

Advanced Networks of Texas - E-Rate Category 2 - Switches	Total
Switches	\$35,668.50
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E-Rate Funding (80%)	\$28,534.80
MATC Funding (20%)	\$7,133.70

Building Switches	10	\$2,499.00	\$24,990.00
Campus Switches	2	\$3,750.00	\$7,500.00
Fiber Optic Modules for Switches	24	\$119.00	\$2,856.00
Campus Switch Stack Cable	1	\$35.00	\$35.00
Shipping	1	\$287.50	\$287.50
Total			\$35,668.50

	Cost (30%)	Raw	Weighted	Meets Needs (15%)	Weighted	Prior Experience (25%)	Weighted	Qualifications (15%)	Weighted	Financial Stability (15%)	Weighted	Total (5 max)
Advanced Networks	\$35,668.50	4.2	1.26	5	0.75	4	1	4	0.6	5	0.75	4.36
References indicated good knowledge of networking equipment. No documentation specific to Ubiquiti												
Questivity	\$29,665.22	5	1.5	2	0.3	4	1	5	0.75	5	0.75	4.3
Did not quote the necessary 20 SFP or 1 DAC cable. Authorized Ubiquiti Partner, haven't worked with them in the past, but have good references												
HowardEDU	\$36,598.00	4.1	1.23	2	0.3	5	1.25	4	0.6	5	0.75	4.13
Did not quote 20 of the necessary SFP modules or the 1 DAC Cable, Partners with other networking equipment manufacturers, but Ubiquiti is not listed												
United Systems	\$37,588.82	3.9	1.17	2	0.3	5	1.25	4	0.6	5	0.75	4.07
Did not quote 10 of the necessary SFP modules, Partners with other networking equipment manufacturers, but Ubiquiti is not listed												
WPS	\$41,710.00	3.6	1.08	5	0.75	4	1	3	0.45	5	0.75	4.03
References indicated good knowledge of networking equipment. No documentation specific to Ubiquiti												
Adira	\$99,508.00	1.5	0.45	5	0.75	4	1	5	0.75	3	0.45	3.4
Only been in Business for 4 years. (Quoted a more expensive manufacturer)												
DCW	\$30,200.00	4.9	1.47	2	0.3	2	0.5	1	0.15	3	0.45	2.87
Did not quote 20 of the necessary SFP modules or the 1 DAC Cable. Haven't used vendor before, no references provided, no documentation provided on qualifications. Limited financial documentation provided												
Archie	\$55,010.13	2.7	0.81	5	0.75	2	0.5	2	0.3	1	0.15	2.51
Haven't used vendor before, no references provided, no documentation provided on qualifications. No financial documentation provided												
Optimus	\$41,699.52	3.6	1.08	1	0.15	2	0.5	1	0.15	1	0.15	2.03
Solution would require rerunning fiber on campus. Haven't used vendor before, no references provided, no documentation provided on qualifications. No financial documentation provided												