLE 12 FOR HAND SQUEEGEE	TFC400	\$30.90	25%	\$23.18
	56380854 SQUEEGEE 12 INCH FOR USE WITH	TFC400	\$31.40	25%	\$23.55
	56380804 PRESSURE LINE 15 FT COMPLETE	TFC400	\$137.40	25%	\$103.05
	56380838 PRESSURE LINE 25 FT COMPLETE	TFC400	\$188.90	25%	\$141.68
	56381646 HOSE VAC 5/1 LONG CUFFS 1.6X25	TFC400	\$66.30	25%	\$49.73

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56380802	METERING TIPS KIT TWO EACH OF	TFC400	\$38.10	25%	\$28.58
56380871	FRAME ASSEMBLY FOR FRONT MOUN	TFC400	\$301.90	25%	\$226.43
56209088	SQUEEGEE ASSEMBLY 24	TFC400	\$151.70	25%	\$113.78
56209089	30 SQUEEGEE ASSY.	TFC400	\$206.40	25%	\$154.80
56380877	BLOWER HOSE AND NOZZEL ASSEMBL	TFC400	\$157.60	25%	\$118.20
56315316	TOTE BAG	TFC400	\$86.70	25%	\$65.03
56380938	MAIDS TOTEBLUE	TFC400	\$148.50	25%	\$111.38
61395A	WAND DBL BEND 1/4QC 300 PSI	TFC400	\$473.60	25%	\$355.20

FLOOR MACHINES

CLARKE1715HD	CFP™ PRO 17HD POLISHER	PAD HOLDER	\$806.00	28%	\$580.32
CLARKE2015HD	CFP™ PRO 20HD POLISHER	PAD HOLDER	\$827.00	28%	\$595.44
CLARKE20DS	CFP™ PRO 20DS POLISHER	PAD HOLDER	\$1,357.00	28%	\$977.04
56382453	BOS - 18 LOW SPEED		\$2,917.00	28%	\$2,100.24
01555A	BOS - 18 HIGH SPEED	4-GALLON SOLUTION TANK	\$3,312.00	28%	\$2,384.64
01014A	FM-1700 POLISHER		\$3,531.00	28%	\$2,542.32
01016A	FM-2000 POLISHER		\$3,742.00	28%	\$2,694.24

OPTIONS AND ACCE

MF-VF021	PAD HOLDER FOR 17" FLOOR MACHINE	CFP PRO	\$54.90	25%	\$41.18
MF-VF022	PAD HOLDER FOR 20" FLOOR MACHINE	CFP PRO	\$70.70	25%	\$53.03
30730A	MAROON SURFACE PREP PADS (CASE OF 10)	BOS-18	\$120.00	25%	\$90.00
50026B	SOLUTION TANK KIT	BOS-18	\$165.90	25%	\$124.43
56382759	RED SCRUBBER / BUFFING PADS (CASE OF 20)	BOS-18	\$34.20	25%	\$25.65
976550	WHITE POLISH / BUFFING PADS (CASE OF 20)	BOS-18	\$22.23	25%	\$16.67
976555	BLACK STRIPPER PADS (CASE OF 5)	BOS-18	\$36.90	25%	\$27.68
976558	RED SCRUBBER / BUFFING PADS (CASE OF 5)	BOS-18	\$32.30	25%	\$24.23
997100	60 GRIT BOOST WET SCREENS, 14 INCH X 20 INCH (51 CM X 36 CM)	BOS-18	\$148.20	25%	\$111.15
997101	80 GRIT BOOST WET SCREENS, 14 INCH X 20 INCH (51 CM X 36 CM)	BOS-18	\$246.30	25%	\$184.73
997102	100 GRIT BOOST WET SCREENS, 14 INCH X 20 INCH (51 CM X 36 CM)	BOS-18	\$154.20	25%	\$115.65
997103	120 GRIT BOOST WET SCREENS, 14 INCH X 20 INCH (51 CM X 36 CM)	BOS-18	\$233.90	25%	\$175.43
451212	REPLACEMENT MEDIUM GRINDING STONES (6 REQUIRED)	FM POLISHER	\$32.40	25%	\$24.30
451305	REPLACEMENT COARSE GRINDING STONES (6 REQUIRED)	FM POLISHER	\$32.40	25%	\$24.30
460908	POLISHING BRUSH	FM POLISHER	\$161.90	25%	\$121.43
460918	STEEL WIRE BRUSH	FM POLISHER	\$117.30	25%	\$87.98
480916	POLISHING BRUSH	FM POLISHER	\$137.40	25%	\$103.05
480924	STEEL WIRE BRUSH	FM POLISHER	\$154.50	25%	\$115.88
500212	GRINDING DISK ASSEMBLY - COMPLETE WITH 6 STONES	FM POLISHER	\$846.60	25%	\$634.95
508641	SOLUTION TANK ASSEMBLY	FM POLISHER	\$573.40	25%	\$430.05
508641	SOLUTION TANK ASSEMBLY	FM POLISHER	\$573.40	25%	\$430.05
11405A	CAPTURE DRY CARPET CLEANING SCRUB BRUSH	FM POLISHER	\$536.90	25%	\$402.68
11406A	CAPTURE DRY CARPET CLEANING SCRUB BRUSH 20"	FM POLISHER	\$585.10	25%	\$438.83
37008A	SUPER GRIP PAD DRIVER-16 INCH	FM POLISHER	\$108.20	25%	\$81.15
37011A	SUPER GRIP DRIVE PAD ASSEMBLY	FM POLISHER	\$120.00	25%	\$90.00
50026B	SOLUTION TANK KIT	FM POLISHER	\$165.90	25%	\$124.43
50866A	STANDARD DRIVE PAD ASSEMBLY	FM POLISHER	\$88.70	25%	\$66.53
51444A	ABRASIVE COATED SCRUB BRUSH	FM POLISHER	\$336.40	25%	\$252.30
51446A	ABRASIVE COATED SCRUB BRUSH	FM POLISHER	\$512.40	25%	\$384.30
51499A	NYLON BRUSH (CARPET)	FM POLISHER	\$188.40	25%	\$141.30
51705A	POLYPROPYLENE SCRUB BRUSH	FM POLISHER	\$119.40	25%	\$89.55
51707A	POLYPROPYLENE SCRUB BRUSH	FM POLISHER	\$150.20	25%	\$112.65
53156A	PERMA GRIP DRIVE PAD ASSEMBLY	FM POLISHER	\$145.10	25%	\$108.83
53158A	PERMA GRIP DRIVE PAD ASSEMBLY	FM POLISHER	\$120.50	25%	\$90.38

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67307A	CAPTURE SKIRT 17"	FM POLISHER	\$287.50	25%	\$215.63
67308A	CAPTURE SKIRT 20"	FM POLISHER	\$238.80	25%	\$179.10
BURNISHERS					
CORD ELECTRIC					
CLARKE1500	ULTRA SPEED® PRO 1500		\$1,194.00	25%	\$895.50
01540A	ULTRA SPEED® 1500DC		\$1,983.00	25%	\$1,487.25
01550A	ULTRA SPEED® 2000DC		\$2,102.00	25%	\$1,576.50
OPTIONS AND ACCE					
54195A	BAG DUST 10-PACK		\$15.30	25%	\$11.48
976352	PAD-TAN-20-5/CS		\$37.80	25%	\$28.35
976327	PAD-NATURAL-20-5/CS		\$37.80	25%	\$28.35
BATTERY BURNISHE					
56383523	ULTRA SPEED® 20	200 AH WET BATTERIES, ONBOARD CHARGER, PASSIVE DUST CONTROL	\$6,199.00	25%	\$4,649.25
56383525	ULTRA SPEED® 20	234 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PASSIVE DUST CONTROL	\$7,828.00	25%	\$5,871.00
56383522	ULTRA SPEED® 20T	200 AH WET BATTERIES, ONBOARD CHARGER, PASSIVE DUST CONTROL	\$7,513.00	25%	\$5,634.75
56383524	ULTRA SPEED® 20T	234 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PASSIVE DUST CONTROL	\$9,194.00	25%	\$6,895.50
OPTIONS AND ACCE					
53390A	KIT 36V BTY MAINT. SYSTEM		\$497.70	25%	\$373.28
54195A	BAG DUST 10-PACK		\$15.30	25%	\$11.48
976327	PAD-NATURAL-20-5/CS		\$37.80	25%	\$28.35
976352	PAD-TAN-20-5/CS		\$37.80	25%	\$28.35
PROPANE BURNISHI					
56381404	PBU 21KB		\$4,280.00	25%	\$3,210.00
56381402	PBU 21KBCAT		\$4,684.00	25%	\$3,513.00
56381405	PBU 27KB		\$4,511.00	25%	\$3,383.25
56381406	PBU 27KBCL		\$4,823.00	25%	\$3,617.25

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56381407	PBU 27KBCAT		\$4,903.00	25%	\$3,677.25
56381408	PBU 21KBCATCLDC DUST CONTROL		\$6,392.00	25%	\$4,794.00
56381409	PBU 27KBCATCLDC DUST CONTROL		\$6,692.00	25%	\$5,019.00
OPTIONS AND ACCE					
52932A	OUTSIDE STORAGE CAGE FOR FUEL TANKS, STEEL, LOCKABLE, STORES 3 TANKS		\$766.70	25%	\$575.03
98419A	OUTSIDE STORAGE CAGE FOR FUEL TANKS, STEEL, LOCKABLE, STORES 2 TANKS		\$703.20	25%	\$527.40
98421B	20 LB ALUMINUM PROPANE FUEL TANK WITH 80% SAFETY FILL FEATURE		\$600.70	25%	\$450.53
98422A	20 LB STEEL PROPANE FUEL TANK WITH 80% SAFETY FILL FEATURE		\$380.80	25%	\$285.60
98758A	DEAD STOP CARBON MONOXIDE DETECTOR		\$10.70	25%	\$8.03
976244	AQUA HS BURNISHING PAD, 21" (52 CM), CASE OF 5, LIGHT AGGRESSIVE		\$66.80	25%	\$50.10
976268	AQUA HS BURNISHING PAD, 27" (68 CM), CASE OF 5, LIGHT AGGRESSIVE		\$23.40	25%	\$17.55
976353	NATURAL BLEND TAN HS BURNISHING PAD, 21" (52 CM), CASE OF 5, AGGRESSIVE		\$66.80	25%	\$50.10
976359	NATURAL BLEND TAN HS BURNISHING PAD, 27" (68 CM), CASE OF 5, AGGRESSIVE		\$132.00	25%	\$99.00
WET/DRY VACUUMS					
10740905	MAXXI 35 - 9 GAL	TOOLS: FLOOR NOZZLE W/ RUBBER STRIP, NOZZLE BRUSH TOOL, CREVICE TOOL, HOSE EXTEN	\$331.00	33%	\$221.77
OPTIONS AND ACCE					
107407297	CARTRIDGE FILTER - BLACK		\$38.50	25%	\$28.88
107407298	BASKET FILTER FLOAT - RED		\$15.30	25%	\$11.48
107407299	WET FILTER BASKET SCREEN - BLUE		\$38.50	25%	\$28.88
107407308	HOSE - 6 FT		\$24.60	25%	\$18.45
107407309	EXTENSION TUBE/WAND		\$10.60	25%	\$7.95
107407310	FLOOR NOZZLE RUBBER STRIP		\$9.80	25%	\$7.35
107407311	FLOOR NOZZLE BRUSH TOOL		\$9.80	25%	\$7.35
107407334	CREVICE TOOL		\$5.00	25%	\$3.75
107409006	HEPA CARTRIDGE FILTER - BLACK		\$230.70	25%	\$173.03
107407050	SQUEEGEE KIT COMPLETE - 24 INCH		\$366.60	25%	\$274.95
107407300	CARTRIDGE FILTER - BLACK		\$46.20	25%	\$34.65
107407301	BASKET FILTER FLOAT - RED		\$21.10	25%	\$15.83
107407302	WET FILTER BASKET SCREEN - BLUE		\$42.10	25%	\$31.58
107407336	HOSE - 8 FT LONG		\$31.80	25%	\$23.85
107407337	EXTENSION TUBE/WAND - 21 INCH		\$9.60	25%	\$7.20
107407338	FLOOR NOZZLE RUBBER STRIP - 14 INCH		\$11.20	25%	\$8.40
107407339	FLOOR NOZZLE BRUSH TOOL		\$11.20	25%	\$8.40
107408850	CREVICE TOOL		\$6.50	25%	\$4.88
107409007	HEPA CARTRIDGE FILTER - BLACK		\$281.90	25%	\$211.43
AUTOMATIC SCRUBI					
FOCUS® II COMPAC					
05361A	FOCUS® II L20 BOOST®	130 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$6,325.00	22%	\$4,933.50
05362A	FOCUS® II L20 BOOST®	140 (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$7,075.00	22%	\$5,518.50
05363A	FOCUS® II L20 BOOST®	130 AH WET BATTERIES, ONBOARD CHARGER PAD HOLDER AND CHEMICAL MIXING SYSTEM	\$6,675.00	22%	\$5,206.50
05364A	FOCUS® II L20 BOOST®	140 (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXING SYSTEM	\$7,375.00	22%	\$5,752.50
FOCUS® II COMPAC					
05341A	FOCUS® II L20	130 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$6,004.00	22%	\$4,683.12
05342A	FOCUS® II L20	140 (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$6,754.00	22%	\$5,268.12
05343A	FOCUS® II L20	130 AH WET BATTERIES, ONBOARD CHARGER PAD HOLDER AND CHEMICAL MIXING SYSTEM	\$6,354.00	22%	\$4,956.12
05344A	FOCUS® II L20	140 (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXING SYSTEM	\$7,054.00	22%	\$5,502.12
OPTIONS AND ACCE					
50478A	ROTOMOLD WIPE ON TANK PROTECTANT, 1 QUART (.9 L) BOTTLE	ALL FOCUS II MODELS	\$17.60	25%	\$13.20
53391A	CLARKE 24 VOLT BATTERY MAINTENANCE SYSTEM	ALL FOCUS II MODELS	\$372.60	25%	\$279.45
9096858000	SQUEEGEE BLADE KIT, FRONT AND REAR, POLYURETHANE, WEAR RESISTANT, OIL RESISTANT	ALL FOCUS II MODELS	\$79.60	25%	\$59.70

NILFISK-ADVANCE, INC.
CLARKE AEPA PRICE LIST
IFB #015- C Custodial Equipment and Supplies

EFFECTIVE - January 1, 2015

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Model Number	Description	Accessory Used On / Opts Included in Machine Package	Suggested List	Discount	Dealer Net
9096951000	9097160000	ALL FOCUS II MODELS	\$99.00	25%	\$74.25
		ALL FOCUS II MODELS	\$685.80	25%	\$514.35
30793A	VELCRO, 2 SIDED, 14 INCH X 20 INCH (51 CM X 36 CM)	BOOST L20	\$65.70	25%	\$49.28
997020	RED PADS, 14 INCH X 20 INCH (51 CM X 36 CM) CASE OF 5, (FOR ROUTINE SCRUBBING)	BOOST L20	\$36.40	25%	\$27.30
997021	BLUE PADS, 14 INCH X 20 INCH (51 CM X 36 CM) CASE OF 5, (FOR HEAVY SCRUBBING)	BOOST L20	\$38.50	25%	\$28.88
997022	BLACK PADS, 14 INCH X 20 INCH (51 CM X 36 CM), CASE OF 5, (FOR STRIPPING)	BOOST L20	\$39.00	25%	\$29.25
997023	WHITE PADS, 14 INCH X 20 INCH (51 CM X 36 CM), CASE OF 5, (FOR GENTLE SCRUBBING)	BOOST L20	\$36.40	25%	\$27.30
997024	MAROON SURFACE PREP PADS, 14 INCH X 20 INCH (51 CM X 36 CM), CASE OF 10	BOOST L20	\$151.80	25%	\$113.85
997100	60 GRIT BOOST WET SCREENS, 14 INCH X 20 INCH (51 CM X 36 CM)	BOOST L20	\$148.20	25%	\$111.15
997101	80 GRIT BOOST WET SCREENS, 14 INCH X 20 INCH (51 CM X 36 CM)	BOOST L20	\$246.30	25%	\$184.73
997102	100 GRIT BOOST WET SCREENS, 14 INCH X 20 INCH (51 CM X 36 CM)	BOOST L20	\$154.20	25%	\$115.65
997103	120 GRIT BOOST WET SCREENS, 14 INCH X 20 INCH (51 CM X 36 CM)	BOOST L20	\$233.90	25%	\$175.43
L08837018	SHORT-TRIM PAD HOLDER WITH PAD RETAINER, 20 INCH (51 CM)	L20 DISC MODELS	\$144.60	25%	\$108.45
L08837025	PROLENE BRUSH, 20 INCH (51 CM)	L20 DISC MODELS	\$140.00	25%	\$105.00
L08837026	PROLITE BRUSH, 20 INCH (51 CM)	L20 DISC MODELS	\$178.80	25%	\$134.10
L08837027	UNION MIX BRUSH, 20 INCH (51 CM)	L20 DISC MODELS	\$223.90	25%	\$167.93
L08837028	MIDLITE GRIT 180 BRUSH, 20 INCH (51 CM)	L20 DISC MODELS	\$597.30	25%	\$447.98
L08837029	MIDGRIT 240 BRUSH, 20 INCH (51 CM)	L20 DISC MODELS	\$380.00	25%	\$285.00
L08837065	MAGNA GRIT 46 BRUSH, 20 INCH (51 CM)	L20 DISC MODELS	\$542.10	25%	\$406.58
L08837066	DYNA GRIT 80 BRUSH, 20 INCH (51 CM)	L20 DISC MODELS	\$569.80	25%	\$427.35
L08837067	AGLITE GRIT 500 BRUSH, 20 INCH (51 CM)	L20 DISC MODELS	\$452.80	25%	\$339.60

FOCUS® II MIDSIZE :

FOCUS® II MIDSIZE :

05371A	FOCUS® II BOOST 28®	242 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$10,894.00	22%	\$8,497.32
05374A	FOCUS® II BOOST 28®	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$13,444.00	22%	\$10,486.32
05375A	FOCUS® II BOOST 28®	242 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXING SYSTEM	\$11,389.00	22%	\$8,883.42
05378A	FOCUS® II BOOST 28®	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXIN	\$13,939.00	22%	\$10,872.42

FOCUS® II MIDSIZE :

05381A	FOCUS® II BOOST® 32	242 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$11,625.00	22%	\$9,067.50
05384A	FOCUS® II BOOST® 32	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$14,175.00	22%	\$11,056.50
05385A	FOCUS® II BOOST® 32	242 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXING SYSTEM	\$12,120.00	22%	\$9,453.60
05388A	FOCUS® II BOOST® 32	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXIN	\$14,670.00	22%	\$11,442.60

FOCUS® II MIDSIZE :

05391A	FOCUS® II DISC 26	242 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$10,244.00	22%	\$7,990.32
05394A	FOCUS® II DISC 26	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$12,870.00	22%	\$10,038.60
05395A	FOCUS® II DISC 26	242 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXING SYSTEM	\$10,754.00	22%	\$8,388.12
05398A	FOCUS® II DISC 26	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXIN	\$13,380.00	22%	\$10,436.40

FOCUS® II MIDSIZE :

05401A	FOCUS® II DISC 28	242 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$10,543.00	22%	\$8,223.54
05404A	FOCUS® II DISC 28	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$13,169.00	22%	\$10,271.82
05405A	FOCUS® II DISC 28	242 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXING SYSTEM	\$11,052.00	22%	\$8,620.56
05408A	FOCUS® II DISC 28	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXIN	\$13,679.00	22%	\$10,669.62

FOCUS® II MIDSIZE :

05411A	FOCUS® II DISC 34	242 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$10,965.00	22%	\$8,552.70
05414A	FOCUS® II DISC 34	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$13,591.00	22%	\$10,600.98
05415A	FOCUS® II DISC 34	242 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXING SYSTEM	\$11,475.00	22%	\$8,950.50
05418A	FOCUS® II DISC 34	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXIN	\$14,101.00	22%	\$10,998.78

FOCUS® II MIDSIZE :

NILFISK-ADVANCE, INC.
CLARKE AEPA PRICE LIST
IFB #015- C Custodial Equipment and Supplies

EFFECTIVE - January 1, 2015

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Model Number	Description	Accessory Used On / Opts Included in Machine Package	Suggested List	Discount	Dealer Net
05421A	FOCUS® II CYLINDRICAL 28	242 AH WET BATTERIES, ONBOARD CHARGER, BRUSHES	\$10,795.00	22%	\$8,420.10
05424A	FOCUS® II CYLINDRICAL 28	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, BRUSHES	\$13,421.00	22%	\$10,468.38
05425A	FOCUS® II CYLINDRICAL 28	242 AH WET BATTERIES, ONBOARD CHARGER, BRUSHES AND CHEMICAL MIXING SYSTEM	\$11,305.00	22%	\$8,817.90
05428A	FOCUS® II CYLINDRICAL 28	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, BRUSHES AND CHEMICAL MIXING SYSTEM	\$13,931.00	22%	\$10,866.18
OPTIONS AND ACCESSORIES					
11363A	CHEMICAL MIXING SYSTEM KIT (FIELD INSTALLED ONLY)	ALL FOCUS II MID SIZE MODELS ACCESSORIES	\$395.20	25%	\$296.40
11371A	HOUR METER KIT (FIELD INSTALLED ONLY)	ALL FOCUS II MID SIZE MODELS ACCESSORIES	\$58.50	25%	\$43.88
50478A	ROTOMOLD WIPE ON TANK PROTECTANT, 1 QUART (.9 L) BOTTLE	ALL FOCUS II MID SIZE MODELS ACCESSORIES	\$17.60	25%	\$13.20
53391A	CLARKE 24 VOLT BATTERY MAINTENANCE SYSTEM	ALL FOCUS II MID SIZE MODELS ACCESSORIES	\$372.60	25%	\$279.45
10399A	SQUEEGEE ASSEMBLY COMPLETE, 35" INCLUDES URETHANE BLADES	BOOST 28 MODEL ACCESSORIES	\$351.70	25%	\$263.78
11332A	SQUEEGEE BLADE KIT, FRONT AND REAR URETHANE BLADES	BOOST 28 MODEL ACCESSORIES	\$66.70	25%	\$50.03
11335A	SQUEEGEE BLADE KIT, FRONT AND REAR NATURAL GUM RUBBER BLADES	BOOST 28 MODEL ACCESSORIES	\$29.20	25%	\$21.90
11338A	SQUEEGEE BLADE KIT, FRONT AND REAR RED GUM RUBBER BLADES	BOOST 28 MODEL ACCESSORIES	\$93.20	25%	\$69.90
30794A	VELCRO, 2 SIDED 14" X 28" (AFFIXES MAROON SURFACE PREP PAD TO RED BACKER PAD)	BOOST 28 MODEL ACCESSORIES	\$92.30	25%	\$69.23
997000	PADS, BLACK, 28"X14" (BOX OF 5)	BOOST 28 MODEL ACCESSORIES	\$55.40	25%	\$41.55
997001	PADS, RED, 28"X14" (BOX OF 5)	BOOST 28 MODEL ACCESSORIES	\$46.20	25%	\$34.65
997002	PADS, WHITE, 28"X14" (BOX OF 5)	BOOST 28 MODEL ACCESSORIES	\$46.20	25%	\$34.65
997006	PADS, BLUE, 28"X14" (BOX OF 5)	BOOST 28 MODEL ACCESSORIES	\$46.20	25%	\$34.65
997008	BOOST WET SCREENS 14" X 28" 60 GRIT (BOX OF 10)	BOOST 28 MODEL ACCESSORIES	\$200.80	25%	\$150.60
997009	BOOST WET SCREENS 14" X 28" 80 GRIT (BOX OF 10)	BOOST 28 MODEL ACCESSORIES	\$166.00	25%	\$124.50
997010	BOOST WET SCREENS 14" X 28" 100 GRIT (BOX OF 10)	BOOST 28 MODEL ACCESSORIES	\$112.50	25%	\$84.38
997011	BOOST WET SCREENS 14" X 28" 120 GRIT (BOX OF 10)	BOOST 28 MODEL ACCESSORIES	\$206.40	25%	\$154.80
997016	PADS, 3M HIPRO, 28"X14" (BOX OF 10)	BOOST 28 MODEL ACCESSORIES	\$175.80	25%	\$131.85
997018	MAROON SURFACE PREP PAD (SPP), 28"X14" (BOX OF 10)	BOOST 28 MODEL ACCESSORIES	\$198.00	25%	\$148.50
10748A	SQUEEGEE ASSEMBLY COMPLETE, 41" INCLUDES URETHANE BLADES	BOOST 32 MODEL ACCESSORIES	\$411.10	25%	\$308.33
11331A	SQUEEGEE BLADE KIT, FRONT AND REAR URETHANE BLADES	BOOST 32 MODEL ACCESSORIES	\$116.70	25%	\$87.53
11334A	SQUEEGEE BLADE KIT, FRONT AND REAR NATURAL GUM RUBBER BLADES	BOOST 32 MODEL ACCESSORIES	\$36.10	25%	\$27.08
11337A	SQUEEGEE BLADE KIT, FRONT AND REAR RED GUM RUBBER BLADES	BOOST 32 MODEL ACCESSORIES	\$50.00	25%	\$37.50
30795A	VELCRO, 2 SIDED 14" X 32" (AFFIXES MAROON SURFACE PREP PAD TO BACKER PAD)	BOOST 32 MODEL ACCESSORIES	\$111.00	25%	\$83.25
997003	PADS, BLACK, 32"X14" (BOX OF 5)	BOOST 32 MODEL ACCESSORIES	\$64.70	25%	\$48.53
997004	PADS, RED, 32"X14" (BOX OF 5)	BOOST 32 MODEL ACCESSORIES	\$53.30	25%	\$39.98
997005	PADS, WHITE, 32"X14" (BOX OF 5)	BOOST 32 MODEL ACCESSORIES	\$52.30	25%	\$39.23
997007	PADS, BLUE, 32"X14" (BOX OF 5)	BOOST 32 MODEL ACCESSORIES	\$53.30	25%	\$39.98
997012	BOOST WET SCREENS 14" X 32" 60 GRIT (BOX OF 10)	BOOST 32 MODEL ACCESSORIES	\$282.50	25%	\$211.88
997013	BOOST WET SCREENS 14" X 32" 80 GRIT (BOX OF 10)	BOOST 32 MODEL ACCESSORIES	\$197.40	25%	\$148.05
997014	BOOST WET SCREENS 14" X 32" 100 GRIT (BOX OF 10)	BOOST 32 MODEL ACCESSORIES	\$214.30	25%	\$160.73
997015	BOOST WET SCREENS 14" X 32" 120 GRIT (BOX OF 10)	BOOST 32 MODEL ACCESSORIES	\$186.70	25%	\$140.03
997017	PADS, 3M HIPRO, 32"X14" (BOX OF 10)	BOOST 32 MODEL ACCESSORIES	\$181.80	25%	\$136.35
997019	PADS, MAROON SURFACE PREP, 32"X14" (BOX OF 10)	BOOST 32 MODEL ACCESSORIES	\$229.80	25%	\$172.35
10399A	SQUEEGEE ASSEMBLY COMPLETE, 35" INCLUDES URETHANE BLADES	CYLINDRICAL 28 MODEL ACCESSORIES	\$351.70	25%	\$263.78
11332A	SQUEEGEE BLADE KIT, FRONT AND REAR URETHANE BLADES	CYLINDRICAL 28 MODEL ACCESSORIES	\$66.70	25%	\$50.03
11335A	SQUEEGEE BLADE KIT, FRONT AND REAR NATURAL GUM RUBBER BLADES	CYLINDRICAL 28 MODEL ACCESSORIES	\$29.20	25%	\$21.90
11338A	SQUEEGEE BLADE KIT, FRONT AND REAR RED GUM RUBBER BLADES	CYLINDRICAL 28 MODEL ACCESSORIES	\$93.20	25%	\$69.90
56412046	PROLENE CYLINDRICAL BRUSH, 28 INCH (71 CM)	CYLINDRICAL 28 MODEL ACCESSORIES	\$100.00	25%	\$75.00
56412191	SOFT NYLON CYLINDRICAL BRUSH, 28 INCH (71 CM)	CYLINDRICAL 28 MODEL ACCESSORIES	\$152.00	25%	\$114.00
56412192	HARD NYLON CYLINDRICAL BRUSH, 28 INCH (71 CM)	CYLINDRICAL 28 MODEL ACCESSORIES	\$205.90	25%	\$154.43
56412193	MIDLITE GRIT 180 CYLINDRICAL BRUSH, 28 INCH (71 CM)	CYLINDRICAL 28 MODEL ACCESSORIES	\$200.00	25%	\$150.00
56412194	DYNA GRIT 80 CYLINDRICAL BRUSH, 28 INCH (71 CM)	CYLINDRICAL 28 MODEL ACCESSORIES	\$200.00	25%	\$150.00
56412195	MAGNA GRIT 46 CYLINDRICAL BRUSH, 28 INCH (71 CM)	CYLINDRICAL 28 MODEL ACCESSORIES	\$272.70	25%	\$204.53
10382A	LITE GRIT DISC BRUSH, 13 INCH (33 CM)	DISC 26 MODEL ACCESSORIES	\$232.90	25%	\$174.68
10398A	SQUEEGEE ASSEMBLY COMPLETE, 32.5" INCLUDES URETHANE BLADES	DISC 26 MODEL ACCESSORIES	\$329.40	25%	\$247.05
11333A	SQUEEGEE BLADE KIT, FRONT AND REAR URETHANE BLADES	DISC 26 MODEL ACCESSORIES	\$86.50	25%	\$64.88
11336A	SQUEEGEE BLADE KIT, FRONT AND REAR NATURAL GUM RUBBER BLADES	DISC 26 MODEL ACCESSORIES	\$32.80	25%	\$24.60
11339A	SQUEEGEE BLADE KIT, FRONT AND REAR RED GUM RUBBER BLADES	DISC 26 MODEL ACCESSORIES	\$49.40	25%	\$37.05

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11437A	NYLON DISC BRUSH, 13 INCH (33 CM)	DISC 26 MODEL ACCESSORIES	\$135.30	25%	\$101.48
11438A	POLYPROPYLENE DISC BRUSH, 13 INCH (33 CM)	DISC 26 MODEL ACCESSORIES	\$111.50	25%	\$83.63
11439A	CLEAN GRIT DISC BRUSH, 13 INCH (33 CM)	DISC 26 MODEL ACCESSORIES	\$230.80	25%	\$173.10
11440A	SUPERGRIT DISC BRUSH, 13 INCH (33 CM)	DISC 26 MODEL ACCESSORIES	\$230.80	25%	\$173.10
38035A	PAD DRIVER ASSEMBLY, 13 INCH (33 CM)	DISC 26 MODEL ACCESSORIES	\$145.10	25%	\$108.83
10383A	LITE GRIT DISC BRUSH, 14 INCH (36 CM)	DISC 28 MODEL ACCESSORIES	\$248.80	25%	\$186.60
10399A	SQUEEGEE ASSEMBLY COMPLETE, 35" INCLUDES URETHANE BLADES	DISC 28 MODEL ACCESSORIES	\$351.70	25%	\$263.78
10874A	NYLON DISC BRUSH, 14 INCH (36 CM)	DISC 28 MODEL ACCESSORIES	\$161.30	25%	\$120.98
11332A	SQUEEGEE BLADE KIT, FRONT AND REAR URETHANE BLADES	DISC 28 MODEL ACCESSORIES	\$66.70	25%	\$50.03
11335A	SQUEEGEE BLADE KIT, FRONT AND REAR NATURAL GUM RUBBER BLADES	DISC 28 MODEL ACCESSORIES	\$29.20	25%	\$21.90
11338A	SQUEEGEE BLADE KIT, FRONT AND REAR RED GUM RUBBER BLADES	DISC 28 MODEL ACCESSORIES	\$93.20	25%	\$69.90
11426B	SUPER GRIT DISC BRUSH, 14 INCH (36 CM)	DISC 28 MODEL ACCESSORIES	\$264.20	25%	\$198.15
11427B	POLYPROPYLENE DISC BRUSH, 14 INCH (36 CM)	DISC 28 MODEL ACCESSORIES	\$88.00	25%	\$66.00
11431B	CLEAN GRIT DISC BRUSH, 14 INCH (36 CM)	DISC 28 MODEL ACCESSORIES	\$264.20	25%	\$198.15
38036A	PAD DRIVER, 14 INCH (36 CM)	DISC 28 MODEL ACCESSORIES	\$216.80	25%	\$162.60
10384A	LITE GRIT DISC BRUSH, 17 INCH (43 CM)	DISC 34 MODEL ACCESSORIES	\$375.10	25%	\$281.33
10748A	SQUEEGEE ASSEMBLY COMPLETE, 41" INCLUDES URETHANE BLADES	DISC 34 MODEL ACCESSORIES	\$411.10	25%	\$308.33
10875A	NYLON DISC BRUSH, 17 INCH (43 CM)	DISC 34 MODEL ACCESSORIES	\$189.90	25%	\$142.43
11331A	SQUEEGEE BLADE KIT, FRONT AND REAR URETHANE BLADES	DISC 34 MODEL ACCESSORIES	\$116.70	25%	\$87.53
11334A	SQUEEGEE BLADE KIT, FRONT AND REAR NATURAL GUM RUBBER BLADES	DISC 34 MODEL ACCESSORIES	\$36.10	25%	\$27.08
11337A	SQUEEGEE BLADE KIT, FRONT AND REAR RED GUM RUBBER BLADES	DISC 34 MODEL ACCESSORIES	\$50.00	25%	\$37.50
11424B	POLYPROPYLENE DISC BRUSH, 17 INCH (43 CM)	DISC 34 MODEL ACCESSORIES	\$110.00	25%	\$82.50
11425B	SUPER GRIT DISC BRUSH, 17 INCH (43 CM)	DISC 34 MODEL ACCESSORIES	\$300.00	25%	\$225.00
11430B	CLEAN GRIT DISC BRUSH, 17 INCH (43 CM)	DISC 34 MODEL ACCESSORIES	\$300.00	25%	\$225.00
38034A	PAD DRIVER, 17 INCH (43CM)	DISC 34 MODEL ACCESSORIES	\$205.00	25%	\$153.75

FOCUS® II LARGE S

FOCUS® II LARGE W

56381826	FOCUS® II LARGE 34 DISC	242 AH WET BATTERIES, SHELF CHARGER, PAD HOLDER	\$12,869.00	22%	\$10,037.82
56381830	FOCUS® II LARGE 34 DISC	242 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$13,069.00	22%	\$10,193.82
56381832	FOCUS® II LARGE 34 DISC	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$15,169.00	22%	\$11,831.82

OPTIONS AND ACCE

56315290	36 INCH (92 CM) SQUEEGEE ASSEMBLY COMPLETE WITH CASTING, NATURAL GUM RUBBER BLADES		\$366.10	25%	\$274.58
56315348	36 INCH (92 CM) SQUEEGEE BLADE KIT, NATURAL GUM RUBBER, INCLUDES FRONT AND REAR BLADE		\$30.00	25%	\$22.50
56315352	36 INCH (92 CM) SQUEEGEE BLADE KIT, RED GUM RUBBER, FRONT AND REAR BLADE		\$66.70	25%	\$50.03
53390A	CLARKE 36 VOLT BATTERY MAINTENANCE SYSTEM		\$497.70	25%	\$373.28
56112141	VACUUM WAND KIT, INCLUDES TOTE BAG HOLDER		\$293.20	25%	\$219.90
56314981	BATTERY WATERING KIT WITH INSTRUCTION SHEET (FIELD INSTALLED ONLY)		\$580.70	25%	\$435.53
56315316	TOTE BAG (20 IN X 15 IN X 5 IN), MOUNTS ON LEFT SIDE OF MACHINE (FIELD INSTALLED ONLY)		\$86.70	25%	\$65.03
56397453	BATTERY WATER LEVEL INDICATOR "HYDRO EYE"		\$51.80	25%	\$38.85
10384A	LITE GRIT DISC BRUSH, 17 INCH (43 CM)		\$375.10	25%	\$281.33
10875A	NYLON DISC BRUSH, 17 INCH (43 CM)		\$189.90	25%	\$142.43
11424B	POLYPROPYLENE DISC BRUSH, 17 INCH (43 CM)		\$110.00	25%	\$82.50
11425B	SUPER GRIT DISC BRUSH, 17 INCH (43 CM)		\$300.00	25%	\$225.00
11430B	CLEAN GRIT DISC BRUSH, 17 INCH (43 CM)		\$300.00	25%	\$225.00
56315942	17 INCH (43CM) PAD HOLDER		\$62.30	25%	\$46.73
56314865	42 INCH (107 CM) SQUEEGEE BLADE KIT, RED GUM RUBBER, INCLUDES FRONT AND REAR BLADE		\$58.10	25%	\$43.58
56315632	42 INCH (107 CM) SQUEEGEE ASSEMBLY COMPLETE WITH METAL CASTING, NATURAL GUM RUBBER BLAD		\$650.90	25%	\$488.18
56315674	42 INCH (107 CM) SQUEEGEE BLADE KIT, NATURAL GUM RUBBER, INCLUDES FRONT AND REAR BLADE		\$31.70	25%	\$23.78

FOCUS® II MICRO RI

FOCUS® II MICRO RI

56382630	FOCUS® II 28 BOOST®	242 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$12,749.00	22%	\$9,944.22
56382631	FOCUS® II 28 BOOST®	255 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$13,863.00	22%	\$10,813.14

NILFISK-ADVANCE, INC.
CLARKE AEPA PRICE LIST
IFB #015- C Custodial Equipment and Supplies

EFFECTIVE - January 1, 2015

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Model Number	Description	Accessory Used On / Opts Included in Machine Package	Suggested List	Discount	Dealer Net
56382632	FOCUS® II 28 BOOST®	242 AH WET BATTERIES, ONBOARD CHARGER, CHEMICAL MIXING, PAD HOLDER	\$13,348.00	22%	\$10,411.44
56382633	FOCUS® II 28 BOOST®	255 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, CHEMICAL MIXING, PAD HOLDER	\$14,462.00	22%	\$11,280.36
FOCUS® II MICRO RI					
56382626	FOCUS®II 26 DISC	242 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$11,775.00	22%	\$9,184.50
56382627	FOCUS®II 26 DISC	255 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$12,889.00	22%	\$10,053.42
56382628	FOCUS®II 26 DISC	242 AH WET BATTERIES, ONBOARD CHARGER, CHEMICAL MIXING, PAD HOLDER	\$12,373.00	22%	\$9,650.94
56382629	FOCUS®II 26 DISC	255 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, CHEMICAL MIXING, PAD HOLDER	\$13,487.00	22%	\$10,519.86
OPTIONS AND ACCE					
10382A	LITE GRIT DISC BRUSH, 13 INCH (33 CM)	26 INCH (66 CM) DISC ACCESSORIES	\$232.90	25%	\$174.68
11437A	NYLON DISC BRUSH, 13 INCH (33 CM)	26 INCH (66 CM) DISC ACCESSORIES	\$135.30	25%	\$101.48
11438A	POLYPROPYLENE DISC BRUSH, 13 INCH (33 CM)	26 INCH (66 CM) DISC ACCESSORIES	\$111.50	25%	\$83.63
11439A	CLEAN GRIT DISC BRUSH, 13 INCH (33 CM)	26 INCH (66 CM) DISC ACCESSORIES	\$230.80	25%	\$173.10
11440A	SUPERGRIT DISC BRUSH, 13 INCH (33 CM)	26 INCH (66 CM) DISC ACCESSORIES	\$230.80	25%	\$173.10
38035A	PAD DRIVER ASSEMBLY, 13 INCH (33 CM)	26 INCH (66 CM) DISC ACCESSORIES	\$145.10	25%	\$108.83
30794A	VELCRO, 2 SIDED 14" X 28" (AFFIXES MAROON SURFACE PREP PAD TO RED BACKER PAD)	28 INCH (71 CM) BOOST ACCESSORIES	\$92.30	25%	\$69.23
997000	PADS, BLACK, 28"X14" (BOX OF 5)	28 INCH (71 CM) BOOST ACCESSORIES	\$55.40	25%	\$41.55
997001	PADS, RED, 28"X14" (BOX OF 5)	28 INCH (71 CM) BOOST ACCESSORIES	\$46.20	25%	\$34.65
997002	PADS, WHITE, 28"X14" (BOX OF 5)	28 INCH (71 CM) BOOST ACCESSORIES	\$46.20	25%	\$34.65
997006	PADS, BLUE, 28"X14" (BOX OF 5)	28 INCH (71 CM) BOOST ACCESSORIES	\$46.20	25%	\$34.65
997008	BOOST WET SCREENS 14" X 28" 60 GRIT (BOX OF 10)	28 INCH (71 CM) BOOST ACCESSORIES	\$200.80	25%	\$150.60
997009	BOOST WET SCREENS 14" X 28" 80 GRIT (BOX OF 10)	28 INCH (71 CM) BOOST ACCESSORIES	\$166.00	25%	\$124.50
997010	BOOST WET SCREENS 14" X 28" 100 GRIT (BOX OF 10)	28 INCH (71 CM) BOOST ACCESSORIES	\$112.50	25%	\$84.38
997011	BOOST WET SCREENS 14" X 28" 120 GRIT (BOX OF 10)	28 INCH (71 CM) BOOST ACCESSORIES	\$206.40	25%	\$154.80
997016	PADS, 3M HIPRO, 28"X14" (BOX OF 10)	28 INCH (71 CM) BOOST ACCESSORIES	\$175.80	25%	\$131.85
997018	MAROON SURFACE PREP PAD (SPP), 28"X14" (BOX OF 10)	28 INCH (71 CM) BOOST ACCESSORIES	\$198.00	25%	\$148.50
50478A	ROTOMOLD WIPE ON TANK PROTECTANT, 1 QUART (.9 L) BOTTLE	COMMON ACCESSORIES FOR BOOST AND DISC	\$17.60	25%	\$13.20
50575A	BATTERY WATERING CAN WITH AUTOMATIC SHUT-OFF, 2 QUART (1.9L)	COMMON ACCESSORIES FOR BOOST AND DISC	\$43.10	25%	\$32.33
53391A	CLARKE 24 VOLT BATTERY MAINTENANCE SYSTEM	COMMON ACCESSORIES FOR BOOST AND DISC	\$372.60	25%	\$279.45
56601527	BATTERY WATERING KIT WITH INSTRUCTION SHEET, FOR MACHINES WITH FOUR 6V BATTERIES	COMMON ACCESSORIES FOR BOOST AND DISC	\$467.40	25%	\$350.55
9097804000	REAR SQUEEGEE BLADE KIT, RED RUBBER, INCLUDES FRONT AND REAR BLADE	COMMON ACCESSORIES FOR BOOST AND DISC	\$100.30	25%	\$75.23
9098224000	SQUEEGEE HOSE ADAPTER TO EMPTY SOLUTION TANK, WHITE	COMMON ACCESSORIES FOR BOOST AND DISC	\$6.10	25%	\$4.58
9098728000	REAR SQUEEGEE ASSEMBLY COMPLETE, INCLUDES CASTING AND POLYURETHANE BLADES	COMMON ACCESSORIES FOR BOOST AND DISC	\$543.80	25%	\$407.85
9098729000	REAR SQUEEGEE BLADE KIT, POLYURETHANE, INCLUDES THE FRONT AND REAR BLADE	COMMON ACCESSORIES FOR BOOST AND DISC	\$116.70	25%	\$87.53
9098937000	FLASHING WARNING BEACON KIT, AMBER	COMMON ACCESSORIES FOR BOOST AND DISC	\$331.10	25%	\$248.33
FOCUS® II RIDER AL					
FOCUS® II RIDER 28					
56114020	FOCUS® II 28 BOOST®	310 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$15,405.00	22%	\$12,015.90
56114023	FOCUS® II 28 BOOST®	420 AH WET BATTERIES, SHELF CHARGER, PAD HOLDER	\$16,068.00	22%	\$12,533.04
56114025	FOCUS® II 28 BOOST®	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$18,557.00	22%	\$14,474.46
56114022	FOCUS® II 28 BOOST®	310 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXING SYSTEM	\$15,946.00	22%	\$12,437.88
56114024	FOCUS® II 28 BOOST®	420 AH WET BATTERIES, SHELF CHARGER, PAD HOLDER AND CHEMICAL MIXING SYSTEM	\$16,609.00	22%	\$12,955.02
56114026	FOCUS® II 28 BOOST®	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXIN	\$19,098.00	22%	\$14,896.44
FOCUS® II RIDER 28					
56114012	FOCUS® II 28 DISC	310 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$15,328.00	22%	\$11,955.84
56114015	FOCUS® II 28 DISC	420 AH WET BATTERIES, SHELF CHARGER, PAD HOLDER	\$15,991.00	22%	\$12,472.98
56114017	FOCUS® II 28 DISC	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$18,480.00	22%	\$14,414.40
56114014	FOCUS® II 28 DISC	310 AH WET BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXING SYSTEM	\$15,869.00	22%	\$12,377.82
56114016	FOCUS® II 28 DISC	420 AH WET BATTERIES, SHELF CHARGER, PAD HOLDER AND CHEMICAL MIXING SYSTEM	\$16,532.00	22%	\$12,894.96
56114018	FOCUS® II 28 DISC	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXIN	\$19,021.00	22%	\$14,836.38
FOCUS® II RIDER 34					

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56114031	FOCUS® II 34 DISC	420 AH WET BATTERIES,SHELF CHARGER, PAD HOLDER	\$16,623.00	22%	\$12,965.94
56114033	FOCUS® II 34 DISC	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER	\$19,112.00	22%	\$14,907.36
56114032	FOCUS® II 34 DISC	420 AH WET BATTERIES, SHELF CHARGER, PAD HOLDER) SAND CHEMICAL MIXING SYSTEM	\$17,164.00	22%	\$13,387.92
56114034	FOCUS® II 34 DISC	312 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, PAD HOLDER AND CHEMICAL MIXIN	\$19,653.00	22%	\$15,329.34
OPTIONS AND ACCE					
30794A	VELCRO, 2 SIDED 14" X 28" (AFFIXES MAROON SURFACE PREP PAD TO RED BACKER PAD)	28 INCH (71 CM) BOOST ACCESSORIES	\$92.30	25%	\$69.23
56114359	SIDE SKIRT BLADE KIT, NATURAL GUM RUBBER, INCLUDES LEFT AND RIGHT SKIRT	28 INCH (71 CM) BOOST ACCESSORIES	\$30.10	25%	\$22.58
56114360	SIDE SKIRT BLADE KIT, POLYURETHANE, INCLUDES LEFT AND RIGHT SKIRT	28 INCH (71 CM) BOOST ACCESSORIES	\$98.70	25%	\$74.03
56114361	SIDE SKIRT BLADE KIT, RED RUBBER, INCLUDES LEFT AND RIGHT SKIRT	28 INCH (71 CM) BOOST ACCESSORIES	\$76.80	25%	\$57.60
56382734	REAR SQUEEGEE BLADE KIT, NATURAL GUM RUBBER, INCLUDES FRONT AND REAR BLADE, THICK BLADE	28 INCH (71 CM) BOOST ACCESSORIES	\$28.90	25%	\$21.68
56382735	REAR SQUEEGEE BLADE KIT, RED RUBBER, INCLUDES FRONT AND REAR BLADE, THICK BLADE	28 INCH (71 CM) BOOST ACCESSORIES	\$80.00	25%	\$60.00
56382737	REAR SQUEEGEE BLADE KIT, POLYURETHANE, INCLUDES FRONT AND REAR BLADE, THICK BLADE	28 INCH (71 CM) BOOST ACCESSORIES	\$94.00	25%	\$70.50
997000	PADS, BLACK, 28"X14" (BOX OF 5)	28 INCH (71 CM) BOOST ACCESSORIES	\$55.40	25%	\$41.55
997001	PADS, RED, 28"X14" (BOX OF 5)	28 INCH (71 CM) BOOST ACCESSORIES	\$46.20	25%	\$34.65
997002	PADS, WHITE, 28"X14" (BOX OF 5)	28 INCH (71 CM) BOOST ACCESSORIES	\$46.20	25%	\$34.65
997006	PADS, BLUE, 28"X14" (BOX OF 5)	28 INCH (71 CM) BOOST ACCESSORIES	\$46.20	25%	\$34.65
997008	BOOST WET SCREENS 14" X 28" 60 GRIT (BOX OF 10)	28 INCH (71 CM) BOOST ACCESSORIES	\$200.80	25%	\$150.60
997009	BOOST WET SCREENS 14" X 28" 80 GRIT (BOX OF 10)	28 INCH (71 CM) BOOST ACCESSORIES	\$166.00	25%	\$124.50
997010	BOOST WET SCREENS 14" X 28" 100 GRIT (BOX OF 10)	28 INCH (71 CM) BOOST ACCESSORIES	\$112.50	25%	\$84.38
997011	BOOST WET SCREENS 14" X 28" 120 GRIT (BOX OF 10)	28 INCH (71 CM) BOOST ACCESSORIES	\$206.40	25%	\$154.80
997016	PADS, 3M HIPRO, 28"X14" (BOX OF 10)	28 INCH (71 CM) BOOST ACCESSORIES	\$175.80	25%	\$131.85
997018	MAROON SURFACE PREP PAD (SPP), 28"X14" (BOX OF 10)	28 INCH (71 CM) BOOST ACCESSORIES	\$198.00	25%	\$148.50
56114223	POLY DISC BRUSH, 14 INCH (36 CM)	28 INCH (71 CM) DISC ACCESSORIES	\$82.80	25%	\$62.10
56114224	NYLON DISC BRUSH, 14 INCH (36 CM)	28 INCH (71 CM) DISC ACCESSORIES	\$103.00	25%	\$77.25
56114225	LITE GRIT BRUSH, 14 INCH (36 CM)	28 INCH (71 CM) DISC ACCESSORIES	\$172.90	25%	\$129.68
56114226	CLEAN GRIT BRUSH, 14 INCH (36 CM)	28 INCH (71 CM) DISC ACCESSORIES	\$172.90	25%	\$129.68
56114227	SUPER GRIT BRUSH, 14 INCH (36 CM)	28 INCH (71 CM) DISC ACCESSORIES	\$172.90	25%	\$129.68
56114242	SHORT TRIM PAD HOLDER WITH PAD RETAINER, 14 INCH (36 CM)	28 INCH (71 CM) DISC ACCESSORIES	\$87.20	25%	\$65.40
56114364	DECK SKIRT BLADE KIT, NATURAL GUM RUBBER, INCLUDES LEFT AND RIGHT BLADES	28 INCH (71 CM) DISC ACCESSORIES	\$30.10	25%	\$22.58
56114366	DECK SKIRT BLADE KIT, POLYURETHANE, INCLUDES LEFT AND RIGHT BLADES	28 INCH (71 CM) DISC ACCESSORIES	\$102.50	25%	\$76.88
56114368	DECK SKIRT BLADE KIT, RED RUBBER, INCLUDES LEFT AND RIGHT BLADES	28 INCH (71 CM) DISC ACCESSORIES	\$59.70	25%	\$44.78
56382734	REAR SQUEEGEE BLADE KIT, NATURAL GUM RUBBER, INCLUDES FRONT AND REAR BLADE, THICK BLADE	28 INCH (71 CM) DISC ACCESSORIES	\$28.90	25%	\$21.68
56382735	REAR SQUEEGEE BLADE KIT, RED RUBBER, INCLUDES FRONT AND REAR BLADE, THICK BLADE	28 INCH (71 CM) DISC ACCESSORIES	\$80.00	25%	\$60.00
56382737	REAR SQUEEGEE BLADE KIT, POLYURETHANE, INCLUDES FRONT AND REAR BLADE, THICK BLADE	28 INCH (71 CM) DISC ACCESSORIES	\$94.00	25%	\$70.50
56505195	PAD RETAINER/CENTERING DEVICE ONLY, SNAP LOCK	28 INCH (71 CM) DISC ACCESSORIES	\$17.40	25%	\$13.05
56601248	FRONT SKIRT, GUM RUBBER FOR 28 IN. (71CM) DISC DECKS	28 INCH (71 CM) DISC ACCESSORIES	\$18.90	25%	\$14.18
56601521	FRONT SKIRT, POLYURETHANE FOR 28 IN. (71CM) DISC DECKS	28 INCH (71 CM) DISC ACCESSORIES	\$35.60	25%	\$26.70
56114228	POLY BRUSH, 17 INCH (43 CM)	34 INCH (86 CM) DISC ACCESSORIES	\$105.60	25%	\$79.20
56114229	NYLON BRUSH, 17 INCH (43 CM)	34 INCH (86 CM) DISC ACCESSORIES	\$130.50	25%	\$97.88
56114230	LITE GRIT BRUSH, 17 INCH (43 CM)	34 INCH (86 CM) DISC ACCESSORIES	\$218.60	25%	\$163.95
56114231	MEDIUM GRIT BRUSH, 17 INCH (43 CM)	34 INCH (86 CM) DISC ACCESSORIES	\$218.60	25%	\$163.95
56114232	HEAVY GRIT BRUSH, 17 INCH (43 CM)	34 INCH (86 CM) DISC ACCESSORIES	\$218.60	25%	\$163.95
56114243	PAD DRIVER, 17 INCH (43 CM)	34 INCH (86 CM) DISC ACCESSORIES	\$97.90	25%	\$73.43
56114364	DECK SKIRT BLADE KIT, NATURAL GUM RUBBER, INCLUDES LEFT AND RIGHT BLADES	34 INCH (86 CM) DISC ACCESSORIES	\$30.10	25%	\$22.58
56114366	DECK SKIRT BLADE KIT, POLYURETHANE, INCLUDES LEFT AND RIGHT BLADES	34 INCH (86 CM) DISC ACCESSORIES	\$102.50	25%	\$76.88
56114368	DECK SKIRT BLADE KIT, RED RUBBER, INCLUDES LEFT AND RIGHT BLADES	34 INCH (86 CM) DISC ACCESSORIES	\$59.70	25%	\$44.78
56382738	REAR SQUEEGEE BLADE KIT, GUM RUBBER, INCLUDES FRONT AND REAR BLADE, THICK BLADE	34 INCH (86 CM) DISC ACCESSORIES	\$36.70	25%	\$27.53
56382739	REAR SQUEEGEE BLADE KIT, RED RUBBER, INCLUDES FRONT AND REAR BLADE, THICK BLADE	34 INCH (86 CM) DISC ACCESSORIES	\$86.70	25%	\$65.03
56382740	REAR SQUEEGEE BLADE KIT, POLYURETHANE, INCLUDES FRONT AND REAR BLADE, THICK BLADE	34 INCH (86 CM) DISC ACCESSORIES	\$115.70	25%	\$86.78
56601275	FRONT SKIRT, GUM RUBBER FOR 34 IN. (86CM) DISC DECKS	34 INCH (86 CM) DISC ACCESSORIES	\$18.50	25%	\$13.88
56601522	FRONT SKIRT, POLYURETHANE FOR 34 IN. (86CM) DISC DECKS	34 INCH (86 CM) DISC ACCESSORIES	\$112.50	25%	\$84.38
50478A	ROTMOLD WIPE ON TANK PROTECTANT, 1 QUART (.9 L) BOTTLE	COMMON ACCESSORIES FOR ALL MODELS	\$17.60	25%	\$13.20
53391A	CLARKE 24 VOLT BATTERY MAINTENANCE SYSTEM	COMMON ACCESSORIES FOR ALL MODELS	\$372.60	25%	\$279.45
56114088	CHEMICAL MIXING SYSTEM, DEALER INSTALLED	COMMON ACCESSORIES FOR ALL MODELS	\$572.50	25%	\$429.38

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56114245	DUAL VACUUM MOTOR KIT, ADDS A SECOND VACUUM MOTOR	COMMON ACCESSORIES FOR ALL MODELS	\$378.80	25%	\$284.10
56114246	VACUUM MOTOR SOUND REDUCTION KIT, ONE NEEDED PER MACHINE	COMMON ACCESSORIES FOR ALL MODELS	\$111.30	25%	\$83.48
56114253	FLASHING AMBER WARNING BEACON KIT	COMMON ACCESSORIES FOR ALL MODELS	\$327.00	25%	\$245.25
56397453	BATTERY WATER LEVEL INDICATOR "HYDRO EYE"	COMMON ACCESSORIES FOR ALL MODELS	\$51.80	25%	\$38.85
56409441	USER PROGRAMMER FOR CURTIS SPEED CONTROL	COMMON ACCESSORIES FOR ALL MODELS	\$504.50	25%	\$378.38
56409823	PROGRAMMER CABLE ASSEMBLY FOR USE WITH CURTIS SPEED CONTROL PROGRAMMER	COMMON ACCESSORIES FOR ALL MODELS	\$48.00	25%	\$36.00
56422162	SEAT BELT KIT	COMMON ACCESSORIES FOR ALL MODELS	\$367.50	25%	\$275.63
56601087	VACUUM WAND KIT WITH CADDY	COMMON ACCESSORIES FOR ALL MODELS	\$337.30	25%	\$252.98
56601527	BATTERY WATERING KIT WITH INSTRUCTION SHEET, FOR MACHINES WITH FOUR 6V BATTERIES	COMMON ACCESSORIES FOR ALL MODELS	\$467.40	25%	\$350.55
7-03-04249	DUAL ARMREST KIT	COMMON ACCESSORIES FOR ALL MODELS	\$114.80	25%	\$86.10

NEW MACHINES

CANISTER VACUUM:					
107410362	SALTIX 10 HEPA		\$351.00	33%	\$235.17
OPTIONS AND ACCE					
1470765500	HOSE CPL D32		\$48.90	25%	\$36.68
1408492520	COMBINATION NOZZLE		\$66.90	25%	\$50.18
1408244500	BRUSH NOZZLE KIT		\$9.30	25%	\$6.98
1470670500	MOTOR PROTECTION FILTER 3 EA		\$16.50	25%	\$12.38
1471432500	SACK FILTER CPL		\$30.80	25%	\$23.10
1408618000	FILTER BAGS-PKG OF 10		\$18.30	25%	\$13.73
118130500	TELESCOPIC EXT ALUM 630TO950MM		\$44.00	25%	\$33.00
32043700	UPHOLSTERY NOZZLE W INSERTION		\$17.50	25%	\$13.13

WET/DRY VACUUMS

CLARKE18WD SUMMIT PRO 18SQ					
		SQUEEGEE KIT INCLUDED	\$792.00	33%	\$530.64
OPTIONS AND ACCE					
GV0014	VACUUM FILTER ASSY		\$12.60	25%	\$9.45
GV25014	BUBBLE BUSTER		\$11.40	25%	\$8.55
VA85018	HOSE ASSEMBLY		\$18.90	25%	\$14.18
VA00001A	24IN FRT MOUNT SQUEEGEE		\$58.20	25%	\$43.65
VA00002A	30 FRT MT SQUEEGEE ASSY W/BL		\$77.90	25%	\$58.43
VA20288	HOSE ASSY		\$27.70	25%	\$20.78
VA20803	DUSTING TOOL		\$6.30	25%	\$4.73
VA20248	TUBE		\$17.20	25%	\$12.90
VA20209	OBS - REPL BY VA20391		\$17.20	25%	\$12.90
GV0040-D	DRY PICKUP TOOL		\$33.40	25%	\$25.05
GV0040-W	WET PICKUP TOOL		\$24.20	25%	\$18.15
VA20806	CREVICE TOOL		\$5.00	25%	\$3.75

AUTOMATIC SCRUBI

MICRO SCRUBBERS					
CLARKE380B	MA50 15B	33 AH (AGM) BATTERIES, ONBOARD CHARGER, AND 15" BRUSH	\$2,332.00	22%	\$1,818.96
9087345020	VANTAGE 14	84 AH MAINT-FREE (AGM) BATTERY, ONBOARD CHARGER, AND PROLENE BRUSH	\$3,312.00	22%	\$2,583.36
OPTIONS AND ACCE					
80521210	CHARGER HF 12V 20A SB50G	VANTAGE 14	\$466.30	25%	\$349.73
9098998000	SQUEEGEE KIT	VANTAGE 14	\$95.10	25%	\$71.33
9099007000	BRUSH D.370 UNION MIX	VANTAGE 14	\$99.30	25%	\$74.48
9099009000	BRUSH D.370 MIDLITE GRIT	VANTAGE 14	\$189.40	25%	\$142.05
9099010000	PAD HOLDER D.350MM	VANTAGE 14	\$99.50	25%	\$74.63
9099027000	BLADES SQUEEGEE KIT	VANTAGE 14	\$38.40	25%	\$28.80
9099672000	PAD HOLDER GRIP 14IN	VANTAGE 14	\$71.60	25%	\$53.70
9100000000	BRUSH D.370MM 14 UNION MIX	VANTAGE 14	\$81.80	25%	\$61.35
9100000001	BRUSH D.370MM 14 PROLITE PPL	VANTAGE 14	\$52.10	25%	\$39.08

NILFISK-ADVANCE, INC.
CLARKE AEPA PRICE LIST
IFB #015- C Custodial Equipment and Supplies

EFFECTIVE - January 1, 2015

Supersedes all other price lists

Model Number	Description	Accessory Used On / Opts Included in Machine Package	Suggested List	Discount	Dealer Net
910000002	BRUSH D.370MM 14 MID GRIT 240	VANTAGE 14	\$155.50	25%	\$116.63
910000003	BRUSH D.370MM 14 MIDLITE GRIT	VANTAGE 14	\$155.50	25%	\$116.63
910000077	BLADES PU KIT 370MM/14	VANTAGE 14	\$46.70	25%	\$35.03
910000085	SQUEEGEE 438MM/17 KIT	VANTAGE 14	\$78.60	25%	\$58.95
976037	PAD-WHITE-14-5/CS	VANTAGE 14	\$22.20	25%	\$16.65
976038	PAD-RED-14-5/CS	VANTAGE 14	\$22.20	25%	\$16.65
976039	PADS CS 14 BLUE 51	VANTAGE 14	\$22.20	25%	\$16.65
976040	PAD-BROWN-14-5/CS	VANTAGE 14	\$22.20	25%	\$16.65
VF89503	SQUEEGEE BLADE REAR	MA50 15B	\$9.20	25%	\$6.90
VF89801	BRUSH ASSEMBLY	MA50 15B	\$40.00	25%	\$30.00
VF89804	PAD DRIVER ASSEMBLY	MA50 15B	\$43.90	25%	\$32.93
Walk Behind Compar					
CLARKE430C	CA30 17E	CORD-ELECTRIC, 120V, INCLUDES PAD DRIVER	\$2,123.00	22%	\$1,655.94
CLARKE510B	CA30 20B	105 AH MAINT-FREE (AGM) BATTERIES, ONBOARD CHARGER, AND PAD DRIVER	\$4,112.00	22%	\$3,207.36
Options and Accessori					
VF90103	17 IN BLADE FRONT		\$11.60	25%	\$8.70
VF90104	17 IN BLADE REAR		\$15.10	25%	\$11.33
VF90453	17 IN PAD		\$79.00	25%	\$59.25
VF90411	17 BRUSH		\$55.30	25%	\$41.48
VF90119	20 IN BLADE FRONT		\$12.30	25%	\$9.23
VF90120	20 IN BLADE REAR		\$16.10	25%	\$12.08
VF90454	20 IN PAD		\$114.00	25%	\$85.50
VF90417	20 IN BRUSH		\$89.50	25%	\$67.13

AEPA FORM B: ACCEPTANCE OF BID AND CONTRACT AWARD

AEPA IFB #015 - C

CUSTODIAL SUPPLY, CUSTODIAL EQUIPMENT AND REST ROOM, BREAK ROOM, AND SAFETY SUPPLY CATALOG

NAME OF BIDDER NILFISK-ADVANCE, INC.

INSTRUCTIONS: PART I of this form is to be completed by the Bidder and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. The completed document must be scanned to a PDF format and saved to Folder A, and a completed and signed paper version must be included in the package. If approved by AEPA, the bidder is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

PART I: BIDDER

In compliance with the Invitation For Bid (IFB), the undersigned warrants that I/we have examined the Instructions to Bidders, associated documents, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, supplies and equipment incurred in compliance with all terms, conditions, specifications and amendments associated with this IFB and any written exceptions to the bid. Signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Company Name NILFISK-ADVANCE, INC. Date 10-7-14

Company Address 14600 21ST AVE NORTH City PLYMOUTH State MN Zip 55447

Contact Person ANGIE OLSON Title GOV'T ADMINISTRATION MANAGER

Authorized Signature (ink only) *Stevie D Kelly* Title Vice President

Email Address GOVERNMENTSALLES@NILFISK-ADVANCE.COM Phone 888-742-8470

PART II: AWARDING MEMBER AGENCY

Your bid response for the above identified bid is hereby accepted. As a Vendor Partner you are now bound to offer and provide the products and services identified within this IFB, your response and approved by AEPA, including all terms, conditions, specifications, exceptions and amendments. As Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. The intent of this contract is to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2016 unless terminated, canceled or extended. By mutual written agreement as warranted, the contract may be extended month by month up to six (6) months or for three (3) additional 12-month periods.

Awarding Agency _____

Agency Executive _____

Awarded this _____ day of _____ Contract Number _____

Contract to commence (Member Agency to select): _____ or March 1, 2015

(Enter date)

Full Line Product Catalog



Trusted. Reliable. Efficient.

A Nilfisk-Advance Brand

Clarke®

ABOUT CLARKE PRODUCTS

Since 1916, Clarke® quality products have helped you achieve your daily cleaning goals quickly, efficiently, and safely. Clarke has been leading the way in the innovative cleaning equipment industry with such developments as the first walk-behind scrubber in 1956, the first extractor in 1968, and the latest BOOST® Technology in 2005. Today, Clarke products are manufactured by Nilfisk-Advance, but the philosophy is still the same: providing quality, durable and high-performing products from innovative engineering.

LOCAL SALES MANAGERS & LOCAL DISTRIBUTORS

Clarke's sales force combined with local distributors is one of the best teams in the industry. We train our sales reps to anticipate your needs, know the competition's machines, and most importantly, know the Clarke machines. Clarke channels machines into the market through local distribution and we want to make sure you get the right machine the first time.

SERVICE CENTERS & SUPPORT

Located throughout the United States and Canada, there are over 400 service centers to assist you with upkeep and maintenance on your Clarke equipment. Your sales representative or customer service can help you locate the nearest center. Our Technical Service representatives can be reached at **1.800.253.0367 option 3**



CUSTOMER SERVICE PERSONNEL

When you have a question or want to place an order, we want to make sure that you get the answers you need quickly. Even if we are not the right department, we will put you in contact with the person who can help. Our staff is fully trained to meet your needs. Customer Service representatives can be reached at **1.800.253.0367 option 1**

LEASING OPTIONS

CleanLease™ offers you an alternative option to paying up front for your Clarke products. With some of the most competitive leasing rates in the industry, you may want to consider this option if you need to spread out payments for a large order or want the opportunity to make some money with your new machines before you complete paying for them. CleanLease is only available to U.S. companies at this time. *For more information, see the back cover.*

CleanLease™

DEALER SALES TRAINING

Our dealers and service centers are experts in the cleaning industry. And to keep it that way, we offer constant training and re-training opportunities so that they can stay on top of the latest changes in the industry. Clarke Sales Institute (CSI) Schools are detailed 3 day courses held in Plymouth, MN that focus on hands-on product knowledge of the Clarke cleaning products.



PRIDE PROGRAM GUARANTEE

Being a leader in the floor care industry for almost a century is hard work. It takes dedication, long hours, commitment, and, most of all, PRIDE. We take PRIDE in what we do and how we serve you. That's why we introduced the Pride Program, the standard by



which all other customer service programs are measured. We offer a 60-day satisfaction guarantee with all our equipment. If you are not completely satisfied with your equipment, we will attempt to resolve the issue or take back the machine for a full refund.

QUALITY CONTROL AND WARRANTY REGISTRATION

If you have a quality complaint or concern, we need to know about it so we can address it immediately. Please contact Technical Service at techservice@clarkeus.com.

WEBSITE

The new and improved Clarke web site offers several features, including enhanced product page displays, downloadable product brochures and operator's manuals, videos, and surplus equipment for sale. Dealers can experience enhanced features with their login, such as price lookups, order tracking, demo reporting, online ordering, promotion bulletins, and more.

Log on to:

www.clarkeus.com

to find out the latest information about Clarke equipment.

INDEX

BOOST® Technology	4	Large Area Vacuums	12
Autoscrubbers®	5-7	Extractors	12-13
Sweepers	7	Air Mover/Ventilation	14
Floor Machines	8	Tank Vacuums	14
Burnishers	9	All-Purpose Cleaners/Specialty Products .	15
Propane Stripper	10	Batteries & Accessories	15
Hip Vacuums and Canister Vacuums	10-11	Green Clean	16
Upright Vacuums	11	CleanLease™	16

BOOST®

Look for the BOOST logo on machines that feature BOOST Technology.

Using BOOST Technology, cleaning solution is introduced in front of the rectangular scrubbing pad in controlled timed pulses. The orbital pad contains the cleaning solution and carries it for the full length of the pad. Compared to traditional disc scrubbers that output water continuously and sling water away from the pad, BOOST's efficient use of the cleaning solution results in water and chemical savings of 50% to 70%.

Using less solution during cleaning keeps the operator working productively rather than in the janitor's closet emptying and refilling the scrubber tanks.

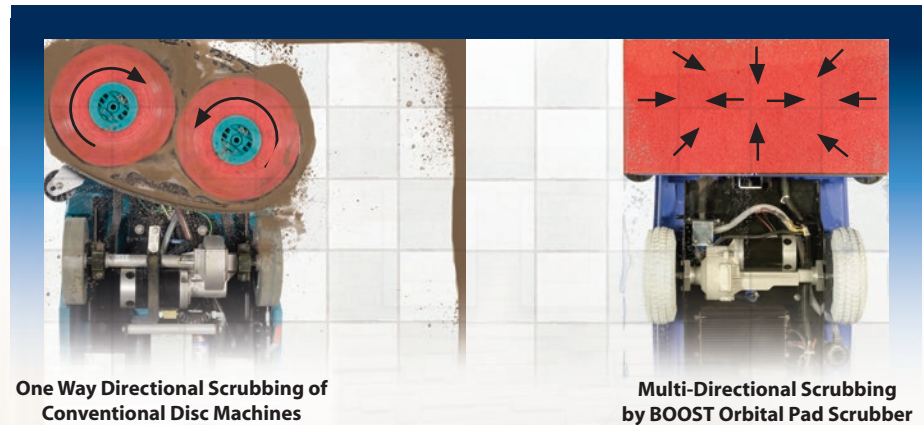
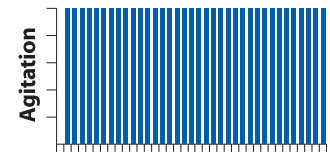
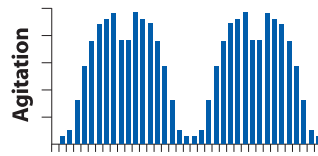
Cleaner floors allow for more effective burnishing. Dirt left behind by traditional disc scrubbers is often burnished into the finish, resulting in a yellowing of the finish. With more effective cleaning AND burnishing, the time between labor-intensive strip-and-recoats can be extended, which means less money spent on floor stripper, finish, and labor. And, BOOST pads clean right into corners and along walls, reducing labor time in additional cleaning.

WHAT MAKES BOOST® TECHNOLOGY GREEN?

- Uses 50-70% less water & chemicals than conventional scrubbers
- Strips floors chemical-free, using only water
- Reduces floor pad consumption/costs by 40%
- Lower pad pressure increases battery run times by 25%
- Multi-purpose machine - cleans, strips, and wet screens gym floors
- Cleans multiple surfaces and into corners, reducing the need for additional equipment or additional cleaning processes
- AGM batteries on all autoscrubbers (optional)

OPTIONS AVAILABLE ON AUTOSCRUBBERS WITH BOOST

- Clarke Battery Maintenance System (CBMS)
- Full line of BOOST Pads
- Replacement Squeegee Blade Kits
- Chemical Mixing System Kit
- Off-aisle Wand Kit (Focus II Mid Size 32, Focus II Rider)
- Hour Meter Kit





Vantage 14

Combining innovation, reliability and performance, the Clarke Vantage 14 marks a breakthrough in daily scrubbing for small area cleaning. The Vantage 14's integrated rotating deck enables complete scrubbing in both forward and backward directions, allowing operators to easily clean under and around obstacles.

KEY FEATURES:

- Patented, rotating deck
- Full battery-powered operation and onboard battery charger
- Compact, maneuverable design
- Quiet operation, at only 64 dB A
- Brush-assisted operation

SPECIFICATIONS:

- Single 14 inch disc scrub brush
- 3 gallon (11 L) solution / recovery tank
- Sound level: 64 dB A
- Scrub width: 14.5 in (37 cm)

MA50™ 15B

Experience convenient, intuitive scrubbing with the pad-assisted Clarke MA50™ 15B Walk-Behind Scrubber—complete with a 15 inch cleaning path, an onboard battery lasting up to 2 hours and 3.5 gallon solution and recovery tanks. These convenient features equate to cleaning productivity of up to 8,000 square feet per hour. In addition, the MA50™ 15B's curved squeegee helps pick up more solution and a low-profile, pull-down handle comes in handy for tight cleaning jobs and storage.

KEY FEATURES:

- Easy-to-use fingertip controls
- Low profile design for cleaning tight, hard-to-reach areas
- Onboard battery charger and auxiliary charging cable
- Rounded squeegee for easy and complete solution pick-up
- Fold-down handle for storage

SPECIFICATIONS:

- 15 inch scrub path (38 cm)
- 3.5 gallon (13.5 L) solution / recovery tank
- Sound level: 70 dB A
- Scrub width: 15 inches (38 cm)



CA30™ 17E

With the Clarke CA30™ 17E, you can experience the agility of a 17 inch wide cleaning path and the added convenience of a 65 foot safety yellow power cord to improve your cleaning productivity. Engineered for heavy daily use in a variety of commercial applications, the CA30 17E features a heavy-duty cast aluminum assembly housing a rounded squeegee that delivers quick, complete solution pick-up day in and day out.

KEY FEATURES:

- Easy-to-use fingertip controls
- Low profile design for cleaning tight, hard-to-reach areas
- Rounded squeegee for easy and complete solution pick-up
- Long, 65 foot yellow safety cord for non-stop cleaning

SPECIFICATIONS:

- 120 V cord electric with 65 foot (20 m) cord
- Scrub width: 17 inches (43 cm)
- 13.2 gallon (50 L) solution tank / 13.2 gallon (50 L) recovery tank
- Sound level: 72 dB A



CA30™ 20B

The Clarke CA30™ 20B combines a 20 inch wide cleaning path with a long-lasting onboard battery and charger. That means you can clean faster without having to worry about the nearest wall outlet or looking for the charger when the job is done. In addition, the CA30 20B features a heavy-duty cast aluminum assembly housing a rounded squeegee that delivers quick, complete solution pick-up day in and day out.

KEY FEATURES:

- Wide 20 inch cleaning path
- Long-lasting batteries and onboard charger
- Easy-to-use fingertip controls
- Low profile design for cleaning tight, hard-to-reach areas
- Rounded squeegee for easy and complete solution pick-up

SPECIFICATIONS:

- (2) 12 V batteries, 105 Ah AGM with onboard charger
- Scrub width: 20 inches (51 cm)
- 10.5 gallon (40 L) solution tank / 10.5 gallon (40 L) recovery tank
- Sound level: 70 dB A

Focus® II Compacts

BOOST™

No other manufacturer comes close to matching Clarke's combination of serious cleaning ability and green benefits in autoscrubbers. All of the Focus II compacts feature important benefits such as low noise levels, improved user ergonomics, onboard chargers, breakaway squeegees, and more.

KEY FEATURES:

- Available with BOOST Technology or Disc scrub decks
- Superior solution pickup
- Easy operation and low sound levels
- Efficient use of solution

SPECIFICATIONS:

- 12 V battery choices, wet or AGM
- 14.5 gallon solution and recovery tank (55 L)
- Sound level: 65.8 dB A
- Scrub width: Disc, 21 inches (54 cm); BOOST, 20 in (52 cm)



Focus® II Mid Size

BOOST™

Available in disc, cylindrical and BOOST, the Focus II Mid-size models have many advanced features such as larger tanks, wet or AGM battery choices, optional chemical mixing systems, onboard chargers, one-touch scrubbing, and easy-to-adjust squeegees.

KEY FEATURES:

- Large tank capacity, longer run times
- Superior solution conservation and pickup
- Onboard battery charger
- Optional, onboard chemical mixing system

SPECIFICATIONS:

- Scrub width: 26 in, 28 in, and 34 in disc; 28 in cylindrical; 28 in and 32 in BOOST. (66, 71, and 86 cm disc, 71 cm cylindrical, 71 and 81 cm BOOST)
- 23 gallon solution and recovery tank (87 L)

Focus® II Large

The Focus® II Large walk-behind autoscrubber® has the right combination of capacity, cleaning path, runtime, and rugged durability desired by contractors, rental companies and industrial facilities.

KEY FEATURES:

- Contractor grade design
- Lower cost of ownership
- Simple to use and operate
- Long run time
- Heavy scrub pressure
- Large capacity

SPECIFICATIONS:

- 36 V battery choices, wet or AGM
- 30 gallon solution and recovery tank (114 L)
- Sound level: 69 dB A
- Scrub width: 34 in (86 cm)
- Three scrub pressures up to 250 lb (113 kg)
- Scrub up to 3 MPH
- Low flow rate





Focus® II MicroRider™ *BOOST®*

The Clarke Focus® II MicroRider™ is everything you need in a compact rider, available in a unique 26 inch disc deck or 28 inch BOOST® scrub deck for all of your scrubbing needs!

KEY FEATURES:

- BOOST® Technology with chemical-free floor finish removal
- SafetyGlide™ scrub deck
- Easy operation with Safe-T-Steering™
- Optional chemical mixing system
- Comfortable driver compartment

SPECIFICATIONS:

- 24V battery choices, wet or AGM
- 21 gallon solution and recovery tanks (80 L)
- Sound levels: high setting 65 dB A / low setting 61 dB A
- Scrub width: 26 in (66 cm), 28 in (71 cm)

Focus® II Riders *BOOST®*

The Clarke Focus® II Rider delivers cost-effective, sustainable performance while maintaining the highest expectations for your clean floors! A flexible and easy to use solution for both daily maintenance and difficult restoration work will change the way you maintain your facility. Available with your choice of scrub decks - disc or BOOST®.

KEY FEATURES:

- Available with BOOST® Technology
- Tight turning radius
- Increased down pressure
- Quiet operation
- Optional Chemical Mixing System
- Flexible cleaning capabilities

SPECIFICATIONS:

- 24V battery choices, wet or AGM
- 31 gallon solution and recovery tanks (117 L)
- 28 inch BOOST® or 28 and 34 inch disc scrub paths (71 cm or 86 cm)
- Large recovery tank opening with debris catch cage and integrated squeegee hanger
- High traction urethane tires
- One-touch scrubbing with three pressure settings



Sweepers



BSW 28

Whether you are sweeping carpet or hard floor, the BSW 28 Sweeper from Clarke has the performance for both. This great sweeper is designed to be both rugged and versatile.

KEY FEATURES:

- Side broom for active sweeping into large hopper
- Sweeps up small debris, dirt and dust
- Indoor (carpet & hard floors) or outdoor use
- Quick and easy change out of filter and brooms - no tools

SPECIFICATIONS:

- 28 in (71 cm) sweeping path (with side broom)
- Gel battery power source with onboard charger
- 2.5 to 3 hour battery run time on carpet
- Electrical motor runs side broom - no belts



BOS-18 *BOOST*

The BOS-18 offers operators the powerful BOOST® technology in a floor machine. Available in a low-speed and a high-speed model, the BOS-18 is the ideal orbital floor machine for small areas and detail work that larger autoscrubbers cannot reach.

KEY FEATURES:

- Use for scrubbing, chemical-free floor finish removal, and wood floor refinishing
- 4 gallon solution tank feeds cleaning solution to the pad (high speed model)
- Heavy cast components provide durability and aggressive scrubbing action
- Large non-marking transport wheels
- Powerful, totally enclosed motor requires less maintenance

SPECIFICATIONS:

- 1,725 1/4 inch orbits per minute (low speed model)
- 3,600 1/4 inch orbits per minute (high speed model)
- 12 x 18 in cleaning pad size
- 4 gallon (15 L) solution tank (high speed model)
- 50 ft, 14-3 safety yellow power cord (15 m)
- Ground Fault Circuit Interrupter (GFCI) keeps operator safe (high speed model)

CFP Pro® 20DS

Built with a rugged metal construction and a high-powered 1.5 horsepower motor, the CFP Pro® 20DS delivers Dual Speed rotating action for heavy-duty performance in a wide range of applications. The fingertip controls, safety lock-out switch and accessible cord wrap for the 50 foot safety yellow power cord maximize safety, simplify use and expedite storage of this powerful machine.

KEY FEATURES:

- Switchable 185/330 rpm dual speed
- All-metal construction
- 1.5 hp DC rectified motor with all-steel triple planetary gear box
- Pad driver included with universal clutch plate
- Easy-to-use, fingertip controls
- Safety lock-out switch

SPECIFICATIONS:

- 20 inch scrubbing and cleaning path (50.8 cm)
- 5 inch (12.7 cm) non-marking transport wheels
- Powerful 1.5 hp motor
- 50 foot safety yellow power cord (15.2 m)



CFP Pro® 17HD & 20HD Floor Machines

The CFP Pro® 17HD and 20HD floor machines are rugged, high powered machines built for years of use in a wide range of applications. With easy-to-use fingertip controls and multiple safety features, such as handle-mounted safety switch, and a 50 foot yellow cord, these all metal construction machines are designed for heavy duty use.

KEY FEATURES:

- All metal construction
- 1.5 hp motor with all-steel triple planetary gear box
- Pad Driver included with universal clutch plate
- Easy-to-use, fingertip controls
- Safety lock-out switch

SPECIFICATIONS:

- Available in 17 in and 20 in sizes (43, and 58 cm)
- 5 in (13 cm) non-marking transport wheels
- Powerful 1.5 hp motor
- 50 ft safety yellow power cord (15 m)

FM® Series Floor Maintainer

Quality and durability have allowed the FM Polisher to be called the "Best in the Industry." The motor and gearbox are hand-built and backed by an exclusive 7 year warranty.

KEY FEATURES:

- Accessorize with the 4 gallon solution tank
- Exclusive dihedral handle design reduces operator fatigue
- Non-marking vinyl bumper protects walls and furniture
- Smooth operation

SPECIFICATIONS:

- Available in 17 in and 20 in sizes (43, and 58 cm)
- Rugged 1 hp motor
- 50 ft power cord (15 m)
- Dual planetary gear system



Ultra Speed® Series

The Ultra Speed burnisher series is ideal for hospitals, schools and areas requiring dust-free, quiet and fume-free operation, while producing a brilliant high-gloss shine.

KEY FEATURES:

- Indestructible Polydur® mainframe
- Self adjusting pad pressure
- Lightweight and easy to maneuver
- Very quiet for noise sensitive areas - only 66 - 67 dB A

SPECIFICATIONS:

- 20 in burnishing path (51 cm)
- 1500 RPM on the US 1500DC model;
2000 RPM on the US 2000DC model
- 3 handle positions - floating handle latches over for compact storage



Ultra Speed Pro® 1500

The Ultra Speed Pro® 1500 features a powerful DC rectified motor that drives a consistent 1,500 rpm's to maintain a wet-look shine on finished floors. With easy-to-use fingertip controls and multiple safety features, such as handle-mounted safety switch and circuit breaker, and a 50 foot yellow cord, this machine gets the job done fast.

KEY FEATURES:

- Easy-to-use, fingertip controls
- Safety lock-out switch
- Handle-mounted circuit breaker
- All-metal construction

SPECIFICATIONS:

- 20 inch path
- 1,500 rpm produces wet-look shine
- Safety lock-out switch
- Quiet operation - only 68 dB A

Ultra Speed® 20 & 20T

When the job calls for restoring your floor's gloss, the Clarke Ultra Speed® 20 battery burnisher outshines even its updated look. It features self-regulating pad pressure and class leading passive dust control, while being easy to operate and maintain.

KEY FEATURES:

- Self regulating pad pressure
- Non-traction or power traction drive
- Class leading passive dust control
- Easy tip back feature for convenient pad changes
- Standard onboard battery charger

SPECIFICATIONS:

- 20 in burnishing path (51 cm)
- 20T model has traction drive
- Wet cell or AGM batteries
- Polishing rate: 24,000 sq/ft per hour (7,315 m²/hour)
- Quiet operation - only 68 dB A



27 in model shown

PBU - Propane Burnisher

Clarke® propane-powered burnishers are available in 21 inch and 27 inch path sizes, so you can choose the best match for your productivity needs. The Dust Control Series offers superb dust control which is often critical for retail stores, office buildings, educational institutions, supermarkets and sports facilities.

KEY FEATURES:

- Sizes and configurations for any application
- Optional features for complete versatility
- Clean and efficient catalytic converter
- Effective dust and emissions control

SPECIFICATIONS:

- 20 and 27 inch burnishing paths available in a variety of models with either 1,500 or 2,100 r.p.m.
- Powerful 603cc Kawasaki V-Twin engines
- Fastest high gloss burnishing available
- Rugged one piece cast deck and frame

Propane Stripper



PBU - Propane Stripper

Powered by the dependable, clean running 603cc Kawasaki twin V engine, the propane stripper is built to tackle even the toughest floor stripping applications.

KEY FEATURES:

- Designed for fast high production stripping
- Safety first – safety last
- Super clean catalytic converter
- 80% safety fill tank
- Large non-slip tires
- Centrifugal clutch

SPECIFICATIONS:

- Battery start
- 21 in stripping pad size (53 cm)
- 603cc Kawasaki twin V engine
- 20 lb capacity propane tank
- 1,400 RPM brush speed
- CARB Gard™ and Catalytic Muffler

Hip Vacuum & Canister Vacuums

Hip Vac™

Confined and cluttered areas are easy to clean with the Hip Vac. The powerful motor and lightweight design increase productivity by up to 74 percent compared to traditional vacuums. The revolutionary ergonomic design of the Hip Vac enables cleaning staff to carry out their tasks with greater comfort. Its light weight enhances operator mobility and makes it easy to clean confined areas, making it the ideal solution for daily office cleaning.

KEY FEATURES:

- Provides a light weight backpack option
- Above the floor cleaning
- Clean tight spaces around obstacles
- One size fits all padded velcro waist strap
- Five tools for every surface
- Ultra light weight increases comfort

SPECIFICATIONS:

- Ultra light weight 6.4 pounds
- 50 ft safety yellow cord
- 4 ft hose, 2-piece wand, tool kit
- 3-level filtration system
- H.E.P.A. filter optional



Comfort Pak

One of the newest members of Clarke's soft floor line is the Comfort Pak backpack vacuum. It features an ergonomic frame that was designed by backpackers for support and stability, lightweight, easy to maneuver, with an easy, mess-free bag change.

KEY FEATURES:

- Very comfortable - sits high on the back
- Lightweight with lots of capacity
- Unique harness design dramatically reduces operator strain
- Exhaust is directed up and away - keeping operator cool
- Ultra quiet 62 dB A

SPECIFICATIONS:

- Available in a 6 or 10 quart model (5.7 or 9.5 L)
- Standard 5 piece tool kit
- 50 ft safety yellow power cord (15 m)
- 4-stage filtration; H.E.P.A. is optional

Saltix™ 10

The Clarke Saltix™ 10 is a basic, well-built, thoroughly reliable machine that can be counted on to do the job day in day out. Providing superior performance on multiple surfaces with a lightweight, sustainable design, the Saltix™ 10 is ideal for cleaning education facilities, offices, healthcare facilities, retail outlets and similar light to medium duty applications.

KEY FEATURES:

- 900 Watt motor
- 50 dB A sound level
- Filter basket standard for bagless operation
- Four levels of filtration including certified H.E.P.A. standard
- 33 foot cord, rotating dust brush and crevice tool stored onboard
- Telescopic aluminum wand optional

SPECIFICATIONS:

- 900 W motor
- 33 ft (10 m) safety yellow cord
- 12 inch multi purpose – multi-surface floor tool
- Secure accessory and power cord storage and rear mounted wand and floor tool storage
- 4-level filtration system including H.E.P.A.



Euroclean GD930

The Euroclean GD930 is our biggest, most powerful canister vacuum. It features a large 4 gallon dust bag, so your customers can vacuum longer without having to stop and change bags. The Euroclean GD930 canister vacuum delivers superior cleaning performance for a wide range of applications.

KEY FEATURES:

- 4 gallon (15 L) dust collection bag
- Injection molded cover
- Durable chrome plated steel tank
- Dual mode floor tool
- Foot operated on/off switch

SPECIFICATIONS:

- 1,000 Watt, 1.25 hp motor
- Waterlift 89 inches
- Air flow 67 CFM
- 66 dB A sound level
- Three levels of filtration standard
- Optional H.E.P.A. filtration
- Standard tools include a combination brush/nozzle, 6 foot suction hose, dual mode floor tool, two piece wand and crevice tool.



Upright Vacuums



ReliaVac® Single Motor

The ReliaVac single motor upright vacuums are easy to maneuver, strong on power, and designed for fast, low cost serviceability. The ReliaVac gives you the power and pickup needed for all applications. All models feature large rear wheels for easy maneuverability and a clear fan cover for ease of visibility of any blockage. The brush height can adjust to six settings to work effectively on a variety of carpets.

KEY FEATURES:

- 4 models to choose from
- 7 amp motor
- 50 ft safety yellow cord
- Low cost maintenance
- Exclusive green fan with lifetime guarantee against breakage

SPECIFICATIONS:

- 12 or 16 in cleaning path
- Durable steel brush roller (12 and 12DC models) or high performance aluminum brush roller (12HP and 16HP models)
- Replaceable bristle strips and beater bars for versatile cleaning
- Removable clear fan cover allows for identifying and removing clogs
- Headlight illuminates work area (HP models only)
- ReliaVac® 12 DC model has an easy to empty dirt cup



CarpetMaster® 100 Series Single Motor

The CarpetMaster® 12 inch and 15 inch single-motor upright vacuums deliver affordable quality along with a high level of cleaning performance with its exceptional dirt pick-up and filtration. A full complement of tools and user-friendly design features makes the CarpetMaster easy to use and maintain.

KEY FEATURES:

- Standard H.E.P.A. filtration
- Easy accessible tools and quick-draw wand
- Convenient handle grip on front of vacuum
- Easy maintenance features

SPECIFICATIONS:

- Available in 11.5 in and 14.5 in cleaning path widths (29.2 and 36.8 cm)
- Powerful 9-amp, 2 stage motor
- 50 ft safety yellow power cord (15 m)
- Low sound level: 69 dB A



CarpetMaster® 200 Series Dual Motor

The CarpetMaster® 200 Series vacuums feature a powerful motor, onboard crevice and upholstery tools, quiet operation, H.E.P.A. filtration, bag indicator light, and a light handle weight! The motor is also conveniently located at the base of the machine, which results in a lighter handle weight.

KEY FEATURES:

- Standard H.E.P.A. filtration
- Easy accessible tools and quick-draw wand
- Convenient handle grip on front of vacuum
- Easy maintenance features

SPECIFICATIONS:

- Available in 12 in, 15 in, and 18 in cleaning path widths (30, 38, and 46 cm)
- Powerful 9-amp, 2 stage motor
- 50 ft safety yellow power cord (15 m)
- Low sound level: 69 dB A



Large Area Upright Vacuum



CarpetMaster® 30

The CarpetMaster 30's unique combination of productivity, clean-air filtration and off-floor cleaning capabilities makes it THE choice for your large area carpet cleaning needs. The 30 inch cleaning path and complete onboard tool kit make quick work of even the most daunting vacuuming tasks.

KEY FEATURES:

- 20 ft long reach off-aisle vacuum hose
- Maneuvers well with large 10 in rear wheels and front swivel casters
- 5 position carpet pile height adjustment
- Quickly vacuums large areas (10,000 sq. feet/hr)

SPECIFICATIONS:

- Dual motor, 1 hp motor
- Powerful 7 or 9-amp continuous duty motor
- 75 ft safety yellow power cord (23 m)
- Enclosed 1 bushel capacity hopper holds large amounts of debris

Carpet Extractors

BextSpot Pro® Carpet Spot Cleaning System

The BEXTSpot Pro® provides a compact, lightweight highly portable tool for quick carpet or upholstery spot clean-up. With a 1 gallon tank, there is plenty of solution capacity for the emergency small jobs that present themselves in schools, offices, food service areas or healthcare facilities. With a powerful pump and vacuum motor, this very convenient machine gets the job done fast, and can then be stored away out of sight.

KEY FEATURES:

- Compact and lightweight
- Built-in transport wheels
- 4.5 inch clear hand tool to view soil removal with 8 foot hose
- 1 gallon easy-fill solution tank
- Removable recovery tank for easy dumping and cleaning

SPECIFICATIONS:

- 4.5 inch cleaning path
- Optional 8 inch wand, or 15 foot solution and vacuum hoses
- 1 gallon recovery tank (3.8 L)
- Powerful 30 PSI pump aids in deep cleaning spots



BEXT® Pro Portable Hot/Cold Water

With superior cleaning performance, enhanced productivity and unmatched flexibility, the BEXT® Pro is designed to provide our customers with the cleaning power needed to match their diverse carpet extracting applications.

KEY FEATURES:

- Instant, continuous heating of 212° solution attacks tough carpet stains
- Two pressures—100 psi and 400 psi—allow for enhanced cleaning flexibility
- Three models, with heated and non-heated performance, are available to satisfy applications ranging from simple carpet restoration to deep extraction
- Clam shell design allows for easy equipment access and maintenance
- CRI Seal of Approval ensures a safe, sustainable cleaning solution

SPECIFICATIONS:

- Industrial 3-stage vacuum motor
- Instant, continuous heat—up to 212° F at spray tip on heated models
- 100 psi pump, demand pump, self priming (BEXT Pro 100 and 100H)
- 0-400 psi adjustable positive displacement, includes priming hose (BEXT Pro 400H)
- 13 gallon solution tank
- 10 gallon recovery tank
- 25 ft power cords (7.62 m)



Clean Track® 12

The small footprint and straight-forward controls make the Clean Track 12 easy to operate, maneuver, and transport. The 12 inch cleaning path allows extraction in tight spaces such as elevators. The laminar-flow shoe and controlled water usage assist with faster dry times so normal traffic can resume without extended interruption.

KEY FEATURES:

- Compact, yet professional grade
- Ergonomically designed control handle
- Laminar flow vacuum shoe recovers moisture effectively
- Easy to fill and clean

SPECIFICATIONS:

- 5 gallon solution & 4 gallon recovery tank (15 & 19 L)
- 1.2 hp, 2-stage vac motor
- 25 ft safety yellow power cord (7.6 m)
- Total weight: 68 lb (31 kg)



Clean Track® S16, L18 and 18 Wash and Rinse

Clarke Clean Track® S16 & L18 self-contained portable extractors provide easy, flexible operation to satisfy carpet care requirements! Compact, portable design and innovative extractor capabilities with minimal maintenance ensure superior cleaning results. The Clarke Clean Track® 18 Wash & Rinse enhances productivity and improves cleaning performance with one pass cleaning! It has an ergonomic, safe design that delivers twice the cleaning productivity in half the time.

KEY FEATURES:

- Laminar flow technology
- Single spray jet technology (S16 and L18)
- Tools-free vacuum shoe and brush removal
- Optional Hard Floor Kit
- Exclusive wash and rinse feature (18 Wash and Rinse)
- Onboard-chemical metering (18 Wash and Rinse)
- Interim and restorative cleaning modes (18 Wash and Rinse)
- ErgoEX® belt (18 Wash and Rinse)
- Quick dry time (18 Wash and Rinse)

SPECIFICATIONS:

- 16 or 18 inch cleaning path
- 7 gallon solution & 5 gallon recovery tank (S16)
- 11 gallon solution & 8 gallon recovery tank (L18)
- 13 gallon solution capacity (18 Wash and Rinse)
- 1.5 hp 3-stage vacuum motor (S16 and L18)
- 1.7 hp 3-stage bypass vacuum motor (18 Wash and Rinse)
- Waterlift 117 inches (S16 and L18)
- Waterlift 123 inches (18 Wash and Rinse)

Clean Track® L24

Clarke Clean Track® L24 battery walk-behind carpet extractor provides superior cleaning capabilities to ensure your carpets are clean and ready to use fast! Featuring *LIFT™* (Low-moisture, Indirect spray, Fast dry time, True cleaning) technology, the Clean Track L24 utilizes a patented spray system to achieve dry times of 30 minutes or less.

KEY FEATURES:

- *LIFT™* (Low-moisture, Indirect spray, Fast dry time, True cleaning) technology
- Deep-cleaning restoration mode
- Deep Treat™ single-pass, pre-spray feature
- Onboard detergent dispensing

SPECIFICATIONS:

- 24 inch cleaning path
- 20 gallon solution & 16 gallon recovery tank
- 93 cfm (44 L/sec)
- Waterlift 70 inches
- 69 dB A sound level





DirectAir Pro™ Air Mover

The DirectAir Pro™ is the compact, light-weight and transportable solution in an air mover. Featuring a powerful 1/3 hp motor and 3 speeds, this machine is designed to draw low amperage, so that it can be daisy-chained to one plug outlet for use in flood restoration applications. Also great for quicker carpet drying during carpet cleaning, and wherever movement of air is needed.

KEY FEATURES:

- 3 speeds
- Built-in wheels and telescopic handle for easy transport
- Onboard outlets for daisy-chaining up to 3 units
- Stackable
- ETL and CETL approved

SPECIFICATIONS:

- Air flow: 1,900/2,100/2,400 CFM
- 20 ft power cable (6.1 m)
- Thermally protected motor
- Weight: 23.6 lb (10.7 kg)

Maxxi II™

The Maxxi II™ 35 wet/dry vacuum exceeds cleaning expectations with increased versatility, enhanced power and cost-efficient performance.

KEY FEATURES:

- Quality 3-stage filtration
- Powerful motor maximizes cleaning performance
- Accessories to help tackle diverse cleaning challenges

SPECIFICATIONS:

- 9 gallon tank size
- 50 foot power cord
- 1,100 Watt motor
- Air flow: 101 CFM

Tank Vacuums



Summit Pro® 18SQ

The Summit Pro® 18SQ offers great performance and value in a wet/dry vacuum. The high capacity tank and integrated front-mounted squeegee assembly with rear foot pedal actuator allow high productivity water pick-up for big jobs. When you need tools that can pick up dust and get into tight places, there is a complete tool kit with 9 foot hose and rugged stainless wand.

KEY FEATURES:

- High productivity
- Integrated 24 inch front-mounted squeegee assembly with pedal actuator
- Includes 5 piece tool kit, 9 foot hose and stainless wand with onboard storage
- 10 inch wheels permit easy stair climbing

SPECIFICATIONS:

- 18 gallon tank capacity
- 24 inch cleaning path
- 2-stage vacuum motor
- Airflow at orifice: 95 CFM
- 1.17 hp motor
- 50 foot power cord

All-Purpose Cleaner



TFC 400

The TFC 400 is a powerful and versatile all-purpose cleaner. Charged with 400 psi of power-spraying punch, the TFC 400 cleaner gives you the ability to blast away grit and grime without actually having contact with the dirt. With the 20 gallon solution tank and 13 gallon recovery tank, the TFC 400 cleaner gives you the ability to tackle the really big cleaning jobs quickly and thoroughly.

KEY FEATURES:

- Touch-free, all-purpose cleaner
- Small footprint for easy storage
- Compact, maneuverable
- Optional front mount squeegee
- Simple storage for recovery and solution hose
- Removable pallet contains all electrical components

SPECIFICATIONS:

- Solution tank capacity 20 gal
- Recovery tank capacity 13 gal
- Application flow 400 psi (1 gpm)
- 2 Stage 900 W vacuum motor
- Vacuum exhaust blower motor
- Water lift: 81 in
- 25 ft (GFI) power cord

Specialty Products

Dust Magnet™

The Dust Magnet dry dust mopping system is the simple and modern way to clean a floor. The standard Dust Magnet floor tool and shaft has single or multiple sheets that easily attach to the single frame. The telescopic handle extends to 79 inches (201 cm) making it ideal for all hard to reach and overhead areas. The entire set up weighs less than 2 lb (0.91 kg)!

Dust Magnet sheets holds more dirt and cleans more surface area than any other disposable, dry dust mopping system.



Batteries & Accessories



The Clarke Battery Maintenance System (CBMS) is not a charger, but rather a performance device designed to help lead-acid batteries charge faster, provide maximum performance and power, and maintain run-time over a longer life.

Part #	Batteries
56025782	12V, 130 AH Wet Battery
56206079	6V, 242 AH, Wet Battery
56391391	6V, 310 AH, Wet Battery
56388582	6V, 420 AH, Wet Battery
56206988	12V, 86 AH Gel Battery
56112545	6V, 255 AH, AGM Battery*
56112546	6V, 312 AH, AGM Battery*
56380239	6 V, 140 AH, AGM Battery*
<i>* If replacing a set of wet batteries with AGM batteries, call Clarke Tech Service for correct charger algorithm settings.</i>	
Remote Shelf Chargers	
40506B	36 Vdc, 25A Charger 120 Vac
40512B	24 Vdc, 25A Charger 120 Vac
Clarke Battery Maintenance System	
53391A	24V Clarke Battery Maintenance System
53390A	36V Clarke Battery Maintenance System

Clarke will double the standard Clarke® Battery Warranty to Three Years when the Battery Maintenance System is installed!

Providing Green Equipment for All Your Needs.

As more and more facility managers realize the benefits of environmentally-friendly and health-conscious cleaning, "green cleaning" is becoming a growing movement in the cleaning industry.

As a leading manufacturer of "green" floor-cleaning equipment, Clarke is committed to offering products that meet or exceed industry and government standards for green cleaning. Clarke's knowledge of equipment and the industry can help you interpret green cleaning standards and assist with:

- Increasing productivity and reducing the cost of labor
- Reducing impact on the environment
- Improving indoor air quality
- Helping people live and work safely

CleanLease™

Introducing the new CleanLease Finance Program for Commercial Floor Care Equipment. The only thing more difficult than building a successful business is maintaining it. That's why we've developed our leasing and financing plans to both minimize your risks, and help enhance your long-term growth. You can count on us every step of the way to help make state-of-the-art commercial equipment affordable for you.

Clarke, a Nilfisk-Advance brand, now offers equipment leasing programs that are unmatched in the industry for helping you to acquire top of the line equipment. And, we make it easy for you with a simple application process, fast turnaround time, plus a dedicated finance team to advise you. First, qualify your equipment needs using the information below.

For a look at our unique leasing option and application form, please visit the links below or contact the finance team directly for more information at Phone **877.859.2976** or Fax **877.514.1015**.

For commercial cleaning indoor applications such as:

- Retail Stores
- Office Buildings
- Hospitals
- Shopping Centers
- Schools
- Grocery Stores
- Churches
- Commissaries
- Automobile Dealers
- Airports
- All Building Service Contractor facilities and applications

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The CleanLease™ Program is only available in the US.



14600 21st Avenue North • Plymouth, MN 55447-3408
Phone: 800.253.0367 • Fax: 800.825.2753

240 Superior Boulevard • Mississauga, Ontario, Canada L5T 2L2
Phone: 800.668.8400 • Fax: 800.263.5111

Clarke®

Vendor Name	3rd Qtr 14 Sales	4th Qtr 14 Sales	1st Qtr 15 Sales	2nd Qtr 15 Sales
AEPA BUYS:				
Atlas Track, Inc.	0.00	0.00		
CDW-G	985,741.45	326,078.18		
Daktronics	90,815.00	41,975.00		
Edutone	0.00	0.00		
Interior Systems	0.00			
Konica Minolta	14,997.00	26,484.00		
Kyocera Mita				
Mackin	0.00	0.00		
Midwest Technology	0.00	0.00		
MNJ Technologies	7,960.13	796.13		
Peripole	0.00	0.00		
Point Nationwide				
Progressive Roofing	0.00	0.00		
Quill Instructional	150,358.41	73,915.44		
Quill Kitchen Supplies				
Robert Cohen,LLC	0.00			
School Dude	56,760.75	9,013.83		
Furniture	0.00	0.00		
Schl Supplies	698,696.61	88,071.54		
Sports	3,894.19	161.25		
Ind Arts	0.00	0.00		
Sivic Solutions Group	0.00	0.00		
Staples Custodial				
Staples Office	436,622.05	431,969.26		
Staples Furniture				
Techline Sports Lighting	0.00			
Weather. Tech/Tremco	80,455.28	7,507.79		
AEPA TOTALS	2,526,300.87	1,005,972.42	0.00	0.00
SPECIAL BUYS:				
Academic Superstore/Journey Ed	278,506.00	61,534.32		
Gov Connection	89,876.75	2,077.82		
Softchoice	15,933.07	67,212.60		
Voss Lighting	28,087.87	44,720.59		
SPECIAL BUYS TOTALS:	412,403.69	175,545.33	0.00	0.00
ALL PROGRAMS:	\$ 2,938,704.56	\$ 1,181,517.75	\$ -	\$ -

Total 14/15 Sales	Admin Fee	Expected Comm. Paid	Comm. Paid 3rd Qtr 14	Comm. Paid 4th Qtr 14	Comm. Paid 1st Qtr 15	Comm. Paid 2nd Qtr 15
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0.00	2.00%	0.00	0.00	0.00		
1,311,819.63	2.00%	26,236.39	19,714.83	6,521.56		
132,790.00	2.00%	2,655.80	1,816.30	839.50		
0.00	2.00%	0.00	0.00	0.00		
0.00	2.00%	0.00	0.00			
41,481.00	2.00%	829.62	299.94	529.68		
0.00	2.00%	0.00				
0.00	2.00%	0.00	0.00	0.00		
0.00	2.00%	0.00	0.00	0.00		
8,756.26	2.00%	175.13	159.20	15.92		
0.00	2.00%	0.00	0.00	0.00		
0.00	2.00%	0.00				
0.00	2.00%	0.00	0.00	0.00		
224,273.85	2.00%	4,485.48	3,007.17	1,478.31		
	2.00%	0.00				
0.00	2.00%	0.00	0.00			
65,774.58	2.00%	1,315.49	1,135.22	180.28		
0.00	2.00%	0.00	0.00	0.00		
786,768.15	2.00%	15,735.36	13,973.94	1,761.43		
4,055.44	2.00%	81.11	77.88	3.23		
0.00	2.00%	0.00	0.00	0.00		
0.00	2.00%	0.00	0.00	0.00		
0.00	2.00%	0.00				
868,591.31	2.00%	17,371.83	8,732.56	8,639.50		
0.00	2.00%	0.00				
0.00	2.00%	0.00	0.00			
87,963.07	2.00%	1,759.26	1,641.94	150.16		
3,532,273.29		70,645.47	50,558.98	20,119.57	0.00	0.00

340,040.32	2.00%	6,800.81	5,570.12	1,230.69		
91,954.57	2.00%	1,839.09	1,797.54	41.56		
83,145.67	2.00%	1,662.91	318.67	1,344.25		
72,808.46	3.50%	2,548.30	983.08	1,565.22		
587,949.02		12,851.11	8,669.41	4,181.72	0.00	0.00
\$ 4,120,222.31		\$ 83,496.57	\$ 59,228.39	\$ 24,301.29	\$ -	\$ -

**Total Comm.
Paid-14-15**

0.00
26,236.39
2,655.80
0.00
0.00
829.62
0.00
0.00
0.00
175.12
0.00
0.00
0.00
4,485.48
0.00
1,315.50
0.00
15,735.37
81.11
0.00
0.00
0.00
17,372.06
0.00
0.00
1,792.10
70,678.55
6,800.81
1,839.10
1,662.92
2,548.30
12,851.13
\$ 83,529.68

Vendor Name	3rd Qtr 13 Sales	4th Qtr 13 Sales	1st Qtr 14 Sales	2nd Qtr 14 Sales
AEPA BUYS:				
Aries Technology	0.00	0.00		
Atlas Track, Inc.	0.00	0.00	0.00	0.00
Blackboard	0.00			
BSN Sports				
CDW-G	662,574.96	475,680.64	372,156.47	588,780.79
Daktronics	3,014.00	0.00	0.00	0.00
Edutone	0.00	0.00	0.00	0.00
Emantras	0.00	0.00	0.00	
GroupCast (Sch Reach)	8,743.98	1,075.00	6,720.75	
Interior Systems				
Konica Minolta	0.00	0.00	6,625.00	95,536.00
Kyocera Mita				
Mackin	0.00	0.00	0.00	0.00
Midwest Technology	0.00	0.00	0.00	1,250.04
MNJ Technologies	22,583.38	4,645.02	2,623.68	1,807.04
Peripole	418.10	0.00		
Point Nationwide	0.00	0.00	0.00	0.00
Progressive Roofing	0.00	0.00	0.00	
Quill	134,268.16	66,868.39	74,241.47	108,622.41
Robert Cohen,LLC	0.00	0.00	0.00	0.00
School Dude	43,318.25	22,300.36	2,932.30	5,828.65
School Specialty	461,988.50	48,850.26	64,699.25	594,182.43
Sivic Solutions Group	0.00	0.00	0.00	0.00
Spectrum Furniture	0.00	0.00	0.00	
Staples	441,437.32	373,982.65	363,698.97	502,771.41
Techline Sports Lighting	0.00	0.00	0.00	
Weather. Tech/Tremco	64,419.04	32,953.70	0.00	52,444.99
AEPA TOTALS	1,842,765.69	1,026,356.02	893,697.89	1,951,223.76
SPECIAL BUYS:				
Academic Superstore/Jc	179,608.01	60,616.77	85,202.52	129,164.69
Gov Connection	0.00	0.00	0.00	14,549.96
Net Trekker	32,758.00	1,472.50	1,053.83	9,125.00
Softchoice	115,079.27	39,554.61	107,177.25	24,399.20
Voss Lighting	28,911.42	29,907.59	30,203.43	36,302.26
SPECIAL BUYS TOTAL	356,356.70	131,551.47	223,637.03	213,541.11
ALL PROGRAMS:	2,199,122.39	1,157,907.49	1,117,334.92	2,164,764.87

Tremco= schools pay the admin fee as part of their cost, this sheet will separate the sales & the admin fee
Journey Ed is a program through Academic Superstore that offers Software for Students and Parents to pu

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Total 13/14 Sales	Admin Fee	Expected Comm. Paid
0.00	2.00%	0
0.00	2.00%	0
0.00	2.00%	0
0.00	2.00%	0
2,099,192.86	2.00%	41,983.86
3,014.00	2.00%	60.28
0.00	2.00%	0
0.00	2.00%	0
16,539.73	2.00%	330.79
0.00	2.00%	0
102,161.00	2.00%	2,043.22
0.00	2.00%	0
0.00	2.00%	0
1,250.04	2.00%	25
31,659.12	2.00%	633.18
418.10	2.00%	8.36
0.00	2.00%	0
0.00	2.00%	0
384,000.43	2.00%	7,680.01
0.00	2.00%	0
74,379.56	2.00%	1,487.59
1,169,720.44	2.00%	23,394.41
0.00	2.00%	0
0.00	2.00%	0
1,681,890.35	2.00%	33,637.81
0.00	2.00%	0
149,817.73	2.00%	2,996.35
5,714,043.36		114,280.87
454,591.99	2.00%	9,091.84
14,549.96	2.00%	291
44,409.33	2.00%	888.19
286,210.33	2.00%	5,724.21
125,324.70	3.50%	4,386.36
925,086.31		20,381.60
6,639,129.67		\$134,662.46

3, but the schools pay
purchase



Comm. Paid 3rd Qtr 13 Comm. Paid 4th Qtr 13 Comm. Paid 1st Qtr 14 Comm. Paid 2nd Qtr 14

0	0		
0	0	0	0
0			
13,251.50	9,513.61	7,443.13	11,775.62
60.28	0	0	0
0	0	0	0
0	0	0	
174.88	21.5	134.42	
0	0	132.5	1,910.72
0	0	0	0
0	0	0	25.01
451.67	92.9	52.47	36.14
8.1	0		
0	0	0	0
0	0	0	
2,685.36	1,337.37	1,484.83	2,172.45
0	0	0	0
866.37	446.01	58.65	116.57
9,239.77	977	1,292.18	11,883.64
0	0	0	0
0	0	0	
8,828.86	7,479.75	7,274.08	10,055.56
0	0	0	
1,288.38	659.07	0	1,048.90
36,855.17	20,527.21	17,872.26	39,024.61
3,591.73	1,212.11	1,704.05	2,583.29
0	0	0	
655.16	29.45	21.08	182.5
2,301.58	791.1	2,143.55	487.99
1,011.90	1,046.77	1,057.12	1,270.58
7,560.37	3,079.43	4,925.80	4,524.36
\$44,415.54	\$23,606.64	\$22,798.06	\$43,548.97

Total Comm. Paid-13-14

0
0
0
0
41,983.86
60.28
0
0
330.8
0
2,043.22
0
0
25.01
633.18
8.1
0
0
7,680.01
0
1,487.60
23,392.59
0
0
33,638.25
0
2,996.35
114,279.25

9,091.18
0
888.19
5,724.22
4,386.37
20,089.96

\$134,369.21

Vendor Name	3rd Qtr 12 Sales	4th Qtr 12 Sales	1st Qtr 13 Sales	2nd Qtr 13 Sales	Total 12/13 Sales
AEPA BUYS:					
Aries Technology	0.00	0.00	0	0	0
Atlas Track, Inc.	0.00	0.00	0	0	0
Blackboard	0.00	0.00	0	0	0
BSN Sports	0.00	0.00	0	163.14	163.14
CDW-G	590,876.25	388,300.47	375,639.53	694,948.59	2,049,764.84
Daktronics	0.00	0.00	13,011.00	0	13,011.00
Edutone	0.00	0.00	0	0	0
eInstruction	0.00	0.00	0		0
Emantras	0.00	0.00	0		0
GoKnow Mobile Learning	0.00	0.00	0	0	0
GroupCast (Sch Reach)	10,820.52	2,707.35	2,550.00	1,023.75	17,101.62
Husky Truck Center	0.00	0.00	0		0
InterfaceFLOR	0.00	0.00	0		0
Konica Minolta	11,958.66	13,408.00	49,018.37	17,753.00	92,138.03
Kyocera Mita	0.00	0.00			0
Mackin	0.00	0.00	0	0	0
MD Holdings - Affinis	0.00	0.00	0		0
Midwest Technology	607.39	1,585.36	0	1,394.35	3,587.10
MNJ Technologies	20,401.24	9,869.29	6,203.14	42,970.97	79,444.64
Peripole	0.00	0.00	0	0	0
Point Nationwide					0
Polaris	0.00	0.00	0		0
Progressive Roofing				0	0
Quill	112,438.17	61,435.22	65,181.81	100,196.16	339,251.36
Robert Cohen,LLC	0.00	0.00	0		0
School Dude	35,174.50	0.00	1,137.87	4,404.50	40,716.87
School Specialty	408,270.99	61,872.56	66,888.49	472,283.65	1,009,315.69
Sivic Solutions Group	0.00	0.00	0	0	0
Spectrum Furniture	0.00	28.00	0	0	28
Staples (C. Express)	443,830.64	371,530.24	278,765.71	472,283.65	1,566,410.24
Techline Sports Lighting				0	0
Weather. Tech/Tremco	0.00	0.00	0	0	0
AEPA TOTALS	1,634,378.36	910,736.49	858,395.92	1,807,421.76	5,210,932.53
SPECIAL BUYS:					
Academic Superstore/Jc	98,137.55	29,074.50	64,332.68	286,025.07	477,569.80
Gov Connection	1,833.60	0.00	0	0	1,833.60
NE Select Program	0.00	0.00	0	0	0
Net Trekker	22,374.00	2,843.00	0	9,029.96	34,246.96
Softchoice	100,112.56	44,666.97	90,711.79	84,158.67	319,649.99
Voss Lighting	87,551.30	19,862.16	24,621.63	23,068.74	155,103.83
SPECIAL BUYS TOTAL	310,009.01	96,446.63	179,666.10	402,282.44	988,404.18
ALL PROGRAMS:	1,944,387.37	1,007,183.12	#####	\$2,209,704.20	\$6,199,336.71

Staples - Made numerous adjustments in 4th quarter - will show admin fee short by \$42.77 - not really short - tl
 If CDW-G sales for any individual quarter are over \$500,000.00, our admin. Fee will increase
 Nova Net admin fee will vary, it is \$50 for each 12 month license. - or \$50 for every \$1000 yearly license. Ther

Nova Net = Schools pay the admin fee as part of their cost, this sheet separates sales & admin fee, the total is

Tremco= schools pay the admin fee as part of their cost, this sheet will separate the sales & the admin fee, but

NE Select Microsoft Program - We only get 2% of the cost of the license. E-academy adds on additional charge

Journey Ed is a program through Academic Superstore that offers Software for Students and Parents to purchase

	3rd quarter				4th quarter
MONTHLY ACTIVITY:	September	October	November	December	January
	\$-	\$-	\$-	\$-	\$-
NE Select Program					
Admin Fee Received:					
	Total 3rd Q Sales Received:		\$-	Total 4th Q Received to date:	

Admin Fee Expected Co Comm. Paid Comm. Paid Comm. Paid Comm. Paid Total Comm.

2.00%	0	0	0	0	0	0
2.00%	0	0	0	0	0	0
2.00%	0	0	0	0	0	0
2.00%	3.26	0	0	0	3.26	3.26
2.00%	40,995.30	11,817.53	7,766.01	7,512.79	13,898.97	40,995.30
2.00%	260.22	0	0	260.22	0	260.22
2.00%	0	0	0	0	0	0
2.00%	0	0	0	0	0	0
2.00%	0	0	0	0	0	0
2.00%	0	0	0	0	0	0
2.00%	342.03	216.41	54.15	51	20.48	342.04
2.00%	0	0	0	0	0	0
2.00%	0	0	0	0	0	0
2.00%	1,842.76	239.17	268.16	980.37	355.06	1,842.76
2.00%	0	0	0	124.06	859.42	983.48
2.00%	0	0	0	0	0	0
2.00%	0	0	0	0	0	0
2.00%	71.74	0	43.85	0	27.88	71.73
2.00%	1,588.89	408.02	197.39	124.06	859.42	1,588.89
2.00%	0	0	0	0	0	0
2.00%	0	0	0	0	0	0
2.00%	0	0	0	0	0	0
2.00%	6,785.03	2,248.76	1,228.70	1,303.64	2,003.92	6,785.02
2.00%	0	0	0	0	0	0
2.00%	814.34	703.49	0	22.76	88.09	814.34
2.00%	20,186.31	8,165.42	1,230.73	1,344.48	8,562.85	19,303.48
2.00%	0	0	0	0	0	0
2.00%	0.56	0	0.56	0	0	0.56
2.00%	31,328.20	8,876.61	7,430.59	5,575.33	9,445.37	31,327.90
2.00%	0	0	0	0	0	0
2.00%	0	0	0	0	0	0
	104,218.65	32,675.41	18,220.14	17,298.71	36,124.72	104,318.98
2.00%	9,551.40	1,959.07	581.53	1,286.45	5,720.00	9,547.05
2.00%	36.67	36.67	0	0	0	36.67
2.00%	0	0	0	0	0	0
2.00%	684.94	447.48	56.86	0	180.29	684.63
2.00%	6,393.00		2,889.58	1,814.24	1,683.20	6,387.02
3.50%	5,428.63	3,064.30	695.18	861.76	807.41	5,428.65
	22,094.64	5,507.52	4,223.15	3,962.45	8,390.90	22,084.02
	\$126,313.29	\$38,182.93	\$22,443.29	\$21,261.16	\$44,515.62	\$126,403.00

this is because of adjustment reports sent for 2nd & 3rd Q 2011 - sent "adjustment" checks but whole report
there will be discrepancies when schools also order training

show so the schools with pay more - show:

February	March	1st quarter		June	2nd quarter		Total Sales
		April	May		July	August	\$-
\$-							Total Admin \$-
		Total 1st Received to date \$-			Total 2nd Q Received to date \$-		

. Paid-12-13

s - some sale

Expected Comm. Paid

\$-

Fee Collected

\$-

Admin fee

not rec'd yet

Vendor Name	3rd Qtr 11 Sales	4th Qtr 11 Sales	1st Qtr 12 Sales	2nd Qtr 12 Sales
AEPA BUYS:				
Advanced Records M	0	0	0	
Aries Technology				0
Atlas Track, Inc.	0	0	0	0
AV Rover	0	0	0	
Blackboard				
BSN Sports	715.79	467.96	0	0
CDW-G	800,228.97	370,297.61	310,405.33	538,471.00
Daktronics				
Edutone				
eInstruction				0
Emantras				
GoKnow Mobile Learning				0
GroupCast (Sch Rea	10,087.25	4,232.25	3,882.50	2,076.75
Husky Truck Center	0	0	0	0
InterfaceFLOR	0	0	0	0
Konica Minolta	18,564.00	5,756.76	10,225.00	20,510.33
Kyocera Mita	0	0	0	0
Mackin				0
MD Holdings - Affinis				0
Midwest Technology	2,305.98	438.43	27.54	995.84
MNJ Technologies	48,182.75	11,596.26	24,237.13	31,398.32
Peripole				0
Point Nationwide	0	0	0	0
Polaris	0	0	0	0
Quill	32,545.83	34,642.83	46,851.27	107,065.14
Robert Cohen,LLC	0	0	0	0
Samson Equipment,	0	0	0	
School Dude	19,304.45	10,530.76	3,289.54	1,861.50
School Specialty	349,461.30	59,989.12	46,833.49	531,586.11
Sivic Solutions Group	0	0	0	0
Spectrum Furniture	0	0	0	0
Staples (C. Express)	398,537.26	408,489.91	378,948.82	413,010.75
Weather. Tech/Trem	0	0	0	83,015.42
AEPA TOTALS	1,679,933.58	906,441.89	824,700.62	1,729,991.16
SPECIAL BUYS:				
Academic Superstore	246,919.57	62,272.78	27,595.62	135,365.04
Centurion Technolog	11,412.27	936	0	0
Collaborative Learnir	0	0	0	0
Division 15 Sales	1,986.60	5,083.20	2,605.64	6,120.12
Educators Virtual Me	0	0	0	0
Gov Connection		0	0	1,752.36
HON / AllMakes	0	0	0	0
Journey Ed	2,100.69	3,326.83	5,139.20	149.95
LanSchool (Stonewai	0	1,871.00	0	0

NE Select Program	2,394.21	3,565.99	690.07	0
Net Trekker	32,250.54	7,517.57	955.86	7,833.54
Nova Net/Pearson	0	0	0	0
Softchoice	117,989.05	85,217.71	59,075.42	123,776.12
Voss Lighting	51,049.57	27,906.13	25,382.39	43,218.32
SPECIAL BUYS TOT	466,102.50	197,697.21	121,444.20	318,215.45
ALL PROGRAMS:	\$2,146,036.08	\$1,104,139.10	\$946,144.82	\$2,048,206.61

Staples - Made numerous adjustments in 4th quarter - will show admin fee short by \$42.77 - not really short
If CDW-G sales for any individual quarter are over \$500,000.00, our admin. Fee will increase to 2.5%.
Nova Net admin fee will vary, it is \$50 for each 12 month license. - or \$50 for every \$1000 yearly license. T
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MONTHLY ACTIVIT`	3rd quarter			
	September	October	November	December
Division 15 Sales	\$423.84	\$494.76	\$1,068.00	\$2,186.76
Admin Fee Received	\$13.77	\$16.08	\$34.71	\$71.07
Total 3rd Q Sales Received:			\$1,986.60	Total 4th Q Received

MONTHLY ACTIVIT`	3rd quarter			
	September	October	November	December
NE Select Program	\$747.58	\$965.27	\$681.36	\$1,043.97
Admin Fee Received:				\$82.44
Total 3rd Q Sales Received:			\$2,394.21	Total 4th Q Received

Total 11/12 Sales	Admin Fee	Expected Comm.	Pa Comm.	Paid 3rd Qtr
0	2.00%	0	0	0
0	2.00%	0	0	0
0	2.00%	0	0	0
0	2.00%	0	0	0
0	2.00%	0	0	0
1,183.75	2.00%	23.68	14.32	14.32
2,019,402.91	2.00%	40,388.06	16,004.58	16,004.58
0	2.00%	0	0	0
0	2.00%	0	0	0
0	2.00%	0	0	0
0	2.00%	0	0	0
0	2.00%	0	0	0
20,278.75	2.00%	405.58	201.75	201.75
0	2.00%	0	0	0
0	2.00%	0	0	0
55,056.09	2.00%	1,101.12	371.28	371.28
0	2.00%	0	0	0
0	2.00%	0	0	0
0	2.00%	0	0	0
3,767.79	2.00%	75.36	47.74	47.74
115,414.46	2.00%	2,308.29	963.66	963.66
0	2.00%	0	0	0
0	2.00%	0	0	0
0	2.00%	0	0	0
221,105.07	2.00%	4,422.10	646.17	646.17
0	2.00%	0	0	0
0	2.00%	0	0	0
34,986.25	2.00%	699.73	386.09	386.09
987,870.02	2.00%	19,757.40	6,989.23	6,989.23
0	2.00%	0	0	0
0	2.00%	0	0	0
1,598,986.74	2.00%	31,979.73	7,970.75	7,970.75
83,015.42	2.00%	1,660.31	0	0
5,141,067.25		102,821.35	33,595.57	33,595.57
472,153.01	2.00%	9,443.06	4,938.40	4,938.40
12,348.27	2.00%	246.97	228.25	228.25
0	2.00%	0	0	0
15,795.56	3.25%	513.36	64.56	64.56
0	2.00%	0	0	0
1,752.36	2.00%	35.05	0	0
0	2.00%	0	0	0
10,716.67	2.00%	214.33	42.01	42.01
1,871.00	2.00%	37.42	0	0

6,650.27	2.00%	133.01	0
48,557.51	2.00%	971.15	723.97
0 roughly	5.00%	0	0
386,058.30	2.00%	7,721.17	2,359.78
147,556.41	3.50%	5,164.47	
1,103,459.36		24,479.98	8,356.97
\$6,244,526.61		\$127,301.32	\$41,952.54

: - this is because of adjustment reports sent for 2nd & 3rd Q 2011 - sent "adjustment" checks but whole rep

here will be discrepancies when schools also order training and installation.

al is what the school paid

but the schools pay both

argues so the schools with pay more - shows on sales report.

chase

4th quarter			1st quarter		
January	February	March	April	May	
\$2,896.44	\$-		\$436.08	\$970.52	\$1,199.04

	\$94.13	\$-		\$14.17	
l to date:		\$5,083.20	Total 1st	Received to date:	\$2,605.64

4th quarter			1st quarter		
January	February	March	April	May	
\$1,209.09	\$1,312.93		\$690.07	\$-	\$-

			\$81.03		
l to date:		\$3,565.99	Total 1st	Received to date:	\$690.07

Comm. Paid 4th Qtr Comm. Paid 1st Qtr Comm. Paid 2nd Qtr Total Comm. Paid-11-12

0	0		0	0
		0		0
0	0	0		0
0	0			0
				0
9.35	0	0		23.67
7,405.95	6,208.11	10,769.42		40,388.06
				0
				0
		0		0
				0
		0		0
84.65	77.65	41.54		405.59
0	0	0		0
0	0	0		0
115.14	204.5	410.21		1,101.13
0	0	0		0
				0
		0		0
8.76		20.48		76.98
231.93	484.74	627.97		2,308.30
		0		0
0	0	0		0
0	0	0		0
692.86	922.62	2,092.79		4,354.44
0	0	0		0
0	0			0
210.62	65.79	37.23		699.73
1,199.78	934.73	10,631.72		19,755.46
0	0	0		0
0	0	0		0
8,127.02	7,578.97	8,260.22		31,936.96
0	0	1,660.31		1,660.31
18,086.06	16,477.11	34,551.89		102,710.63
1,245.46	551.91	2,706.80		9,442.57
18.72	0	0		246.97
0	0	0		0
165.2	14.17	269.42		513.35
0	0	0		0
0	0	35.05		35.05
0	0	0		0
66.54	105.39	2.99		216.93
37.42	0	0		37.42

82.44	81.03	0	163.47
150.36	19.12	160.78	1,054.23
0	0	0	0
	2,885.86	2,475.52	7,721.16
		5,164.47	5,164.47
1,766.14	3,657.48	10,815.03	24,595.62
\$19,852.20	\$20,134.59	\$45,366.92	\$127,306.25

orts - some sales could have been doubled.

June	2nd quarter		August	Total Sales	Expected Comm. Pai
	July				
	\$529.56	\$1,267.32	\$4,323.24	\$15,795.56	\$513.36
	\$87.72	\$41.19	\$140.51	\$513.35	\$0.01
Total 2nd Q Received to date: \$			\$6,120.12		Admin fee not rec'd yet

June	2nd quarter		August	Total Sales	Expected Comm. Pai
	July				
\$-	\$-		\$-	\$6,650.27	\$133.01
				\$163.47	-\$30.46
Total 2nd Q Received to date: \$		\$-			Admin fee not rec'd yet

id

id

Vendor Name	3rd Qtr 10 Sales	4th Qtr 10 Sales	1st Qtr 11 Sales	2nd Qtr 11 Sales
AEPA BUYS:				
Advanced Records M	0	0	0	
Atlas Track, Inc.	0	0	0	0
AV Rover	0	0	0	0
BSN Sports	0	0	0	0
CDW-G	1,084,840.23	450,053.93	414,933.32	658,027.35
Flaghouse Incorporat	0	0	0	
GroupCast (Sch Rea	9,223.00	6,504.00	4,377.25	495
Husky Truck Center	0	0	0	0
InterfaceFLOR	0	0	0	0
Konica Minolta	0	0	0	0
Kyocera Mita	12,138.00	7,487.00	0	7,034.00
Lone Star Auctioneer	0	0	0	
Midwest Technology	31,136.46	5,299.76	338.22	80.14
MNJ Technologies	1,507.48	2,195.19	18,582.46	165,369.95
Mohawk Furniture	0	0	0	
Palmer Synder Furni	0	0	0	
Point Nationwide				0
Polaris				0
Quill			1,871.83	16,682.71
Robert Cohen,LLC	0	0	0	0
Samson Equipment,	0	0	0	0
School Dude	27,014.27	2,074.61	0	2,830.08
School Specialty	483,741.09	35,254.14	63,859.16	413,624.72
Sivic Solutions Group	0	0	0	0
Spectrum Furniture	0	0	1,846.88	0
Staples (C. Express)	429,213.31	363,565.77	285,490.31	494,357.55
Weather. Tech/Trem	0	8,906.32	0	118,584.76
AEPA TOTALS	2,078,813.84	881,340.72	791,299.43	1,877,086.26
SPECIAL BUYS:				
Academic Superstore	187,271.28	139,523.20	23,200.87	297,246.90
Art-FAC Graphics	236	148	0	0
Centurion Technolog	6,590.89	3,069.05	5,147.97	2,122.97
Division 15 Sales	2,932.08	855.36	1,462.20	2,540.64
Educators Virtual Me	0	0	500	0
HON / AllMakes	0	0	0	0
Journey Ed	1,519.20	1,908.95	4,204.03	2,940.64
Lapworks	0	0	0	0
NE Select Program	2,758.12	4,580.79	3,327.29	3,528.42
Net Trekker	36,826.18	0	5,944.18	9,752.61
Nova Net/Pearson	0	0	0	61,880.00
Softchoice	230,068.92	116,968.39	119,582.39	255,658.97
Voss Lighting	27,171.85	20,895.09	15,776.34	12,957.90
SPECIAL BUYS TOT	495,374.52	287,948.83	179,145.27	648,629.05

ALL PROGRAMS: \$2,574,188.36 \$1,169,289.55 \$970,444.70 \$2,525,715.31

If CDW-G sales for any individual quarter are over \$500,000.00, our admin. Fee will increase to 2.5%.
 Nova Net admin fee will vary, it is \$50 for each 12 month license. - or \$50 for every \$1000 yearly license. T
 Nova Net = Schools pay the admin fee as part of their cost, this sheet separates sales & admin fee, the tota
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 NE Select Microsoft Program - We only get 2% of the cost of the license. E-academy adds on additional ch
 Journey Ed is a program through Academic Superstore that offers Software for Students are Parents to pur

MONTHLY ACTIVIT`	3rd quarter			
	September	October	November	December
Division 15 Sales	\$134.88	\$-	\$2,797.20	\$-
Admin Fee Received	\$4.38	\$-	\$90.91	\$-
Total 3rd Q Sales Received:			\$2,932.08	Total 4th Q Received

MONTHLY ACTIVIT`	3rd quarter			
	September	October	November	December
NE Select Program	\$847.78	\$745.11	\$1,165.23	\$1,915.28
Admin Fee Received:			\$51.56	\$36.89
Total 3rd Q Sales Received:			\$2,758.12	Total 4th Q Received

MONTHLY ACTIVIT`	3rd quarter		Total Sales	Total # of Licenses
	Total # of Licenses	Total Sales		
Journey Ed	16	1,519.20		21
Admin Fee Received:		\$160.00		
Total 3rd Q Sales Received:		1,519		Total 4th Q Received

Total 10/11 Sales	Admin Fee	Expected Comm.	Pa Comm.	Paid 3rd Qtr
0		2.00%	0	0
0		2.00%	0	0
0		2.00%	0	0
0		2.00%	0	0
2,607,854.83		2.00%	52,157.10	21,696.80
0		2.00%	0	0
20,599.25		2.00%	411.99	184.47
0		2.00%	0	0
0		2.00%	0	0
0		2.00%	0	0
26,659.00		2.00%	533.18	242.76
0		2.00%	0	0
36,854.58		2.00%	737.09	622.68
187,655.08		2.00%	3,753.10	30.15
0		2.00%	0	0
0		2.00%	0	0
0		2.00%	0	
0		2.00%	0	
18,554.54		2.00%	371.09	
0		2.00%	0	0
0		2.00%	0	0
31,918.96		2.00%	638.38	540.29
996,479.11		2.00%	19,929.58	9,674.82
0		2.00%	0	0
1,846.88		2.00%	36.94	0
1,572,626.94		2.00%	31,452.54	8,584.27
127,491.08		2.00%	2,549.82	0
5,628,540.25			112,570.81	41,576.24
647,242.25		2.00%	12,944.85	3,745.43
384		2.00%	7.68	0
16,930.88		2.00%	338.62	0
7,790.28		3.25%	253.18	95.29
500		2.00%	10	0
0		2.00%	0	0
10,572.82	10	2.00%	512.89	160
0		2.00%	0	0
14,194.62		2.00%	283.89	51.56
52,522.97		2.00%	1,050.46	736.53
61,880.00 roughly		5.00%	3,094.00	0
722,278.67		2.00%	14,445.57	4,601.38
76,801.18		3.50%	2,688.04	951.01
1,611,097.67			35,629.19	10,341.20

\$7,239,637.92

\$148,199.99

\$51,917.44

There will be discrepancies when schools also order training and installation.

What is what the school paid

but the schools pay both

charges so the schools will pay more - shows on sales report.

Chase - 1st half of the year we made \$10 on every license purchased, the 2nd half of the year - we received

4th quarter				1st quarter		
January	February	March	April	May		
\$117.12	\$738.24	\$1,462.20	\$-	\$-		
	\$27.80	\$47.52	\$-	\$-		
I to date:	\$855.36	Total 1st Received to date:				\$1,462.20

4th quarter				1st quarter		
January	February	March	April	May		
\$1,740.28	\$925.23	\$1,274.14	\$982.74	\$1,070.41		
I to date:	\$4,580.79	Total 1st Received to date:				\$3,327.29

4th quarter			1st quarter	
	Total Sales	Total # of Licenses	Total Sales	
	1,908.95		4,204.03	
	\$210.00		\$84.08	
I to date:	1,909	Total 1st Received to date:	4,204	

Comm. Paid 4th Qtr Comm. Paid 1st Qtr Comm. Paid 2nd Qtr Total Comm. Paid-10-11

0	0		0
0	0	0	0
0	0	0	0
0	0	0	0
9,001.08	8,298.67	13,160.55	52,157.10
0	0		0
130.09	87.55	9.9	412.01
0	0	0	0
0	0	0	0
0	0	0	0
149.74	0	140.68	533.18
0	0		0
105.95	6.76		735.39
43.9	371.65	3,307.40	3,753.10
0	0		0
0	0		0
		0	0
		0	0
	37.44	333.65	371.09
0	0	0	0
0	0	0	0
41.49	0	56.6	638.38
705.09	1,277.18	8,272.49	19,929.58
0	0	0	0
0	36.94	0	36.94
7,271.32	5,709.81	9,887.15	31,452.55
178.13	0	2,371.69	2,549.82
17,626.79	15,826.00	37,540.11	112,569.14
2,790.46	464.02	5,944.94	12,944.85
7.68	0	0	7.68
196.42	102.96	42.46	341.84
27.8	47.52	82.58	253.19
0	10	0	10
0	0	0	0
210	84.08	58.81	512.89
0	0	0	0
36.89	0	203.12	291.57
0	118.89	136.63	992.05
0	0	4,420.00	4,420.00
2,339.91	2,391.65	5,113.18	14,446.12
731.33	552.17	453.53	2,688.04
6,340.49	3,771.29	16,455.25	36,908.23

\$23,967.28 \$19,597.29 \$53,995.36 \$149,477.37

2% on all purchases.

June	2nd quarter July	August	Total Sales	Expected Comm. Pai
\$342.36	\$1,934.04	\$264.24	\$7,790.28	\$253.18
			Total Admin Fee Collected	
\$11.13	\$62.86	\$8.59	\$253.19	-\$0.01
Total 2nd Q Received to date: \$		\$2,540.64		Admin fee not rec'd yet

June	2nd quarter July	August	Total Sales	Expected Comm. Pai
\$1,417.81	\$997.95	\$1,112.66	\$14,194.62	\$283.89
			Total Admin Fee Collected	
		\$203.12	\$291.57	-\$7.68
Total 2nd Q Received to date: \$		\$3,528.42		Admin fee not rec'd yet

Total # of Licenses	2nd quarter	Total Sales	Units Sold	Expected Comm. Pai
				37
				\$512.89
		2,940.64	Total Admin Fee Collected	
		\$58.81	\$512.89	\$0.00
Total 2nd Q Received to date: \$		2,941		Admin fee not rec'd yet

id

id

id

AEPA FORM B: ACCEPTANCE OF BID AND CONTRACT AWARD


**AEPA IFB #015-A
OFFICE SUPPLIES**

NAME OF BIDDER Independent Stationers, Inc.

INSTRUCTIONS: PART I of this form is to be completed by the Bidder and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. The completed document must be scanned to a PDF format and saved to Folder A, and a completed and signed paper version must be included in the package. If approved by AEPA, the bidder is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

PART I: BIDDER

In compliance with the Invitation For Bid (IFB), the undersigned warrants that I/we have examined the Instructions to Bidders, associated documents, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, supplies and equipment incurred in compliance with all terms, conditions, specifications and amendments associated with this IFB and any written exceptions to the bid. Signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Company Name Independent Stationers, Inc. Date October 1, 2014
Company Address 250 E. 96th Street, Suite 510 City Indianapolis State IN Zip 46240
Contact Person Kevin France Title Vice President, National Accounts
Authorized Signature (ink only)  Title Vice President, National Accounts
Email Address france@independentstationers.coop Phone 972-207-8560

PART II: AWARDING MEMBER AGENCY

Your bid response for the above identified bid is hereby accepted. As a Vendor Partner you are now bound to offer and provide the products and services identified within this IFB, your response and approved by AEPA, including all terms, conditions, specifications, exceptions and amendments. As Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. The intent of this contract is to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2016 unless terminated, canceled or extended. By mutual written agreement as warranted, the contract may be extended month by month up to six (6) months or for three (3) additional 12-month periods.

Awarding Agency _____

Agency Executive _____

Awarded this _____ day of _____ Contract Number _____

Contract to commence (Member Agency to select): _____ or March 1, 2015
(Enter date)

INTERLOCAL AGREEMENT FOR COOPERATIVE PUBLIC/GOVERNMENTAL PURCHASING

This Interlocal Agreement ("Agreement") is made and entered into under the provisions of the Nebraska Interlocal Cooperation Act, NEB. REV. STAT. §§ 13-801 to 13-827 ("Act"), between the Educational Service Unit Coordinating Council, commonly known as ESUCC ("ESUCC"), and _____, commonly known as _____ ("_____"). The parties are referred to collectively as "Agencies."

WHEREAS, the Act, provides that two or more public agencies may enter into an agreement for joint or cooperative action, and this Agreement is made and entered into pursuant to the provisions of that Act; and

WHEREAS, each entity is a "public agency" pursuant to NEB. REV. STAT. § 13-803(2), as amended;

WHEREAS, ESUCC and _____ desire to jointly bid and contract, for supplies, materials, equipment, and services through the ESUCC's Cooperative Purchasing Program;

WHEREAS, ESUCC agrees to extend to the other party the right to purchase pursuant to such bids and contracts to the extent permitted by law, and to the extent agreed upon between each party and the bidder, contractor, vendor, supplier, or service provider;

WHEREAS, the Agencies desire to make the most efficient use of their taxing authority and other powers to enable them to cooperate with each other and other entities as further agreed on the basis of mutual advantage to provide goods, services, and facilities in a manner and pursuant to forms of governmental organization that will accord the best results in terms of geographic, economic, population, and other factors that will influence the needs and development of the Agencies;

WHEREAS, the ESUCC will provide organizational and administrative structure for sourcing/bidding; provide marketing of Nebraska ESUCC Cooperative Purchasing to expand membership,

awarded contracts, and commodity categories; and provide members with current awarded vendor contracts, instructions for obtaining quotes and ordering procedures;

WHEREAS, _____ commits to participate in the Nebraska ESUCC Cooperative Purchasing program by purchasing goods and services from awarded contracts when in the best interest of the entity and to pay awarded vendors in a timely manner per the Terms & Conditions of the contract for all goods and services received and

WHEREAS, the Agencies have passed resolutions authorizing each Agency to approve and enter into this Agreement;

NOW, THEREFORE, in consideration of the mutual covenants contained herein, it is agreed by the parties as follows:

1. Recitals. The foregoing Recitals are hereby incorporated into and made a part of this Agreement.

2. No Separate Legal Entity. This Agreement does not establish a separate legal or joint entity.

3. Purpose. The purpose(s) of this Agreement are as follows:

4. Term. This Agreement shall remain in full force and effect until terminated or modified by mutual agreement of the parties.

5. Administration. The ESUCC Executive Director shall be responsible for administering the cooperative undertaking described in this Agreement. The Administrator may take any action authorized, either explicitly or implicitly, by the Interlocal Cooperation Act, including any action that may be necessary to perform the duties and functions as provided in this Agreement.

6. Bids and Contracts. Each party from time to time may solicit public bids and enter into contracts on its own behalf to purchase supplies, material, equipment, and services. Each of the parties agrees to extend to the other party the right to purchase pursuant to such bids and contracts to the extent permitted by law, and to the extent agreed upon between each party and the bidder, contractor, vendor, supplier, or service provider. Each of the parties

shall contract directly with the bidder, contractor, vendor, supplier, or service provider, and pay directly in accordance with its own payment procedures for its own purchases. Any purchase made pursuant to this Agreement is not a purchase from either of the parties. This Agreement shall create no obligation for either of the parties to purchase any particular good or service, nor create to either of the parties any assurance, warranty, or other obligation from the other party with respect to purchasing or supplying any good or service.

7. Manner of Acquiring, Holding, and Disposing of Real and Personal Property. The Agencies do not anticipate a need to acquire, hold, or dispose of real property to accomplish the purposes of this Agreement. The Agencies' respective governing boards shall determine the manner of acquiring, holding, or disposing of real property in the event that such a need arises. In no event shall the Administrator have the authority to acquire real property on behalf of the Agencies.

8. Financing and Budgeting. Each party will finance its respective responsibilities under this agreement through its existing internal financing and budgeting processes. The parties shall provide a copy of their respective budgets to the Administrator upon request.

9. Expenses. Unless provided otherwise herein, all expenses of this Agreement shall be shared and paid equally by the Agencies.

10. Taxes. This Agreement does not grant the Agencies any authority to levy, collect, or account for any tax authorized under sections 13-318 through 13-326 or 13-2813 through 2816.

11. Nondiscrimination. The Agencies shall not discriminate against any employee or applicant who is to be employed for performance of this Agreement with respect to his or her hire, tenure, terms, conditions, or privileges of employment, because of his race, color, religion, sex, disability, or national origin.

12. Employment Eligibility Verification. The Agencies shall use a federal immigration verification system to determine the work eligibility status of employees hired on or after October 1, 2009 and who are physically performing services within the State of Nebraska. If a party employs or contracts with any subcontractor in connection

with this Agreement, the contracting party shall include a provision in the contract requiring the subcontractor to use a federal immigration verification system to determine the work eligibility status of new employees physically performing services within the State of Nebraska.

13. Termination. Either party may terminate this agreement by providing written notice to the other party not less than ____ days prior to termination. Any funds contributed to or for the benefit of this Agreement in possession of any of the Agencies upon termination of this Agreement shall be divided as nearly as practicable in proportion to the amounts contributed over the life of the Agreement. Any other personal property owned by any of the Agencies as a result of this Agreement shall be the property of the party that purchased it. In the event that the cost of the personal property was shared equally by the Agencies, the property shall be liquidated or distributed in kind upon the termination of this Agreement. If a dispute arises between the Agencies as to the value of such property or as to how it will be distributed, such property shall be sold by taking bids at public auction and selling said property to the highest bidder with the proceeds therefrom being divided equally by the Agencies. Termination shall not impair a party's obligation for its share of any outstanding indebtedness incurred under this Agreement.

14. Withdrawal. An Agency's governing board may withdraw from this Agreement by passing a resolution and submitting a copy of it to the other Agency at least 60 days in advance of the stated date of withdrawal. Withdrawal shall not impair an Agency's obligation for its share of any outstanding indebtedness.

15. Insurance. Each party shall obtain and pay for its own insurance coverage for their participation in this Agreement.

16. Notice. Each Agency giving any Notice ("Notice") under this Agreement must give written Notice by personal delivery, registered or certified Mail (in each case, return receipt requested and postage prepaid), or electronic mail (to the Agency's then executive officer or the governing board's president, with receipt confirmed). Notice shall be sent to the following addressees at the following addresses:

ESUCC: ESUCC
Attn: Executive Director
6949 South 110th Street
LaVista, NE 68128

_____: _____
Attn: _____

Notice is effective only if the party giving the Notice has complied with this section.

17. Amendments and Modifications. The Agencies may amend or modify this Agreement only by a written agreement signed by both parties that identifies itself as an amendment or modification to this Agreement. No other alterations in the terms of this agreement shall be valid or binding.

18. Severability. If any provision of this Agreement is determined to be unenforceable, the remaining provisions of this Agreement shall remain in full force, if the essential terms and conditions of this Agreement for each party remain enforceable.

19. Counterparts. The Agencies may execute this Agreement in multiple counterparts, each of which constitutes an original, and all of which, collectively, constitute only one agreement. The signatures of all of the Agencies need not appear on the same counterpart, and delivery of an executed counterpart signature page by facsimile or other electronic means is as effective as executing and delivering this Agreement in the presence of the other Agencies to this Agreement. This Agreement is effective upon delivery of one executed counterpart from each Agency to the other Agencies. In proving this Agreement, an Agency must produce or account only for the executed counterpart of the Agency to be charged.

20. Assignment. The Agencies shall not assign or otherwise dispose of this Agreement or any duty, right, or responsibility contemplated in this Agreement to any other person or entity without the previous written consent of each of the other Agencies.

21. Entire Agreement. The Agreement is the complete and exclusive expression of the Agencies' agreement on the matters contained in this Agreement. All prior and contemporaneous negotiations and agreements between the Agencies on the matters contained in this Agreement are expressly merged into and superseded by this Agreement.

**EDUCATIONAL SERVICE UNIT
COORDINATING COUNCIL**

_____ Date: _____, 2015
David M. Ludwig
Executive Director

Printed Name: _____ Date: _____, 2015
Title: _____

RESOLUTION

WHEREAS, on _____, 2015, at a duly convened and scheduled meeting of the Educational Service Unit Coordinating Council, also known as the ESUCC, it was recommended and deemed advisable that the Council enter into the Interlocal Agreement with _____ to jointly bid and contract, for supplies, materials, equipment, and services through the ESUCC’s Cooperative Purchasing Program;

AND WHEREAS, consideration of the matter was a duly advertised agenda item for the said meeting of the ESUCC;

AND WHEREAS, an opportunity was afforded any interested party to comment on the matter; and the ESUCC being apprised of the various aspects of the issue;

AND WHEREAS, the Board has determined that entering into the Interlocal Agreement is in the best interests of the ESUCC and its members and is appropriate to provide for the efficient and effective operation of the ESUCC;

NOW BE IT THEREFORE RESOLVED that the ESUCC’s Executive Director be authorized on behalf of the ESUCC, pursuant to this Resolution, to affix his signature to the aforementioned Interlocal Agreement and to do all things necessary to comply with said Agreement.

It was so moved by _____ and seconded by _____ this ____ day of _____, 2015.

Roll call vote as follows:

	Name	<u>Yes</u>	<u>No</u>
ESU 1:	_____	___	___
ESU 2:	_____	___	___
ESU 3:	_____	___	___
ESU 4:	_____	___	___
ESU 5:	_____	___	___
ESU 6:	_____	___	___

ESU 7: _____

ESU 8: _____

ESU 9: _____

ESU 10: _____

ESU 11: _____

ESU 13: _____

ESU 15: _____

ESU 16: _____

ESU 17: _____

ESU 18: _____

ESU 19: _____

